

FIG. 1A

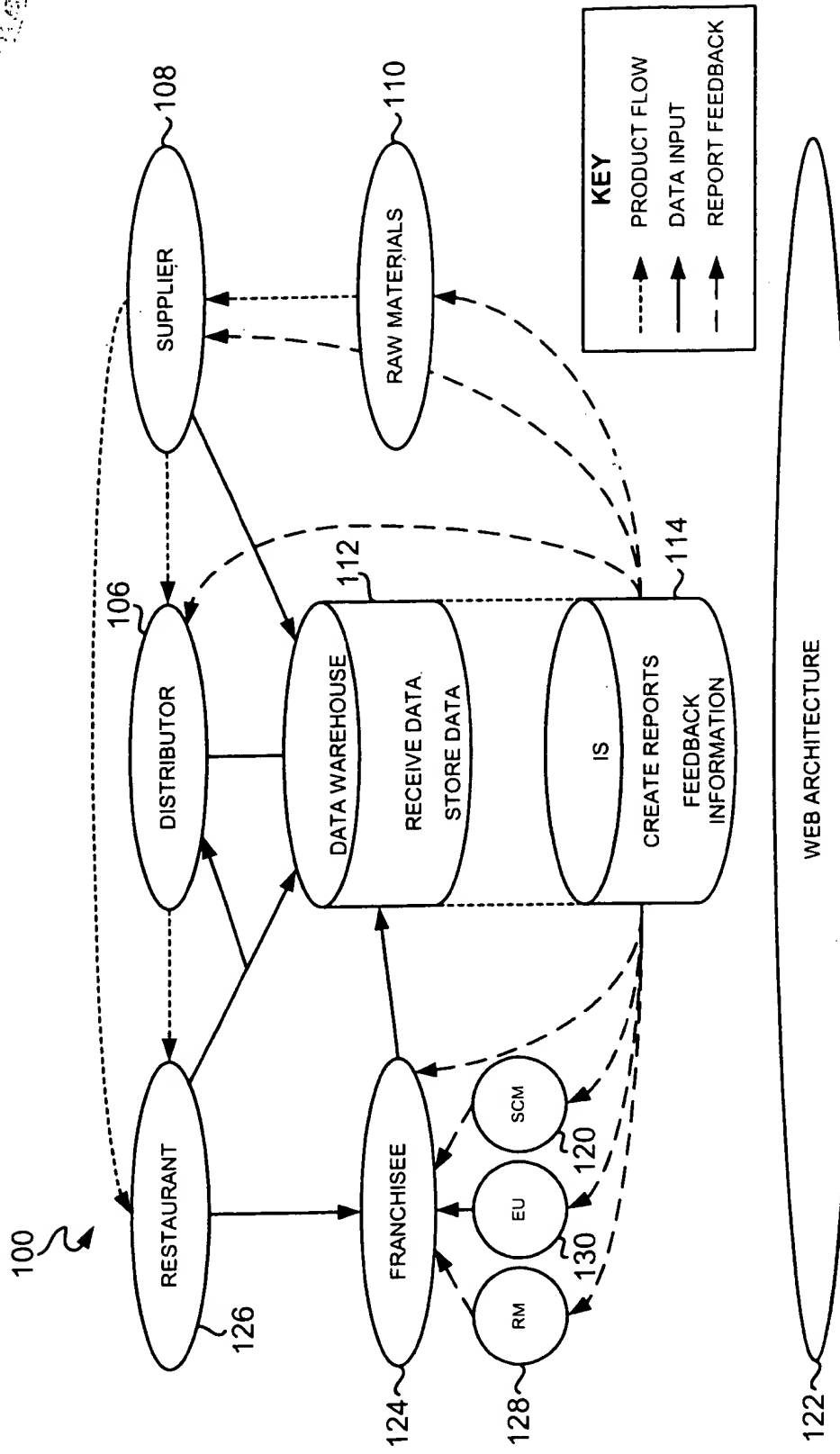


FIG. 1B

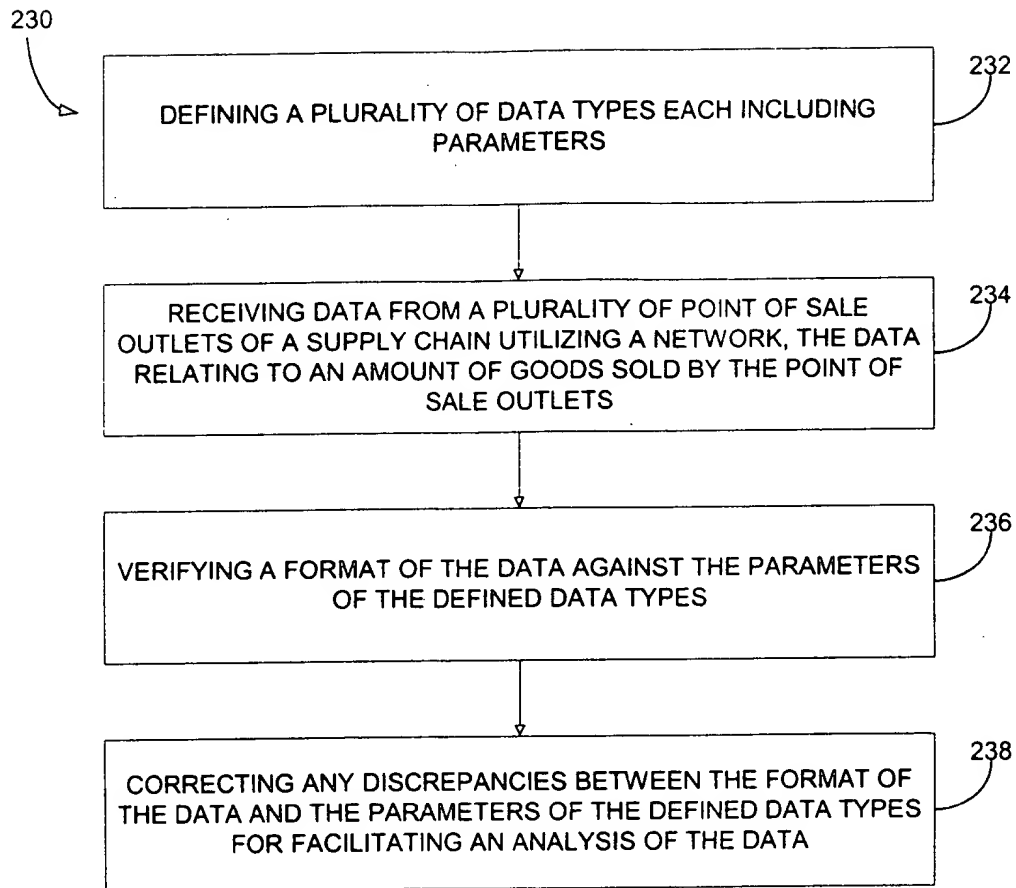
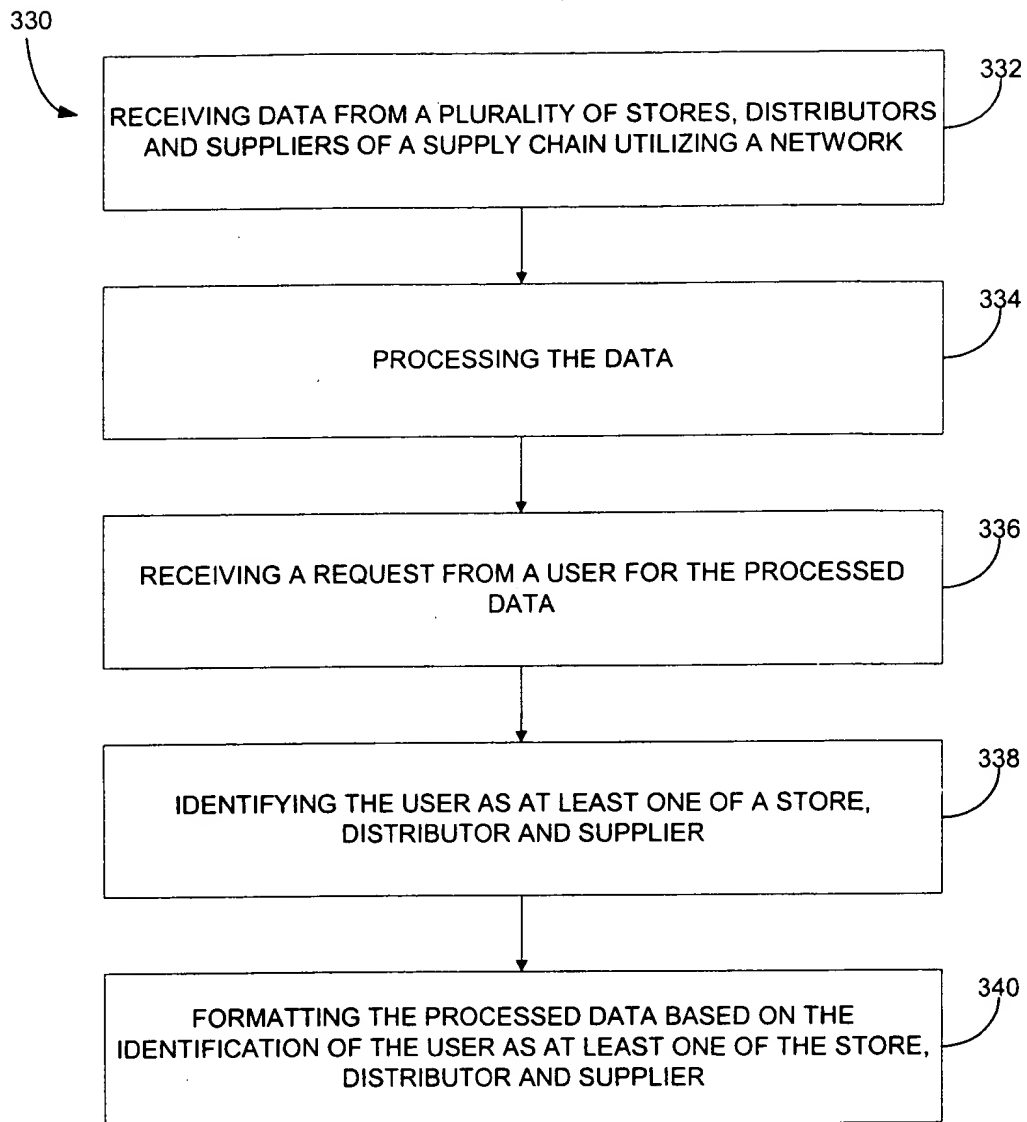


FIG. 2



**FIG. 3**



400

410

406

402

404

408

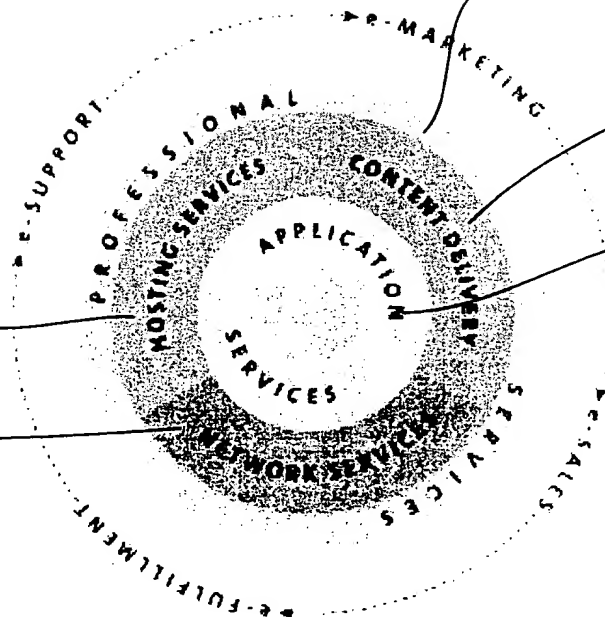


Fig. 4

530

RECEIVING DATA FROM A PLURALITY OF RESTAURANTS OF A  
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO  
THE SALE OF GOODS BY THE RESTAURANTS

532

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE  
DATA FOR ORDERING A PLURALITY OF GOODS

534

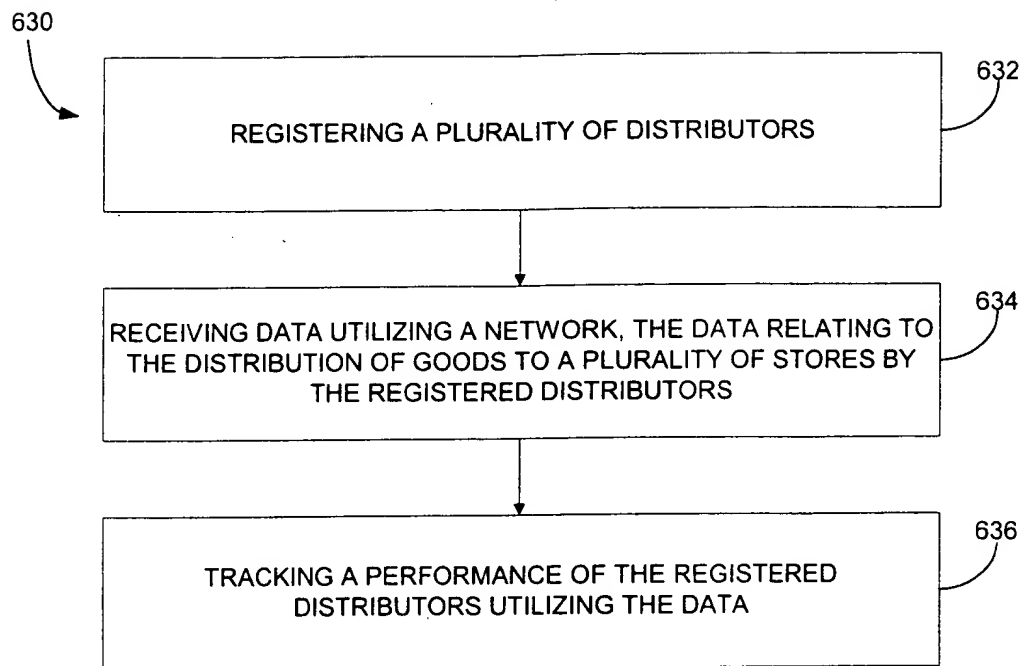
TRANSMITTING THE ELECTRONIC ORDER FORM TO AT LEAST  
ONE SUPPLY CHAIN PARTICIPANT UTILIZING THE NETWORK

536

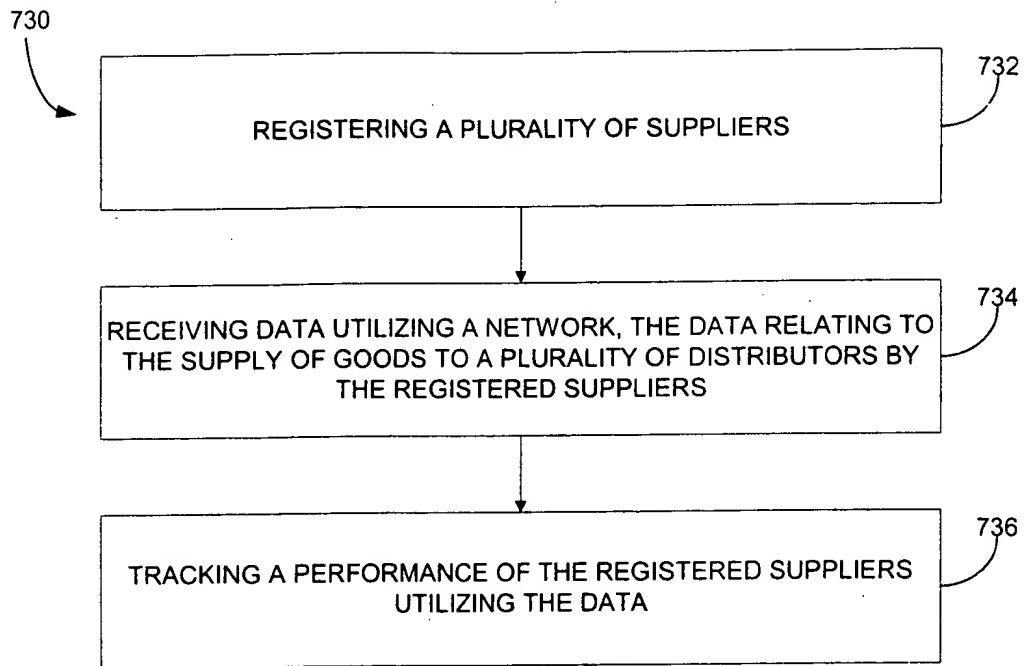
TRACKING INFORMATION RELATING TO AT LEAST ONE OF SAID  
STEPS FOR MANAGING THE SUPPLY CHAIN BY THE RESTAURANT

538

**FIG. 5**



**FIG. 6**



**FIG. 7**

830

REGISTERING A PLURALITY OF DISTRIBUTORS AND SUPPLIERS  
EACH IN ONE OF A PLURALITY OF MARKETPLACES, WHEREIN  
EACH MARKETPLACE INCLUDES THE SUPPLY AND DISTRIBUTION  
OF AT LEAST ONE OF A PLURALITY OF GOODS USED BY A  
PLURALITY OF STORES

832

RECEIVING DATA UTILIZING A NETWORK, THE DATA RELATING TO  
THE DISTRIBUTION AND SUPPLY OF GOODS TO THE STORES BY  
THE REGISTERED DISTRIBUTORS AND SUPPLIERS IN EACH OF  
THE MARKETPLACES

834

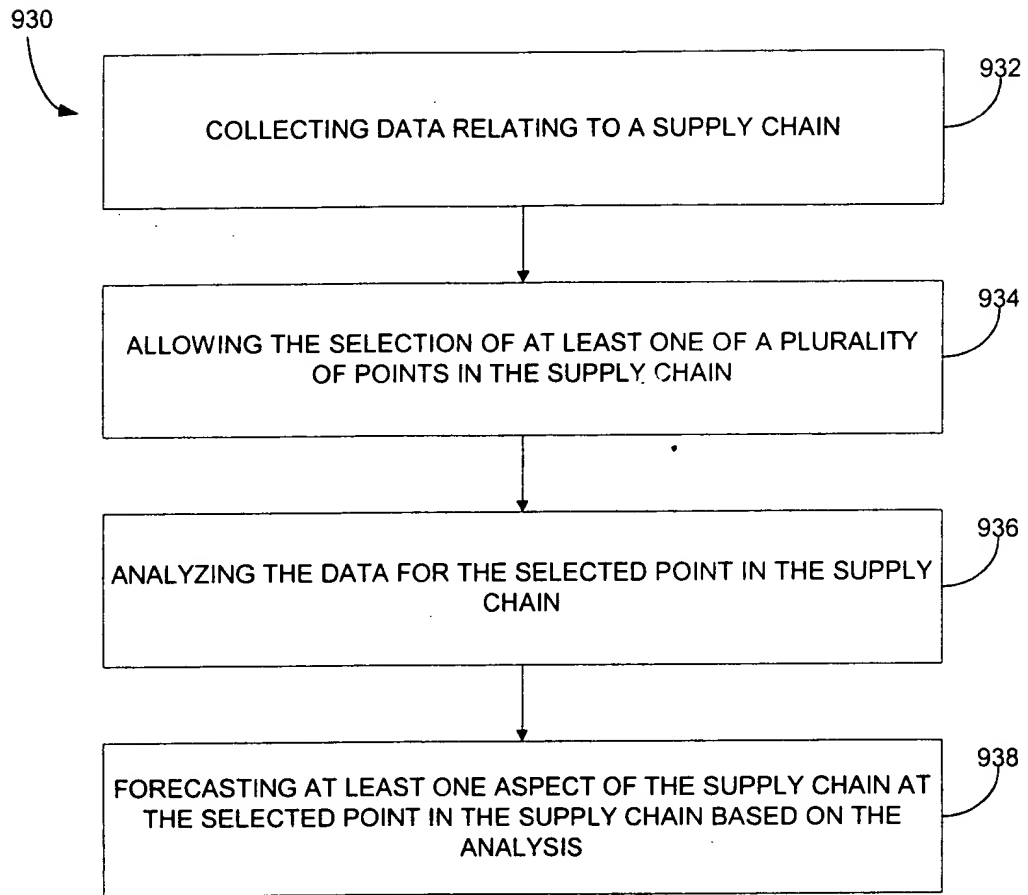
PARSING THE DATA BASED ON MARKETPLACES

836

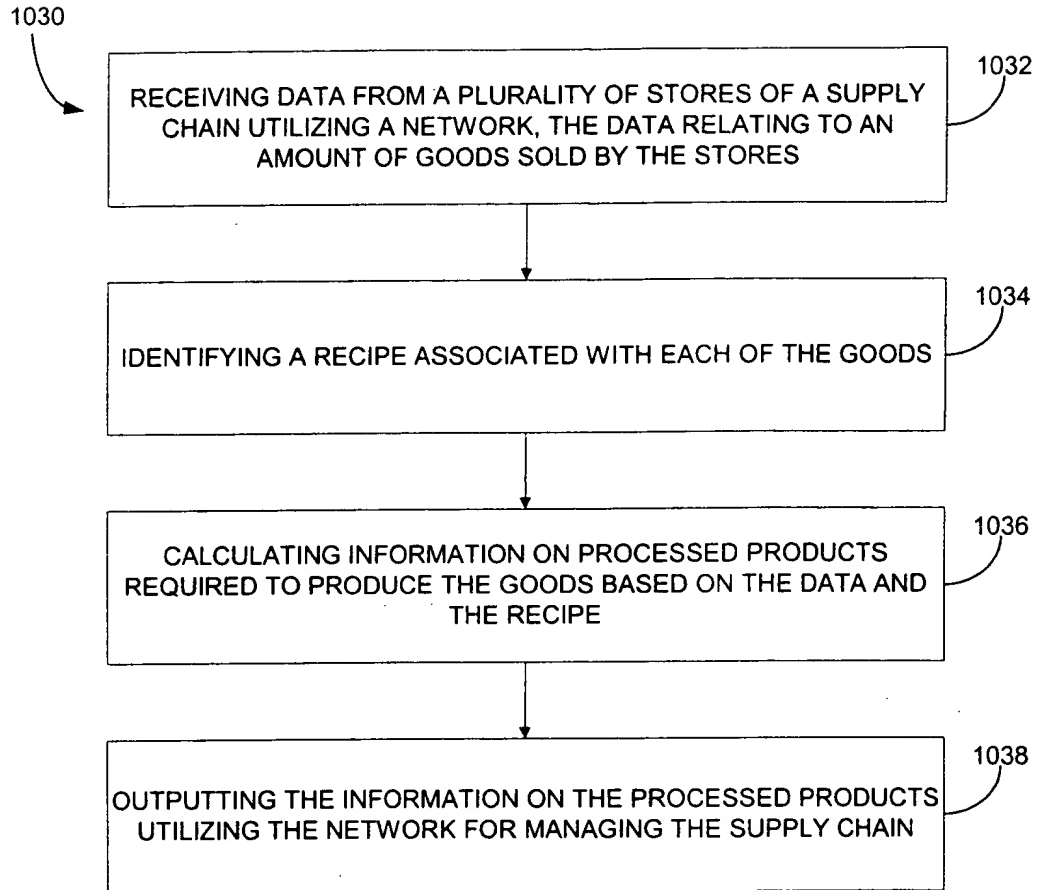
TRACKING A PERFORMANCE OF THE REGISTERED  
DISTRIBUTORS AND SUPPLIERS IN EACH OF THE MARKETPLACES  
UTILIZING THE DATA

838

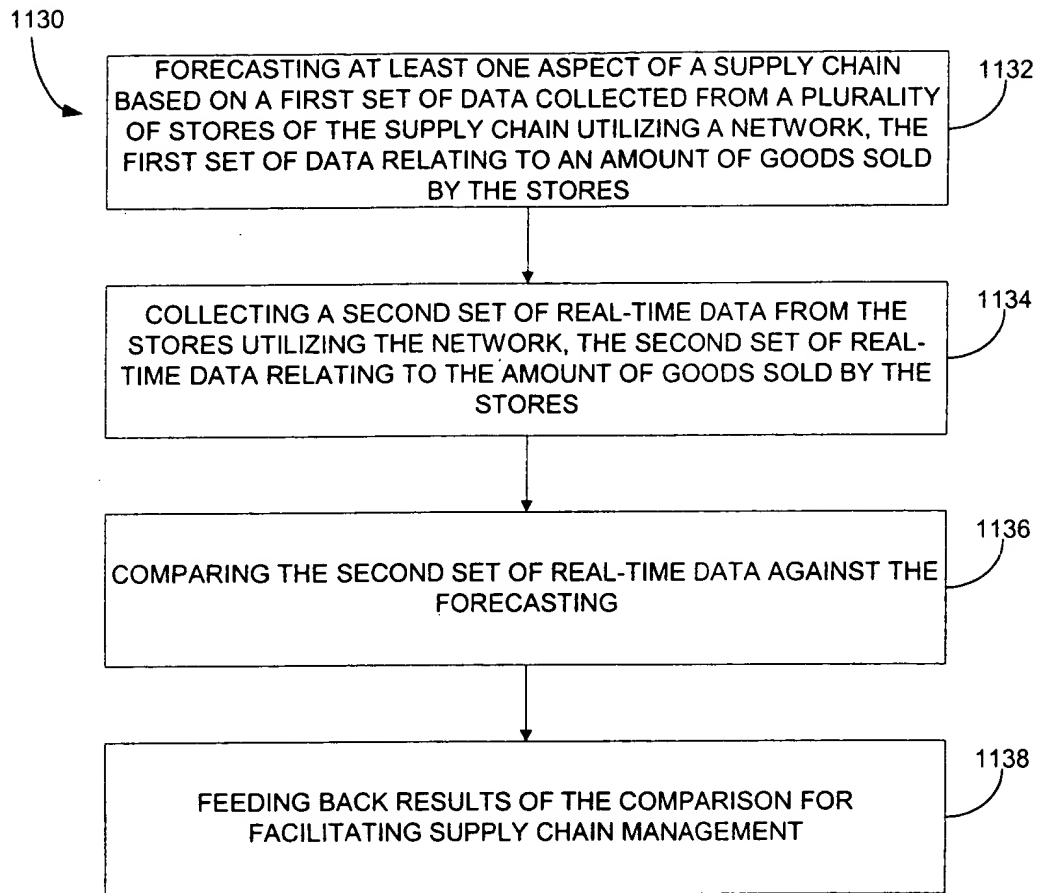
**FIG. 8**



**FIG. 9**



**FIG. 10**



**FIG. 11**



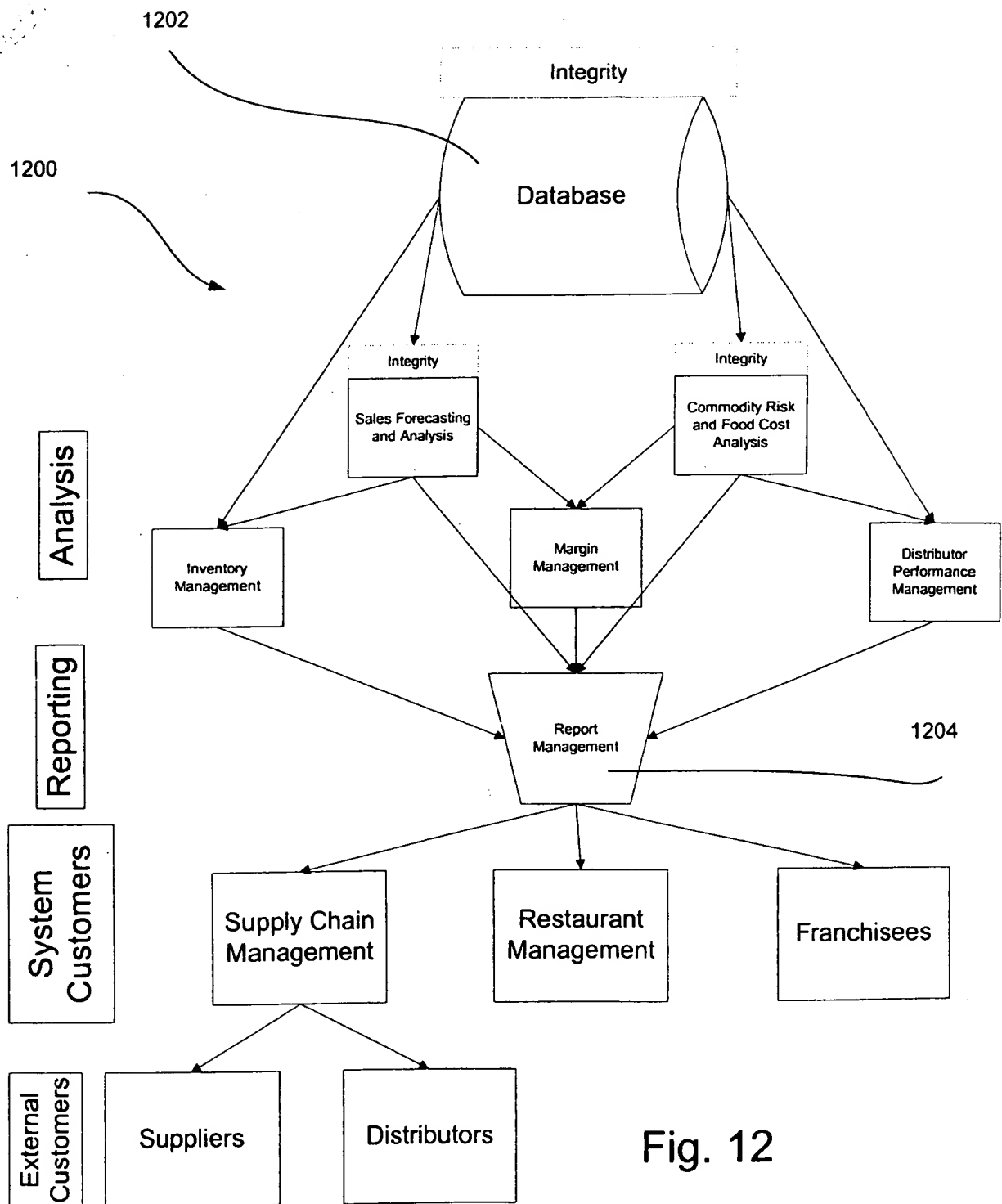


Fig. 12



1330

RECEIVING HISTORICAL DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE HISTORICAL DATA RELATING TO AT LEAST THE SALE OF GOODS BY THE STORES

1332



PLANNING A PROMOTION BASED ON THE HISTORICAL DATA

1334



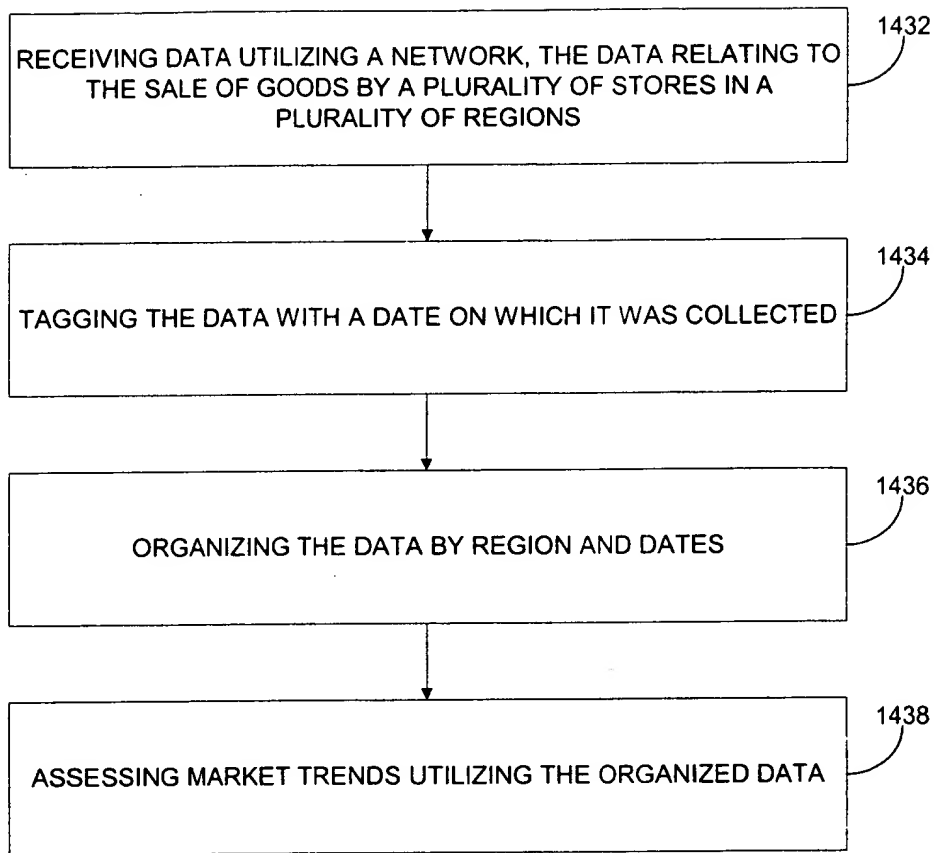
COMMUNICATING THE PLANNING TO THE STORES UTILIZING THE NETWORK

1336

**FIG. 13**



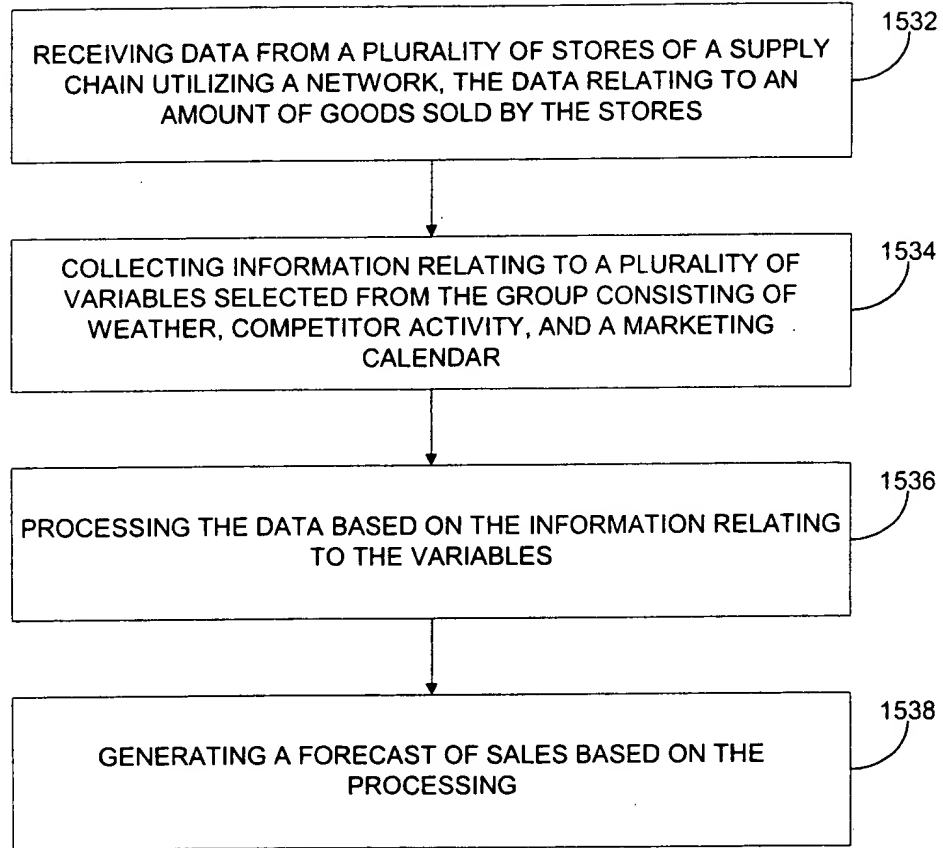
1430



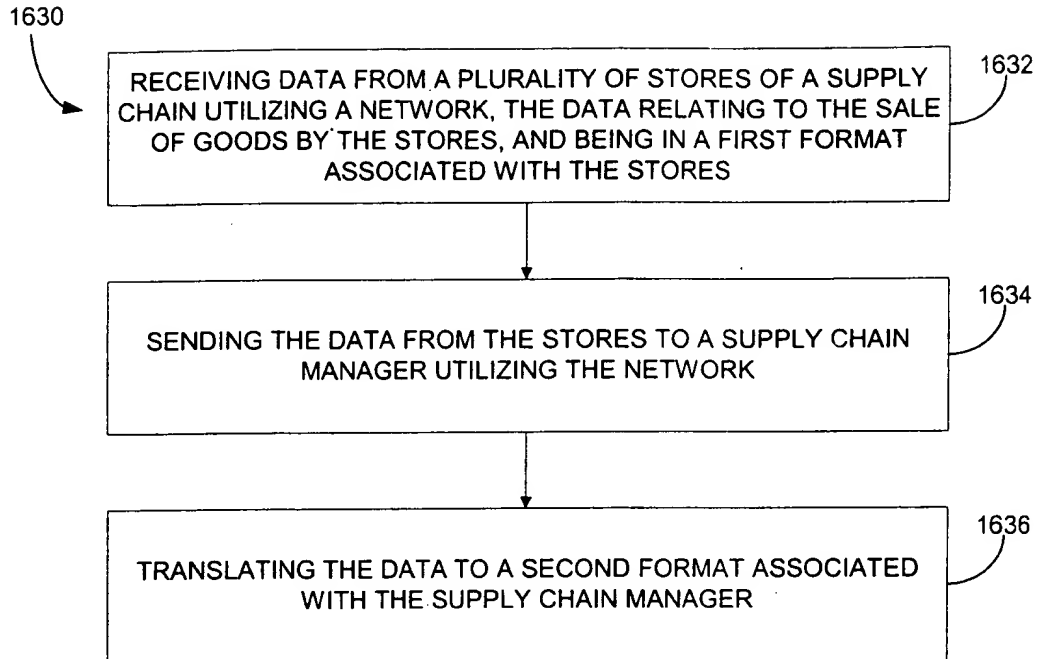
**FIG. 14**



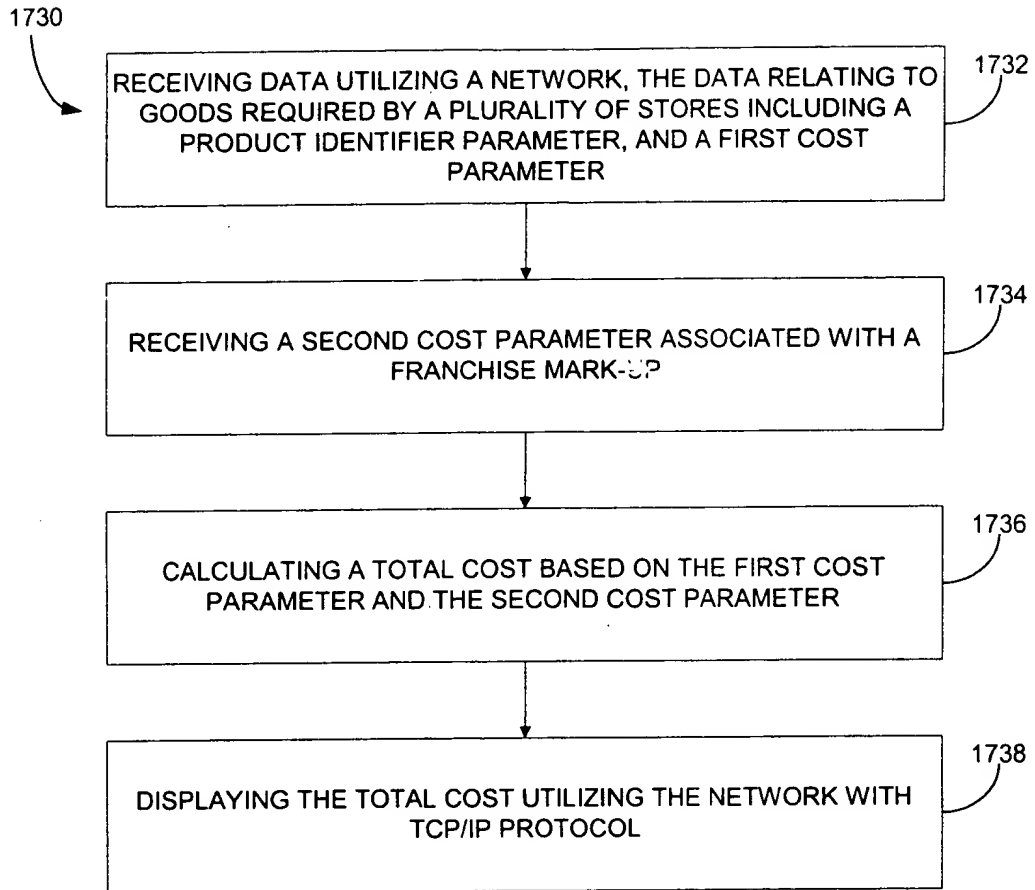
1530



**FIG. 15**



**FIG. 16**



**FIG. 17**

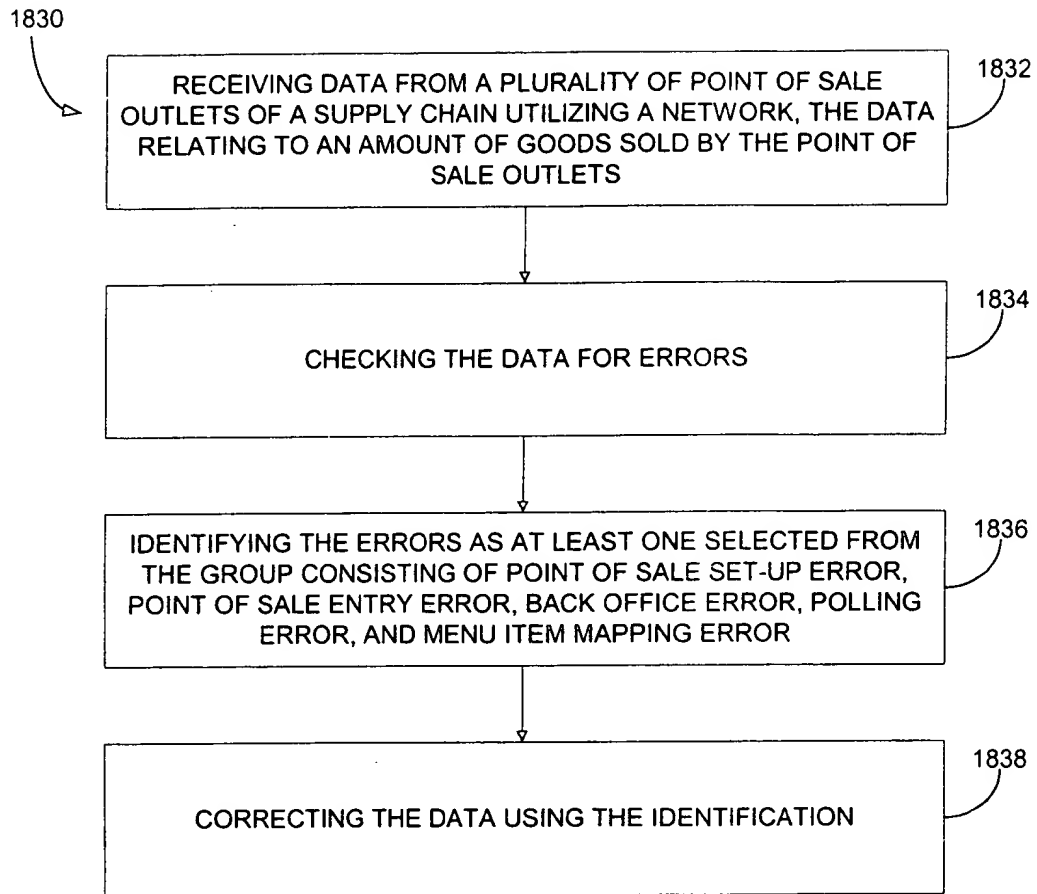
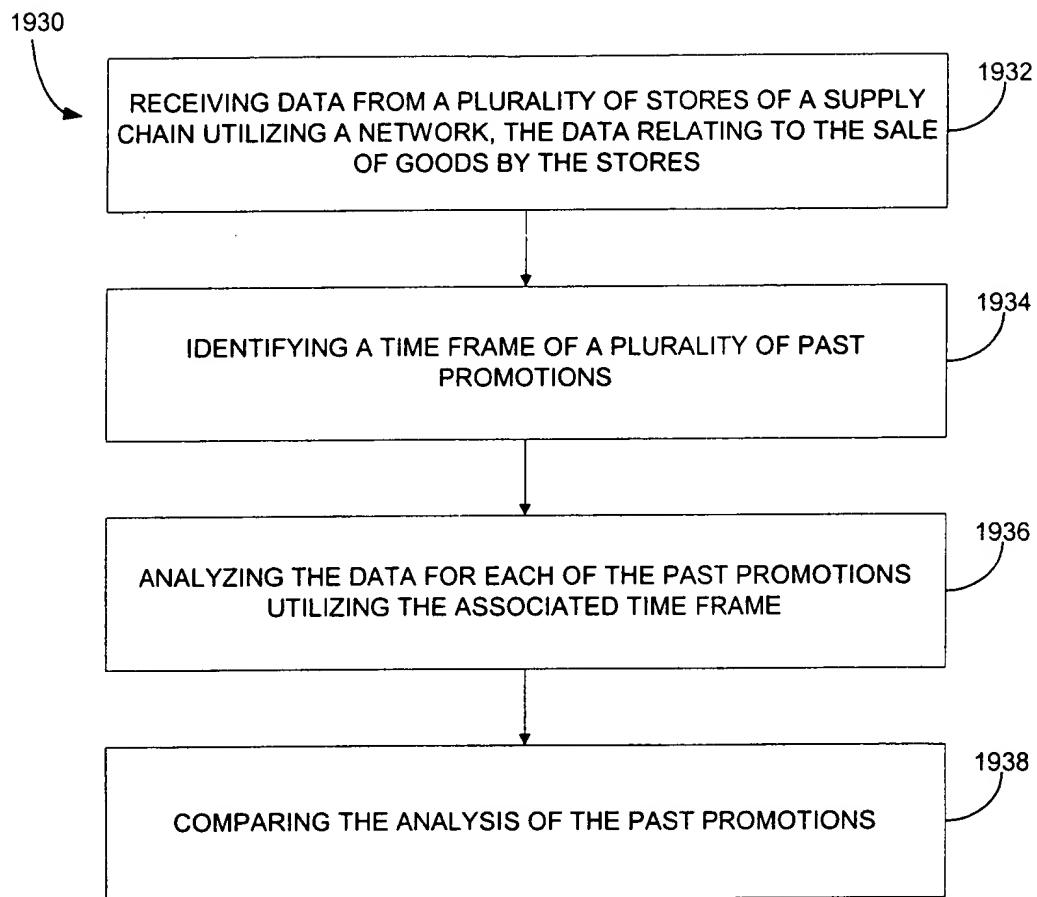


FIG. 18



**FIG. 19**





2002

2000

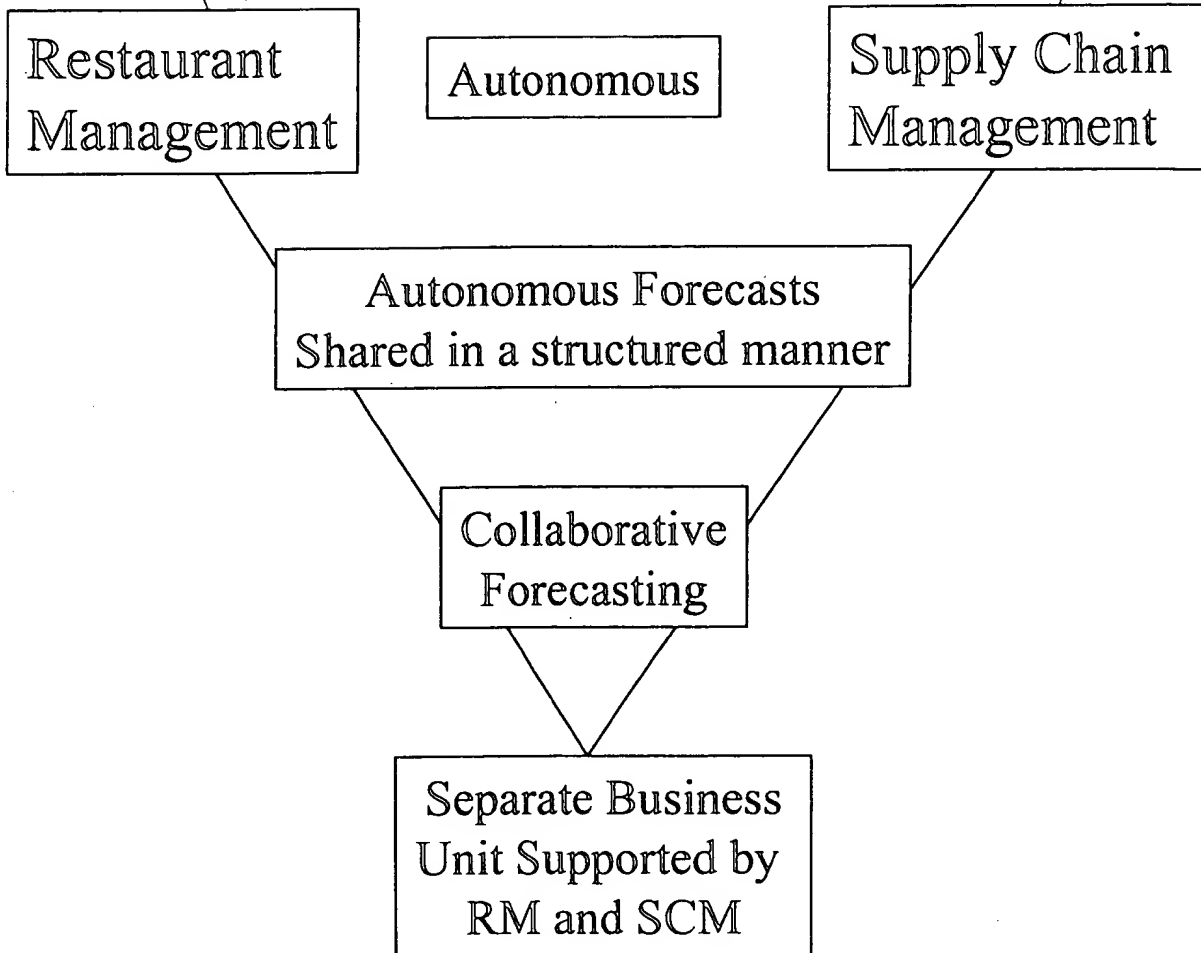
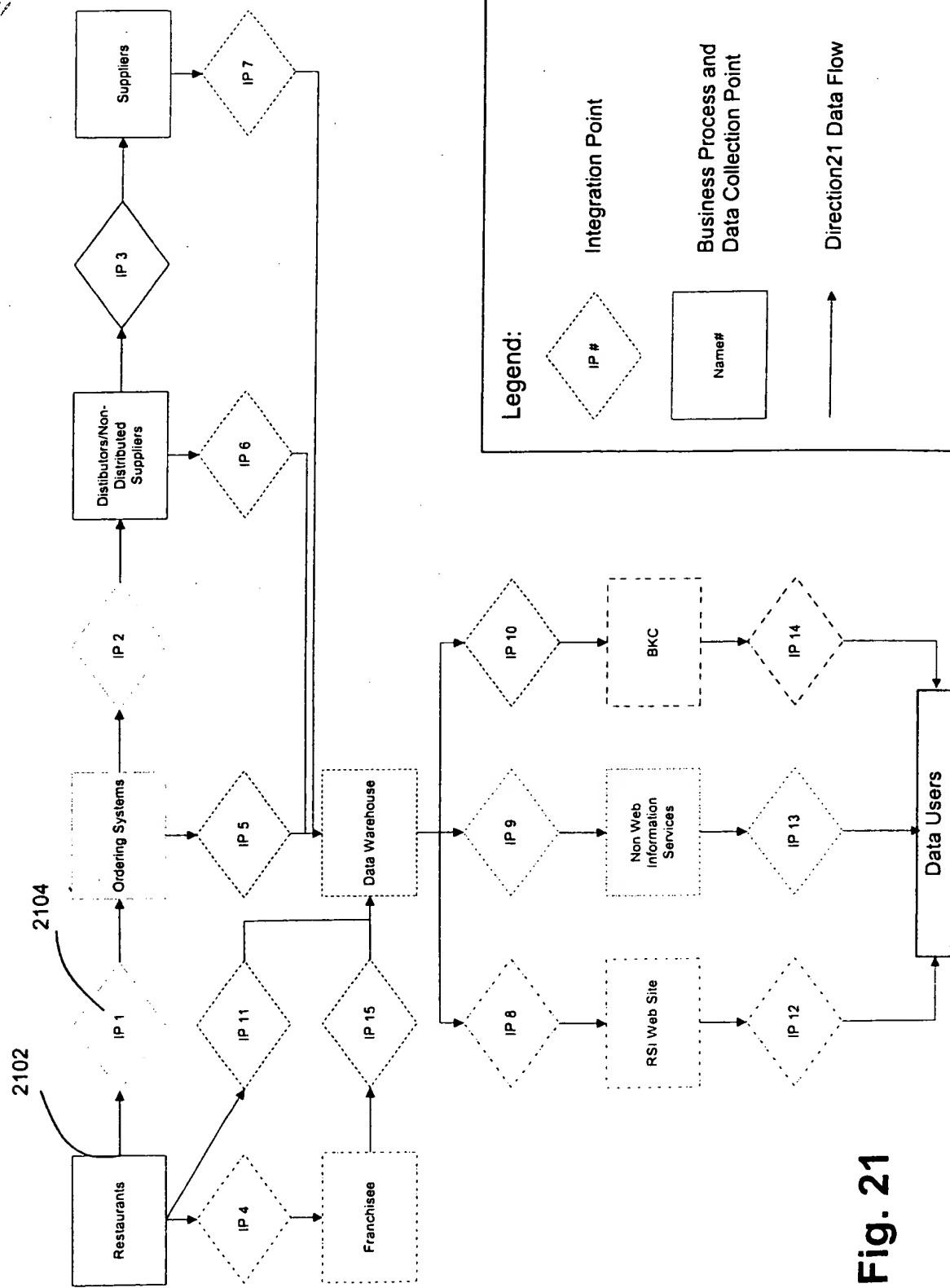


Fig. 20



**Fig. 21**

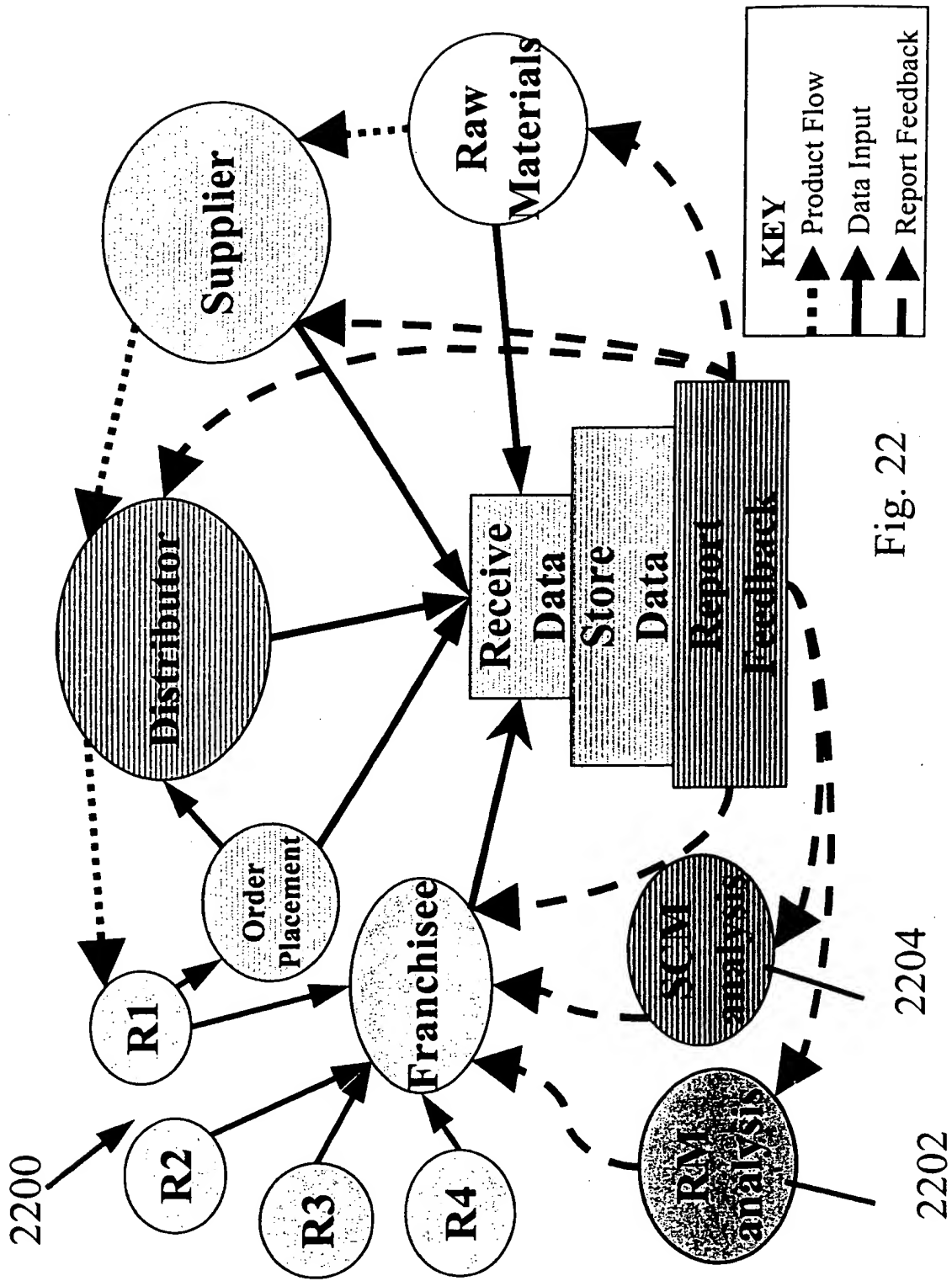
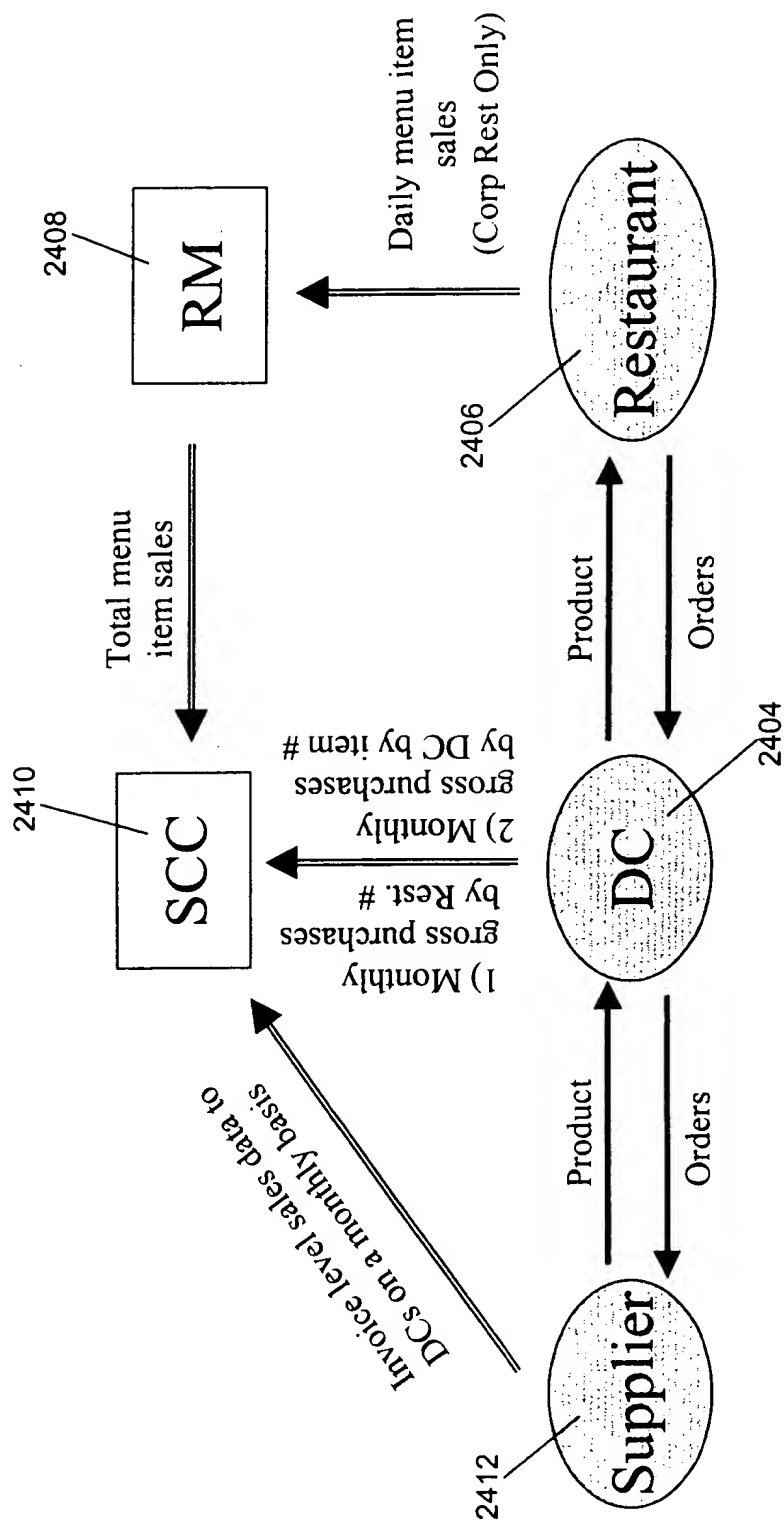






FIG. 24





11-03-2011 11:03:11 AM

FIG. 25

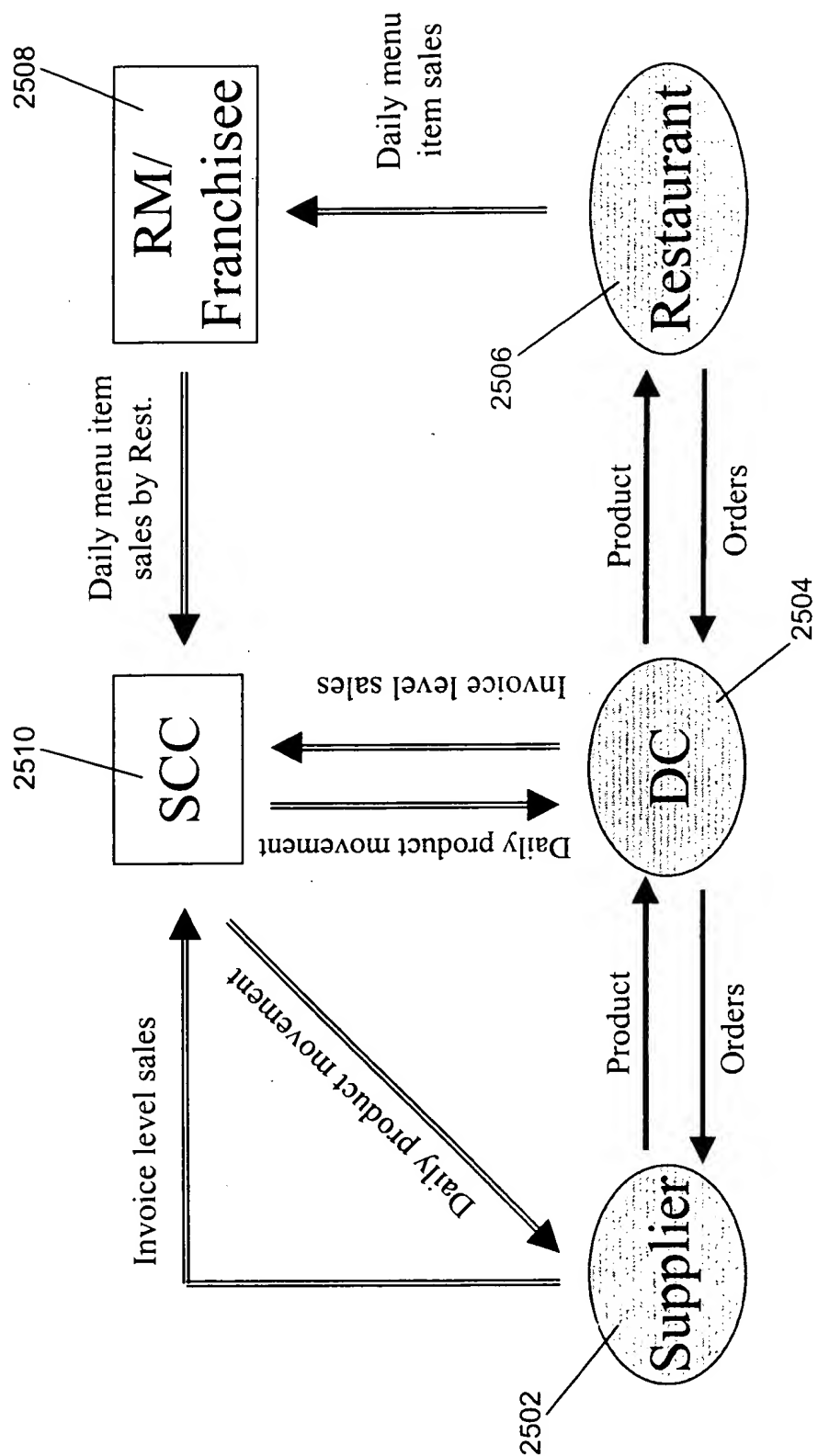






FIG. 27

FIG. 27

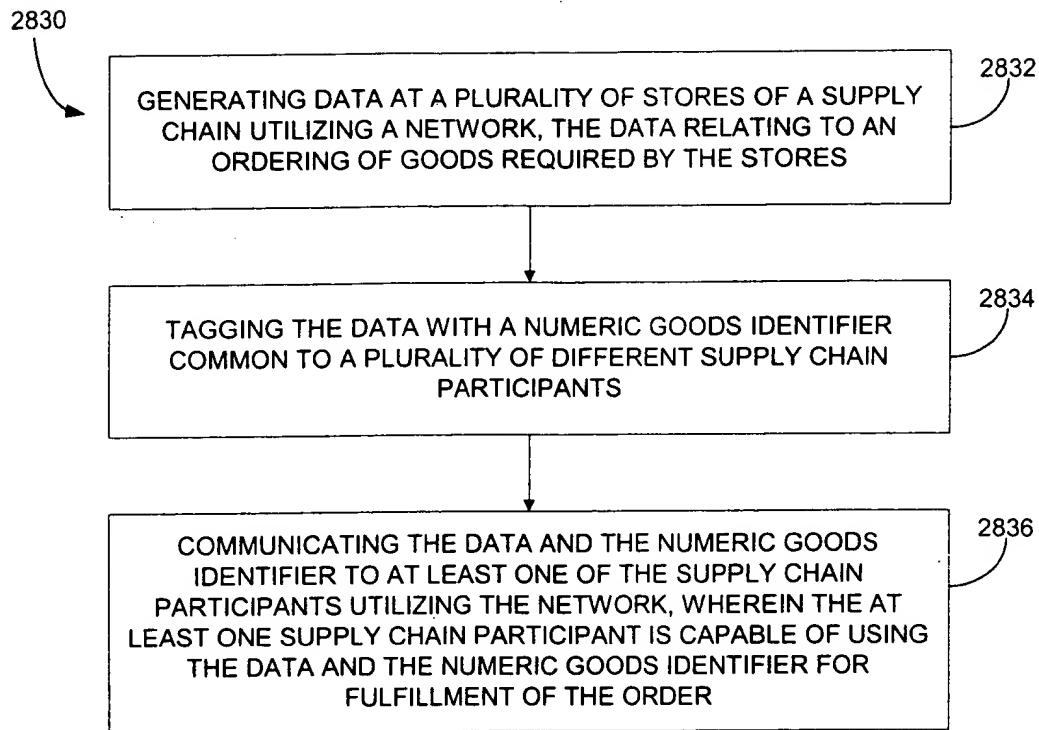
2700

Promotional Monitor - System & Regional

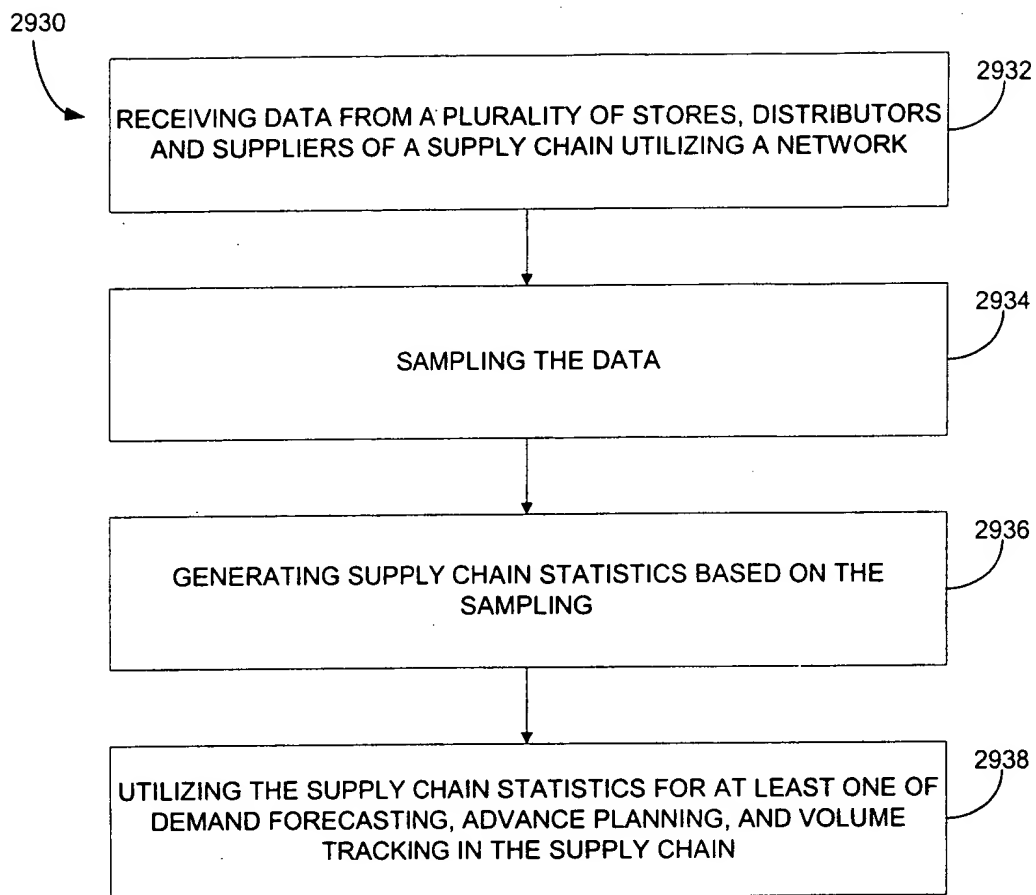
		History				Week #1						
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7
Total Sales(\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200
Menu Item Sales for Key Products(units/restaurant/week)												
Category	Segment											
Whopper	WHOPPERS	215	211	228	269	32	34	37	37	40	60	46
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23	35	26
	YWWM WHOPPERS	699	679	714	813	94	103	111	111	120	180	137
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209
Variance from Expected (Highlighted Areas are Outside of Expected Range)												
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%
	YWWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%

2702





**FIG. 28**



**FIG. 29**

Distribution Center:	Alliant Topeka
----------------------	----------------

Time Period (Month/Yr): Jun-00

Total Cases Ordered:	65712
----------------------	-------

Operations:		Warehouse Outs	Damages	MisPicks	Short on Truck	Overlooked and Not Returned	Total Operations
	Cases:	154	68	62	284		568
	Percent	0.23%	0.10%	0.09%	0.43%	0.00%	0.86%

Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
Cases:	990	70		1060
Percent:	1.51%	0.11%	0.00%	1.61%

Distribution Center Total:	Cases	Percent
Operations:	568	0.86%
Purchasing:	1060	1.61%
Grand Total:	1628	2.48%

<b>Delivery Order Fill Rate:</b>	<b>97.52%</b>
----------------------------------	---------------

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

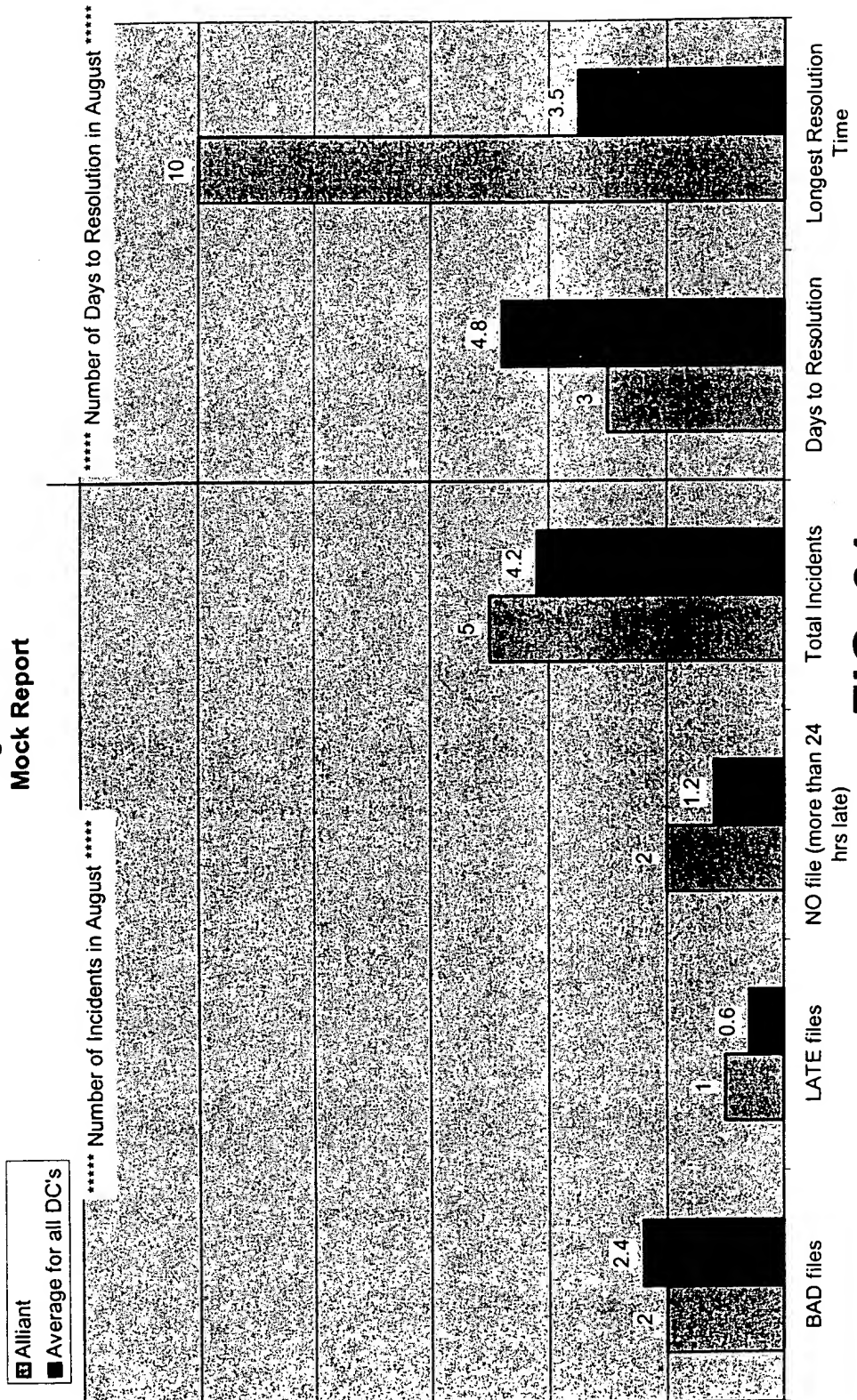
Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

**FIG. 30**



3100

**Alliant - Monthly DC Data Feed Performance**  
**August 2000**  
**Mock Report**



**FIG. 31**

3200



# Service Level Reporting August

	Fill Rate	On - Time	Perfect Order
Alliant-Paducah	99.14%		
Alliant-Topeka			
Alliant Wixom	99.05%		
King-Atlanta	99.34%		78.70%
King-Jacksonville			
King-Louisville			
Maines 29, Conklin	99.41%		79.25%
Maines 30, Cleveland			
Maines Long Island	99.41%		
Maines New England			79.83%
MBM Fullerton	99.13%		#DIV/0!
MBM Lewisville			#DIV/0!
MBM Orlando			#DIV/0!
MBM Rocky Mount	99.13%		#DIV/0!
McCabe's			
McLane Lubbock	#DIV/0!	#DIV/0!	#DIV/0!
Nicholas & Co.			
PFD Supply	99.18%		
PFG Victoria	99.42%	#DIV/0!	
PYA/Monarch	99.20%		
Reinhart-Cedar Rapids	99.05%		
Reinhart-Oak Creek	99.31%		
Reinhart-Rogers			
Restaurants NW	99.03%	99.07%	80.47%
Shamrock Commerce City		99.88%	85.59%
Shamrock Phoenix	99.81%		
Sigma Harrisburg			
Sigma Stockton			
Sysco			

	Fill Rate	On - Time	Perfect Order
BKC Min	99.50%	90.00%	78.00%
RSI Min	99.50%	90.00%	80.00%

OK
Didn't meet RSI Min.
Didn't meet BK Min.

FIG. 32

3300

XYZ Company

Aug-00

3300

## Inventory Management:

4
95%
1.7
95%
0.93

19
22

## Invoice, Payment and Pricing:

12
\$ 30,152
\$ 3,594
\$ 33,746

\$	42,513
\$	12,589
	1.25%

**Invoice Accuracy:**

97.25%
99.00%
92.34%



3400

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance  
August 2000  
Mock Report

3400

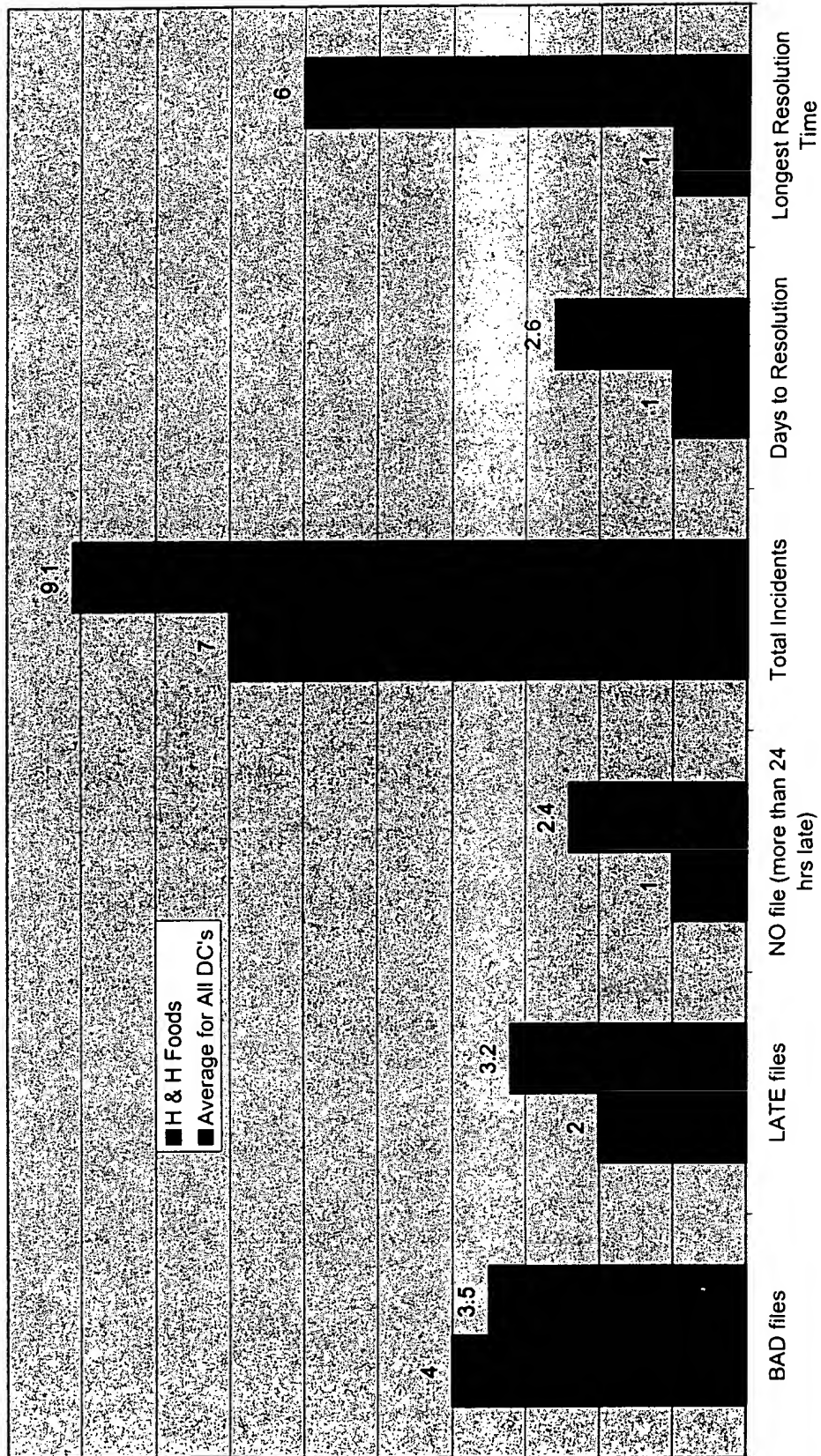




FIG. 35

FIG. 35

# Service Level Reporting November - Mock Report



3500

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS, INC.			
WHITEFORD FOODS, INC.			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR-SYSTEM MEDIA			
SIGNATURE MEATS GROUP			
SCHWEBEL'S BAKING CO.			
MAUI CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING			
NOR-LAKE, INC.			
FORT JAMES OPERATING COMPANY			
FRESH ADVANTAGE, KG			
SILVER KING - MN - CORP.			
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC TISSUE			
CLOUGHERTY PACKING			
BEVERAGE - AIR			
COMPONENT HARDWARE GROUP, INC.			
COCA - COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS, LLC			
ROSE PACKING COMPANY			

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK
Didn't meet RSI Min.





10-10-99 10:00 AM

3600



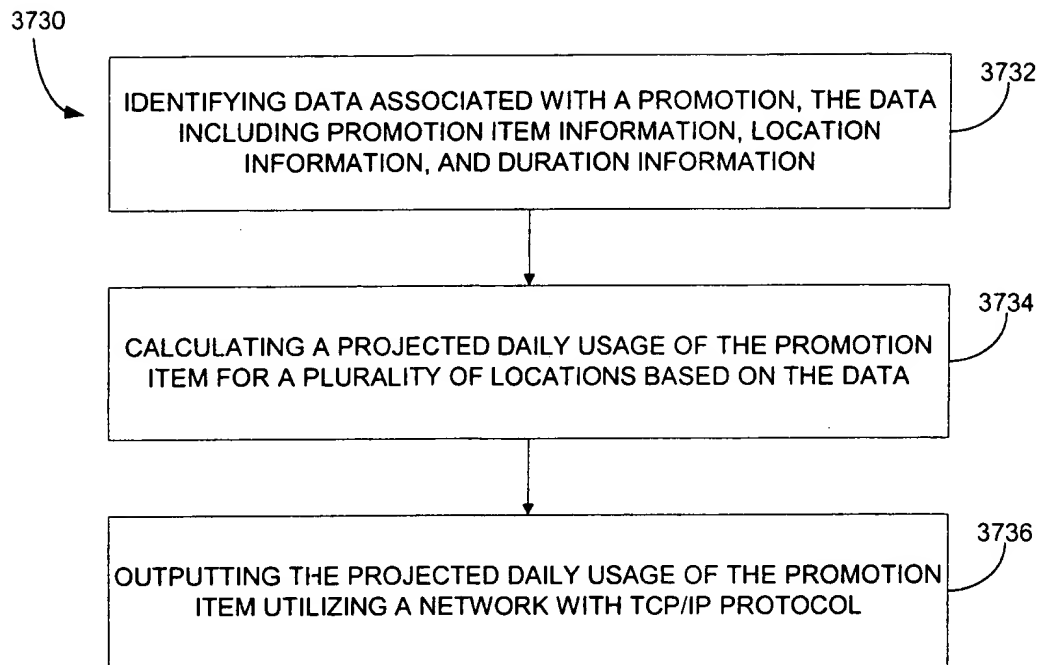
## Mock Report/1

	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
<b>Food Cost Index</b>									
Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance		0.59							
Good/(Bad)			0.30						
<b>Total Dollar Purchases (in Millions) /2</b>									
Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance		\$1.14	\$0.65						
Good/(Bad)		0.6%	0.4%						

/1 Includes on food cost index items.

/2 Based on FY 99 Sales Volumes

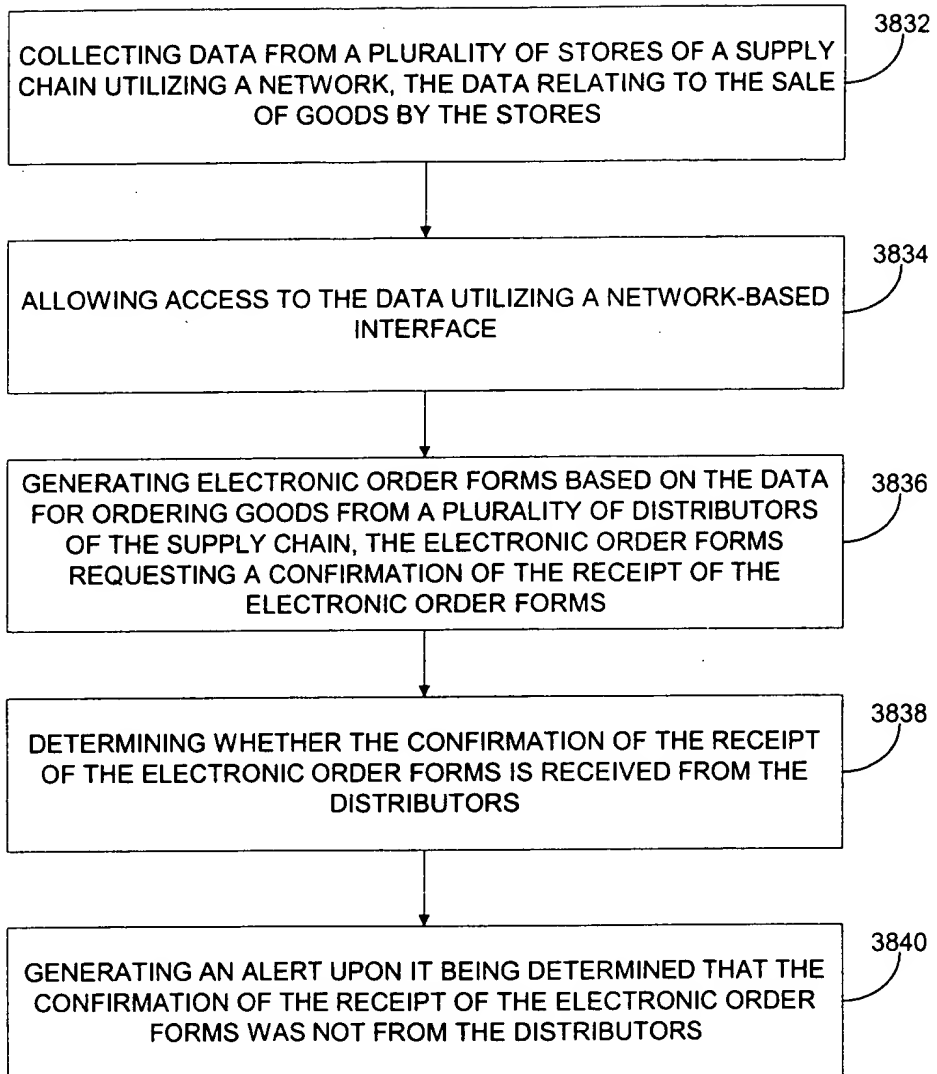
FIG. 36



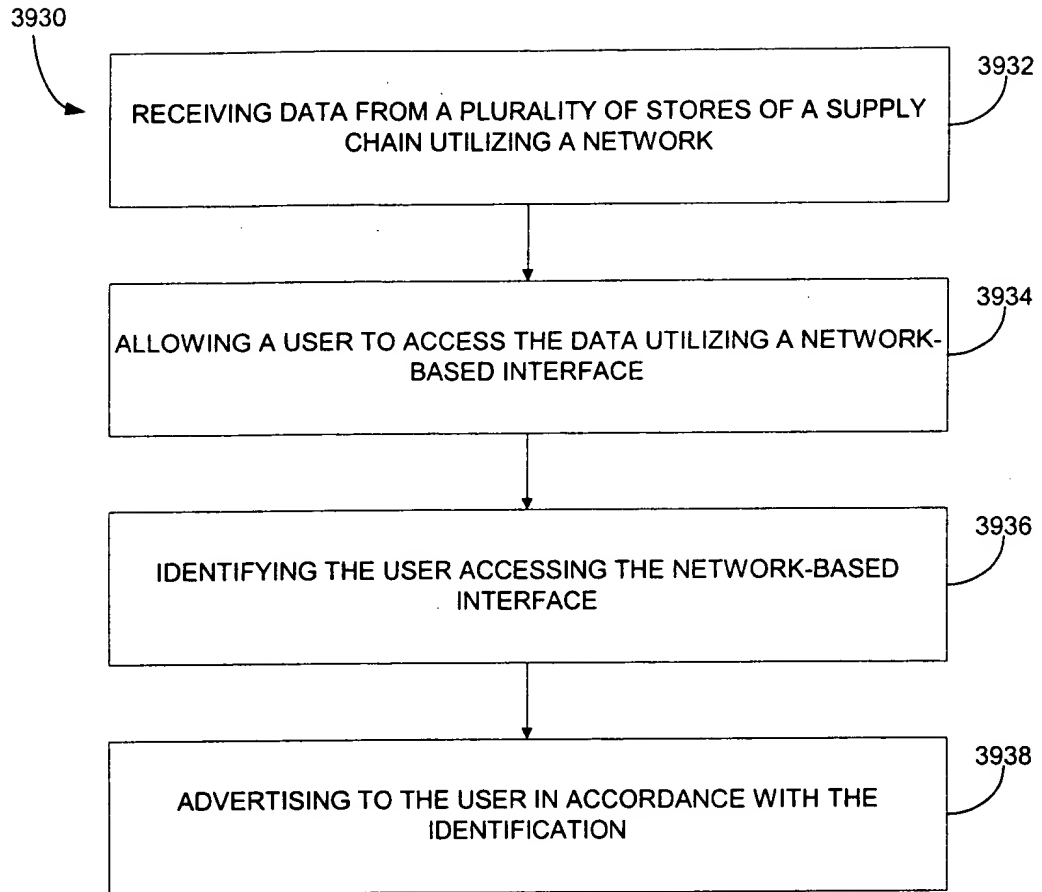
**FIG. 37**



3830



**FIG. 38**



**FIG. 39**

4030

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY  
CHAIN UTILIZING A NETWORK

4032

ALLOWING A SUPPLY CHAIN PARTICIPANT TO ACCESS THE DATA  
UTILIZING A NETWORK-BASED INTERFACE

4034

ANALYZING THE DATA BEING ACCESSED BY THE SUPPLY CHAIN  
PARTICIPANT

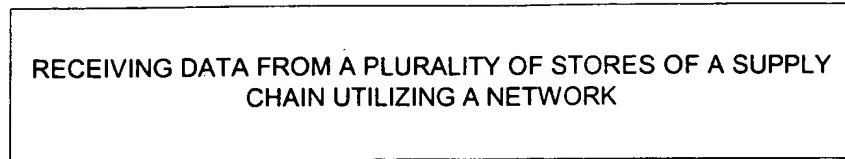
4036

ADVERTISING TO THE SUPPLY CHAIN PARTICIPANT IN  
ACCORDANCE WITH THE ANALYSIS

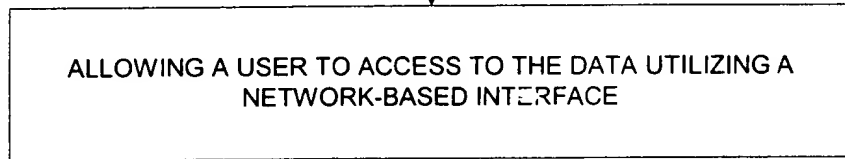
4038

**FIG. 40**

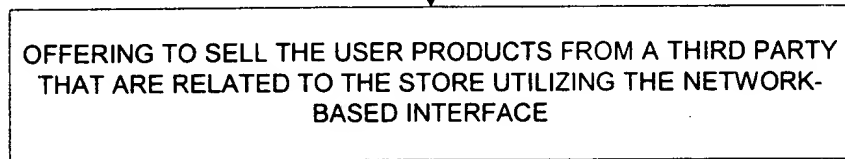
4130



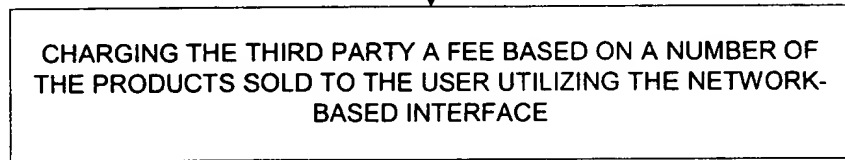
4132



4134

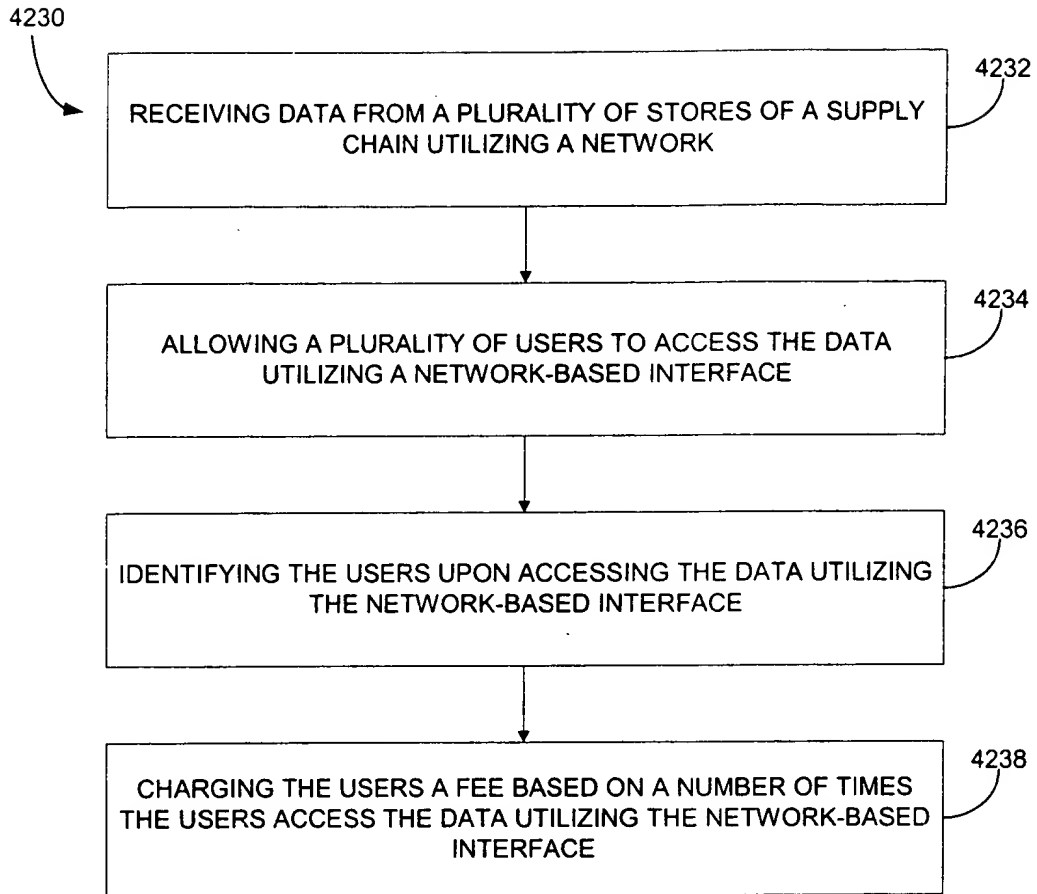


4136

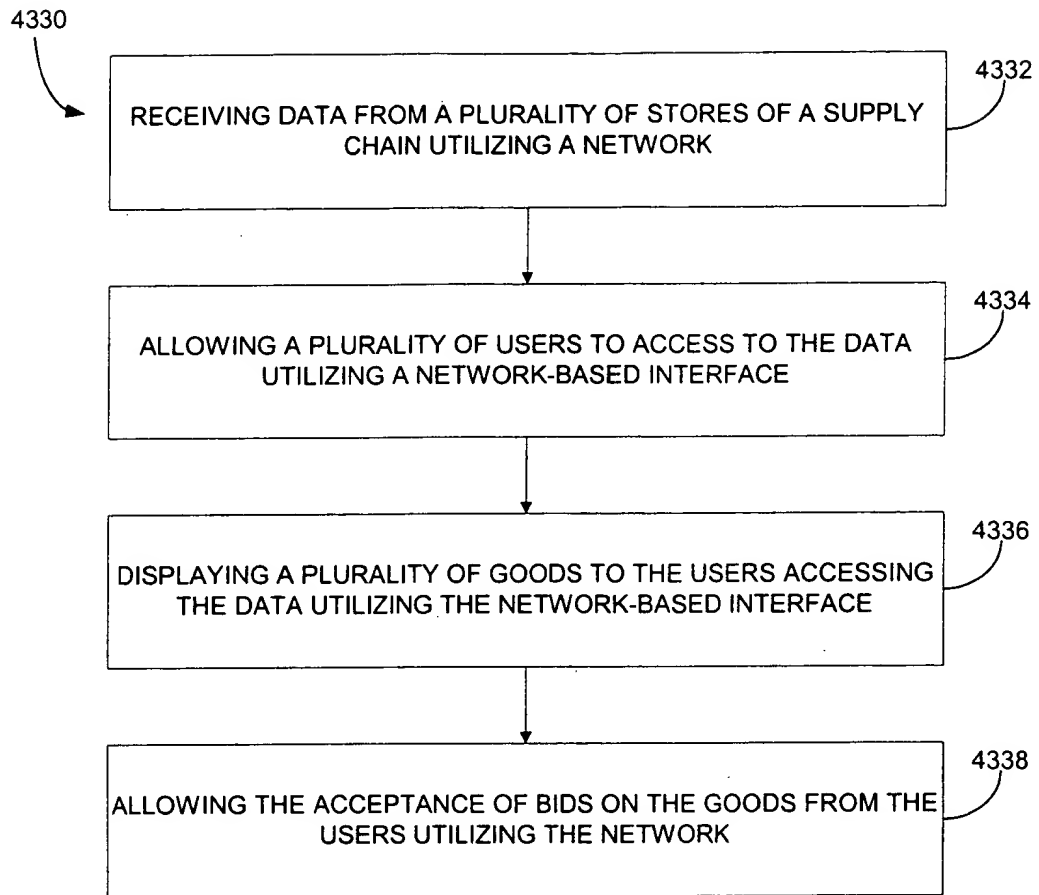


4138

**FIG. 41**



**FIG. 42**

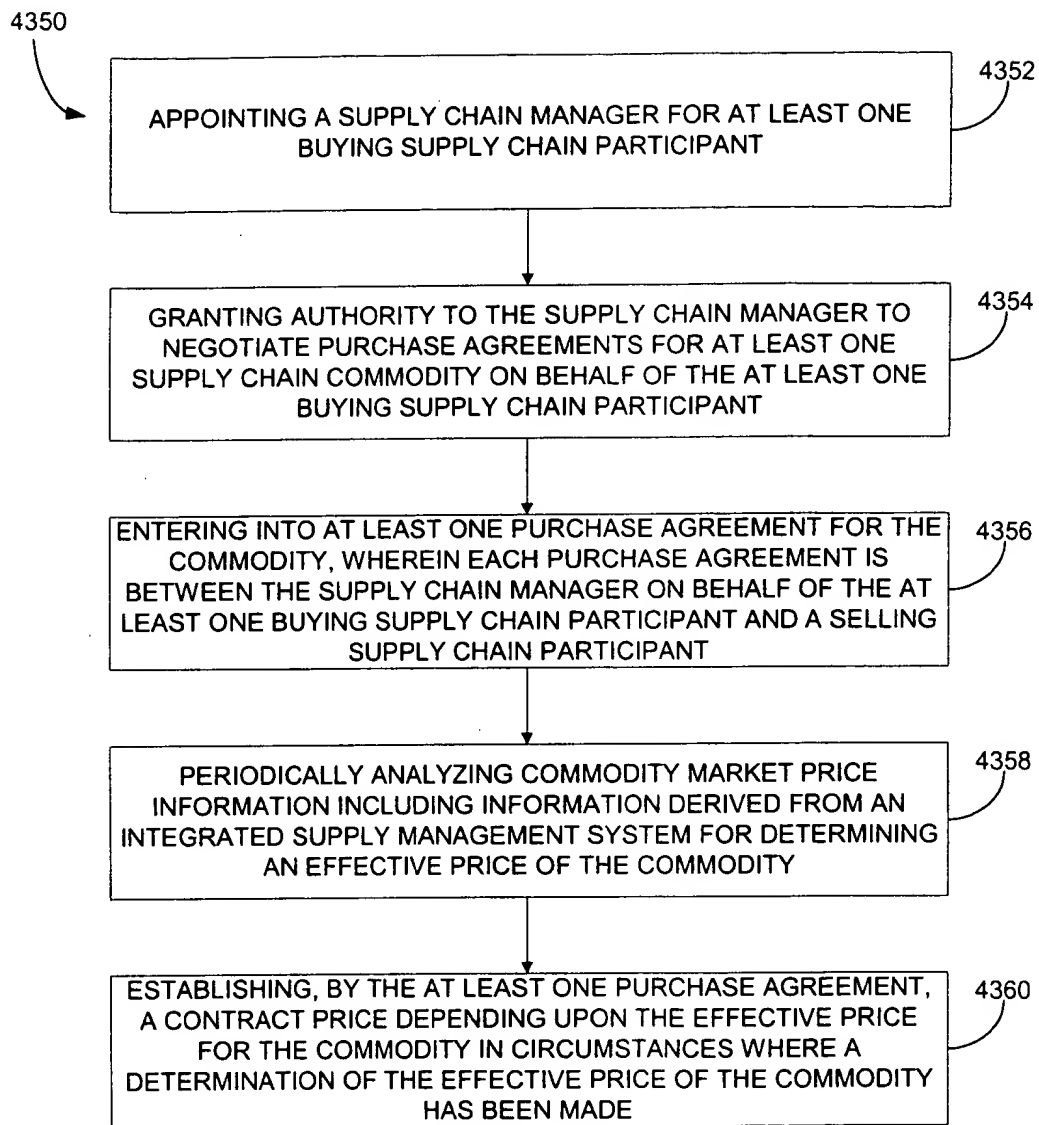


**FIG. 43A**

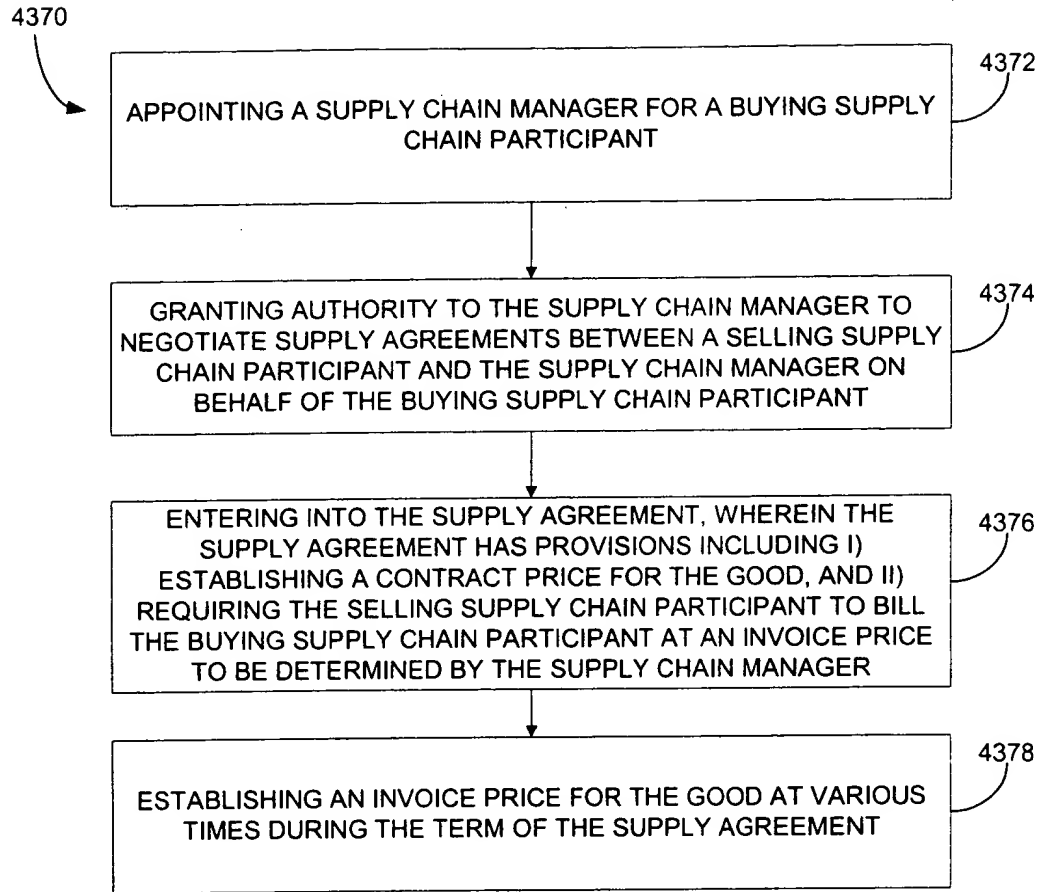




4350 4352 4354 4356 4358 4360



**FIG. 43B**



**FIG. 43C**

2008-01-10 10:00 AM

4386

APPOINTING A SUPPLY CHAIN MANAGER FOR AT LEAST ONE  
BUYING SUPPLY CHAIN PARTICIPANT

4388

AUTHORIZING THE SUPPLY CHAIN MANAGER TO NEGOTIATE  
SUPPLY AGREEMENTS FOR AT LEAST ONE GOOD ON BEHALF OF  
THE AT LEAST ONE BUYING SUPPLY CHAIN PARTICIPANT

4390

ENTERING INTO AT LEAST ONE SUPPLY AGREEMENT FOR THE AT  
LEAST ONE GOOD, WHEREIN PROVISIONS OF THE SUPPLY  
AGREEMENT INCLUDE: (I) PRICING FOR EACH ONE GOOD SHALL  
BE BASED UPON FACTORS INCLUDING AN ACTUAL MARKET  
PRICE OF AT LEAST ONE COMMODITY WHEN THE SUPPLY CHAIN  
MANAGER HAS NOT ESTABLISHED A COMMODITY POSITION  
PRICE; AND (II) PRICING FOR EACH ONE GOOD SHALL BE BASED  
UPON FACTORS INCLUDING A COMMODITY POSITION PRICE OF  
AT LEAST ONE COMMODITY WHEN THE SUPPLY CHAIN MANAGER  
HAS ESTABLISHED A COMMODITY POSITION PRICE

4392

PERIODICALLY ESTABLISHING THROUGH THE SUPPLY CHAIN  
MANAGER A COMMODITY POSITION PRICE

4394

**FIG. 43D**

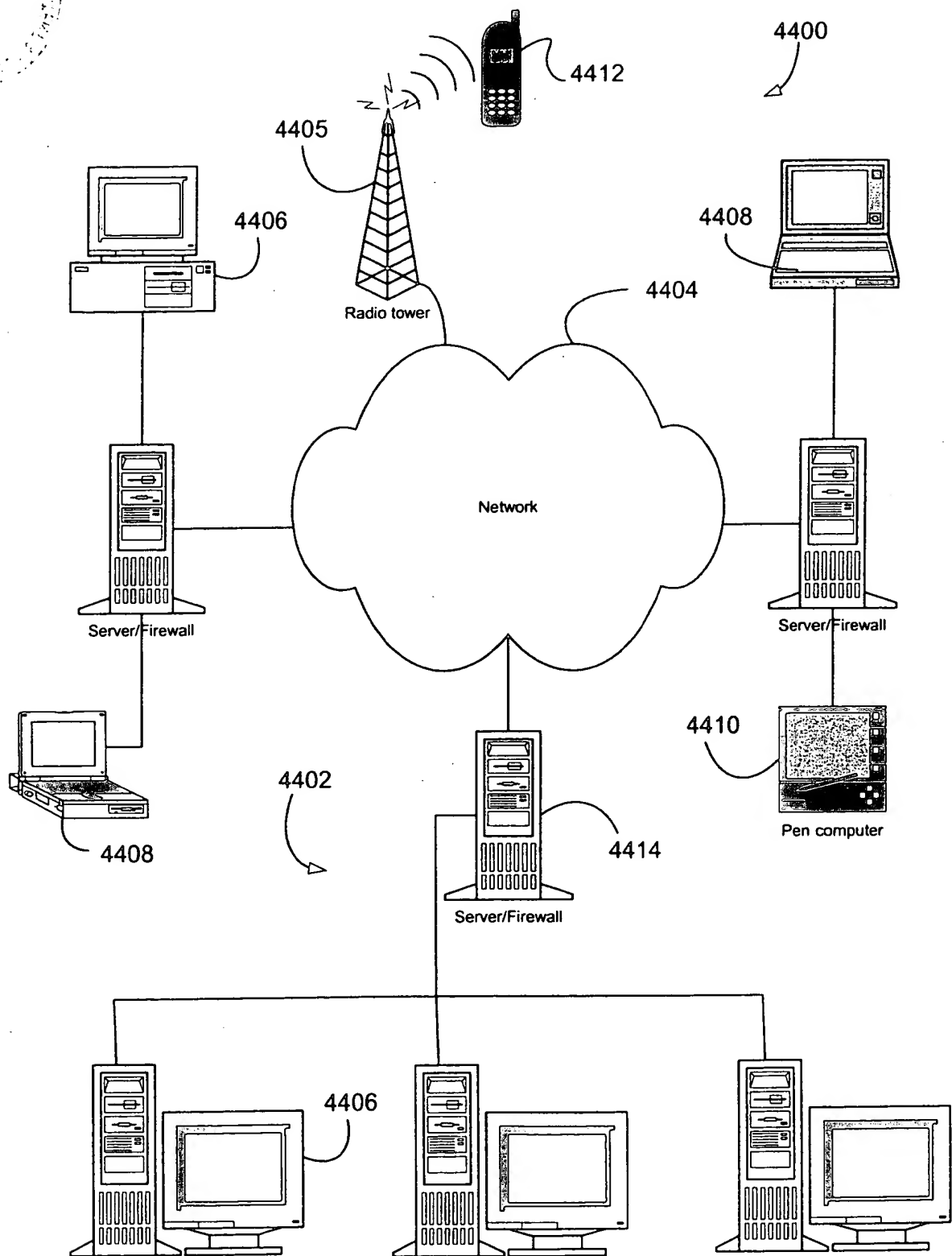


FIG. 44

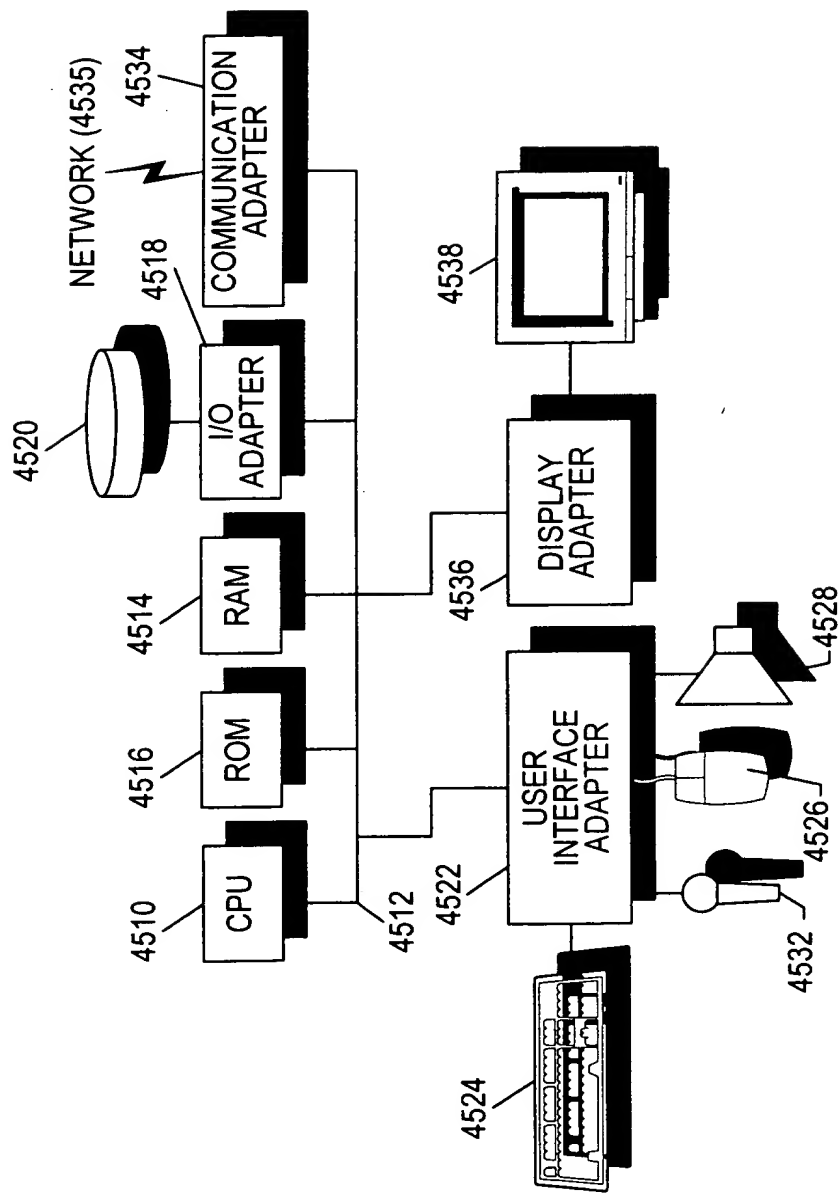


FIG. 45

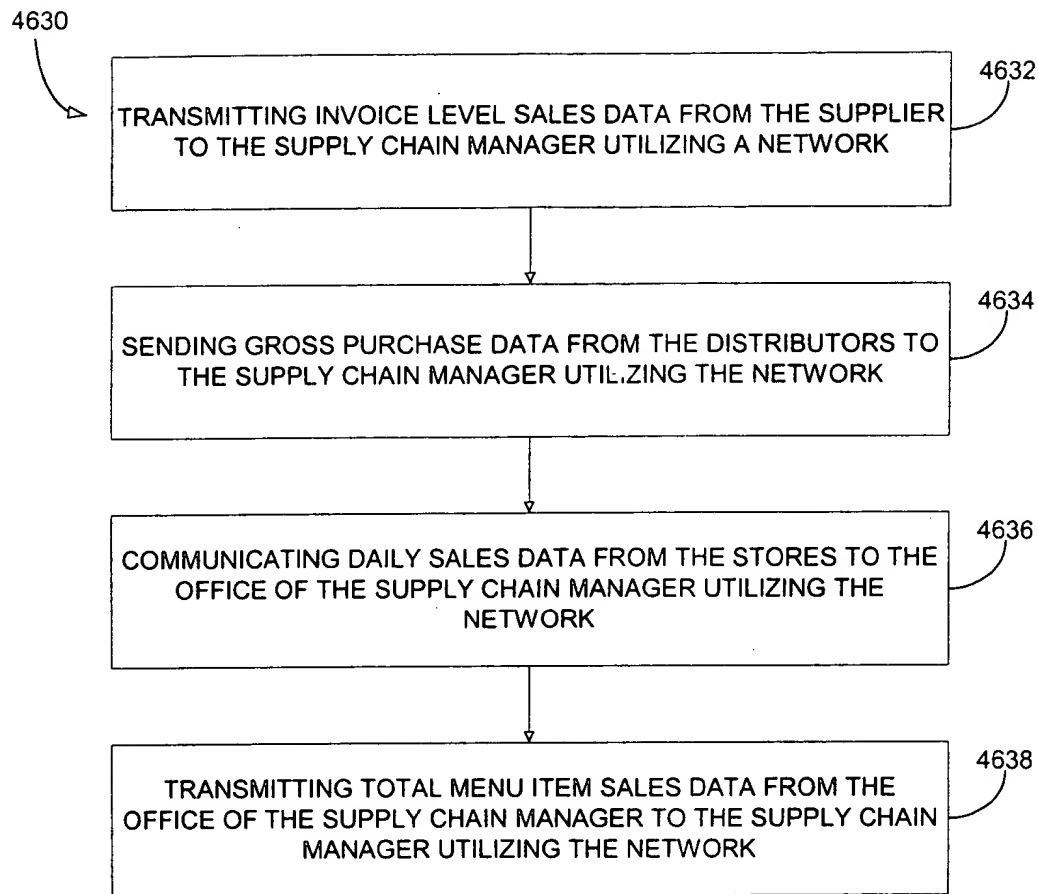
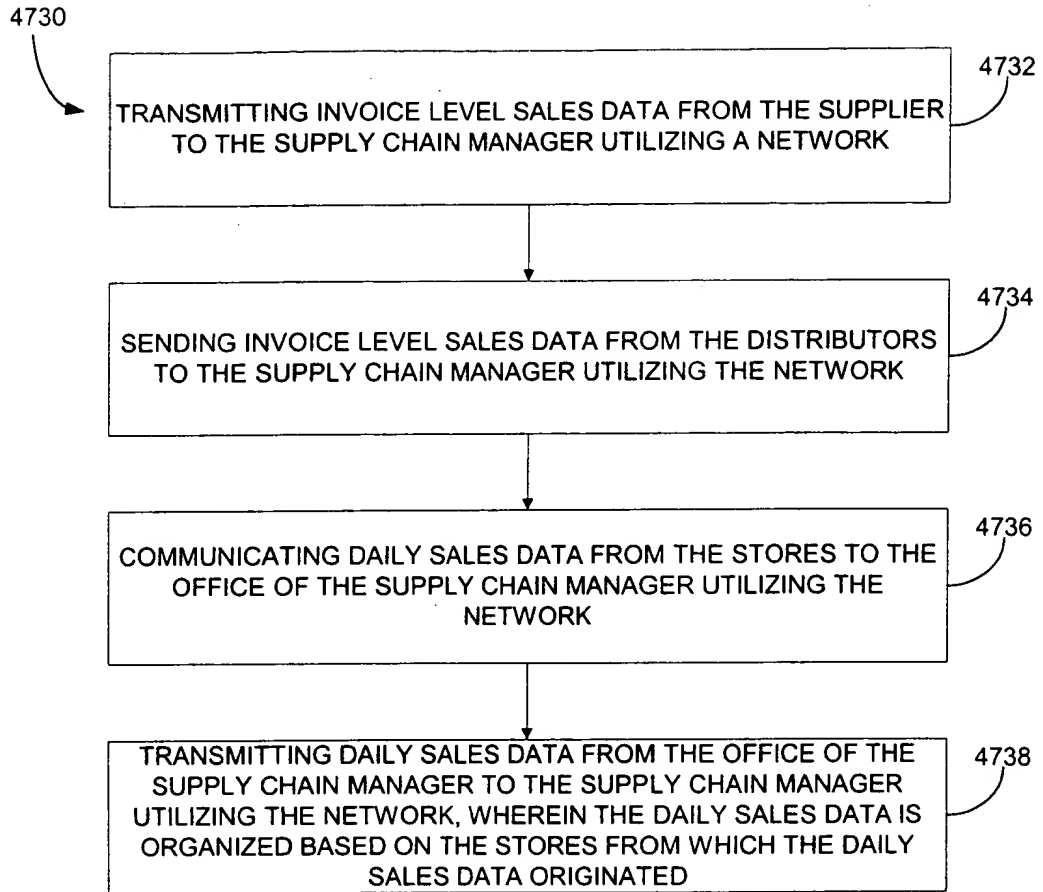


FIG. 46



**FIG. 47**



4830

ALLOWING A USER TO LINK TO A PLURALITY OF RESTAURANT  
INTERFACES INCLUDING INFORMATION RELATING TO AT LEAST  
ONE DISTRIBUTOR

4832

DISPLAYING AT LEAST ONE DISTRIBUTOR LINK ON EACH  
RESTAURANT INTERFACE, EACH DISTRIBUTOR LINK CAPABLE OF  
LINKING TO A DISTRIBUTOR INTERFACE INCLUDING  
INFORMATION RELATING TO AT LEAST ONE SUPPLIER

4834

DEPICTING AT LEAST ONE SUPPLIER LINK ON EACH DISTRIBUTOR  
INTERFACE, EACH SUPPLIER LINK CAPABLE OF LINKING TO A  
SUPPLIER INTERFACE

4836

**FIG. 48**



**RSI**

**Restaurant Services, Inc.**

BURGER KING® System Independent Purchasing & Distribution Service Co-op

User Name

Password

Franchisee

Enter Site

Click For Help

4902



## About RSI

4904

Restaurant Services, Inc. (RSI) is an independent member-owned purchasing cooperative serving BURGER KING® restaurant owners in the United States.

RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, equipment, distribution and related services on behalf of more than 8,300 restaurants.

RSI's Board of Directors is comprised of BURGER KING franchisees, elected by region, one Burger King Corporation representative and one member appointed by the Minority Franchisee Association. The cooperative maintains a close working relationship with Burger King Corporation, with respective roles and responsibilities outlined in a formal Operating Agreement.

RSI works closely with restaurant owners, Burger King Corporation, food and packaging suppliers, marketing agencies, equipment vendors, distributors and information systems providers to streamline and improve the supply chain efficiency

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[Map/Directions](#)

[General Information](#)

[Legal Information](#)

[More About RSI](#)

[Help](#)

[BKC link](#)

[NFA link](#)



**FIG. 49**

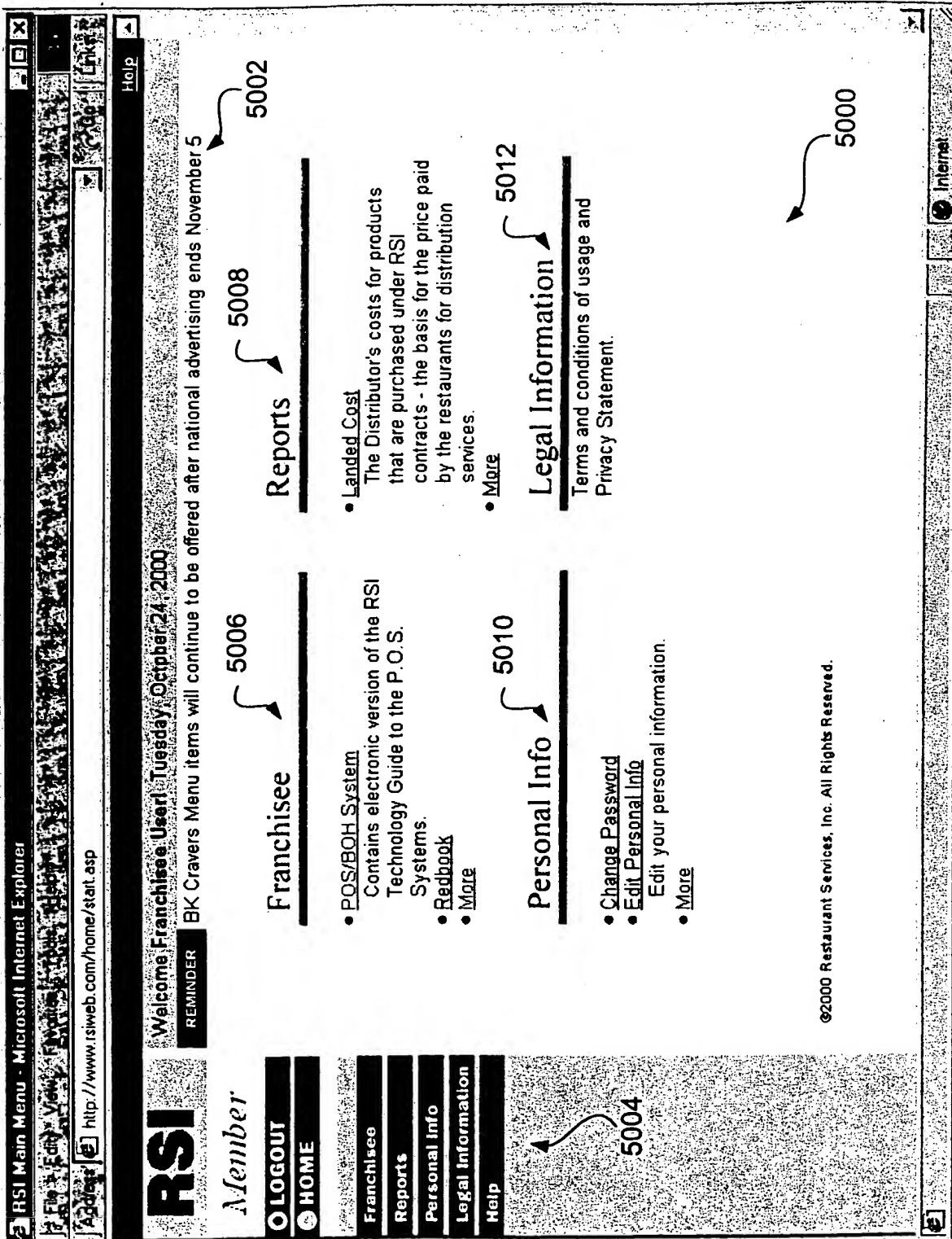
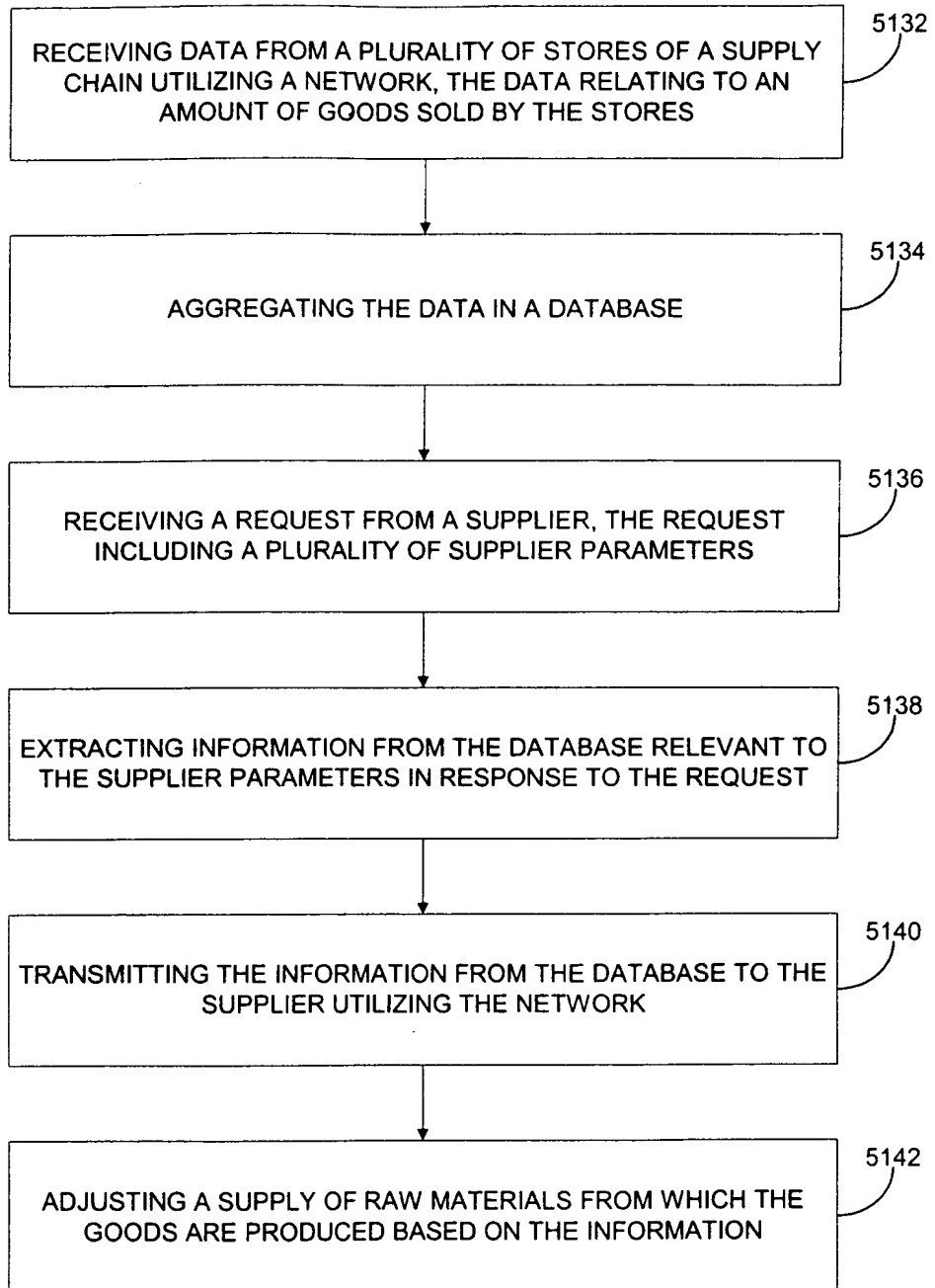


FIG. 50

FIG. 51



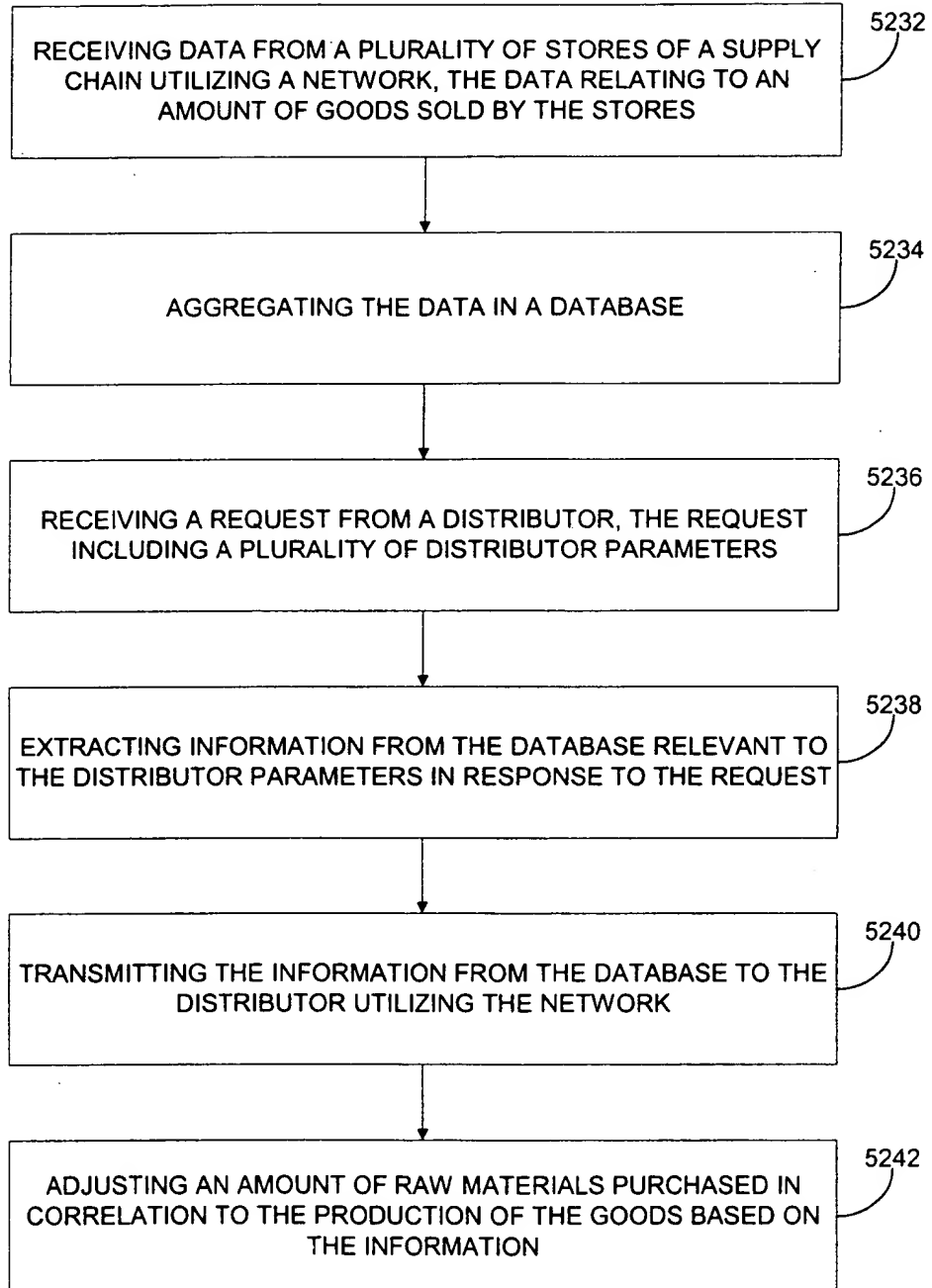
5130



**FIG. 51**



5230



**FIG. 52**

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UC Item	Item Description	% Chg 14 Day Avg	14 Day Rolling Total Cases														Week Ending Total			
			10/23	10/22	10/21	10/20	10/19	10/18	10/17	10/16	10/15	10/14	10/13	10/12	10/11	10/10	10/9	10/2	9/25	9/18
Number of Restaurants Served by UC																				
19886	SAUCE: BBQ BULK BULLSEYE	0.00%		13	21	23	18	10	10	16	14	21	21	16	13	13	109	80	72	
20788	MUSTARD: BULK BK	0.00%		12	19	20	10	14	14	13	14	19	19	16	15	14	110	104	100	
24340 BK	MAYONNAISE: BULK	0.00%		134	107	211	173	160	164	163	160	200	206	175	165	161	1184	1146	1142	
24886	STRAW: WRAPPED 7.75" BK	0.00%		21	33	34	27	25	24	24	24	34	33	27	24	24	189	179	188	
26318	FORK: WRAPPED BULK BK	0.00%		10	11	12	10	9	8	9	11	12	11	10	9	9	70	71	66	
26462	KNIFE: WRAPPED BULK BK	0.00%		3	3	3	3	2	2	2	3	3	3	3	2	2	18	15	8	
27682	KETCHUP: BULK BAG IN BOX	0.00%		86	154	142	116	104	102	101	100	136	136	116	106	102	798	771	776	
27690	KETCHUP: PACKETS 10g BK	0.00%		127	184	205	180	143	142	139	144	167	197	160	142	140	1112	1070	1078	

**FIG. 53**

**RSI**

*Distributor*

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Printer Friendly Version

**REINHART - CEDAR RAPIDS, IA**  
Local Promotion Summary by DC  
Tuesday, October 24, 2000

5400

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Local Promotion Option	ADI	Start Date	Projected Dry Usage	Duration (In Weeks)	Participating Rest Count	Non-Participating Restaurants
32 oz. Motor Cup	Chicago, IL	6/1/00	85	98	8	
	Davenport-Rt Moline, IA	6/1/00	85	32	17	
	Des Moines-Ames, IA	7/10/00	85	17	28	
	Omaha, NE	7/10/00	85	17	30	
	Peoria, IL	6/1/00	85	98	17	
	Sioux City, IA	6/26/00	85	98	10	
	Springfield-Decatur-Chmpg, IL	6/1/00	85	98	1	
32 oz. Motor Cup Total					131	
Big King	Cedar Rapids-Waterloo-Dubuq, IA	4/15/00		98	10	
	Davenport-Rt Moline, IA	4/15/00		98	17	
	Ottumwa-Kirkville, IA	4/15/00		98	3	
Big King Total					30	
Pancake Minis	Chicago, IL	5/15/00	20	98	8	
	Peoria, IL	6/1/00	20	98	17	
	Sioux City, IA	4/15/00	20	98	10	
Pancake Minis Total					35	

Done

Internet

**FIG. 54**



10/22/00 11:25:10

Restaurant Landed Cost Verification Report - Microsoft Internet Explorer

Address: http://www.rsiweb.com/fran/1\_1ptlc.asp?report=true

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Landed Cost Report

Restaurant Number: 0003473 Date: 10/22/00 Retrieve

Printer Friendly Version Restaurant Landed Cost Verification Report

Report Date: Sunday, October 22, 2000

Restaurant Number: 0003473

Distribution Center: REINHART - CEDAR RAPIDS, IA

Report Contact: Robert Harris

Contact Number: 305-529-3409

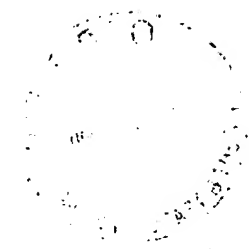
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DC Item No	RSI Item No	RSI Item Description	DC Cost	Markup	Rest Cost
10340	4439	REGISTER TAPE-THERMAL 2.25" X 165	\$21.27	\$1.57	\$22.84
12880	3586	SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
18868	359	SAUCE-BULK-KRAFT BULLSEYE	\$24.48	\$1.57	\$26.05
19432	4473	COFFEE-FOLGERS REGULAR	\$44.50	\$1.57	\$46.07
20788	67	MUSTARD-BULK 30AL	\$6.46	\$1.57	\$8.02
20940	4281	WRAP-LOCAL OPTION	\$28.78	\$1.57	\$31.35
24340	66	SAUCE-BULK MAYONNAISE	\$7.61	\$1.57	\$9.38
24600	4270	WATERICE MOUNTAIN SL	\$6.41	\$1.57	\$7.98

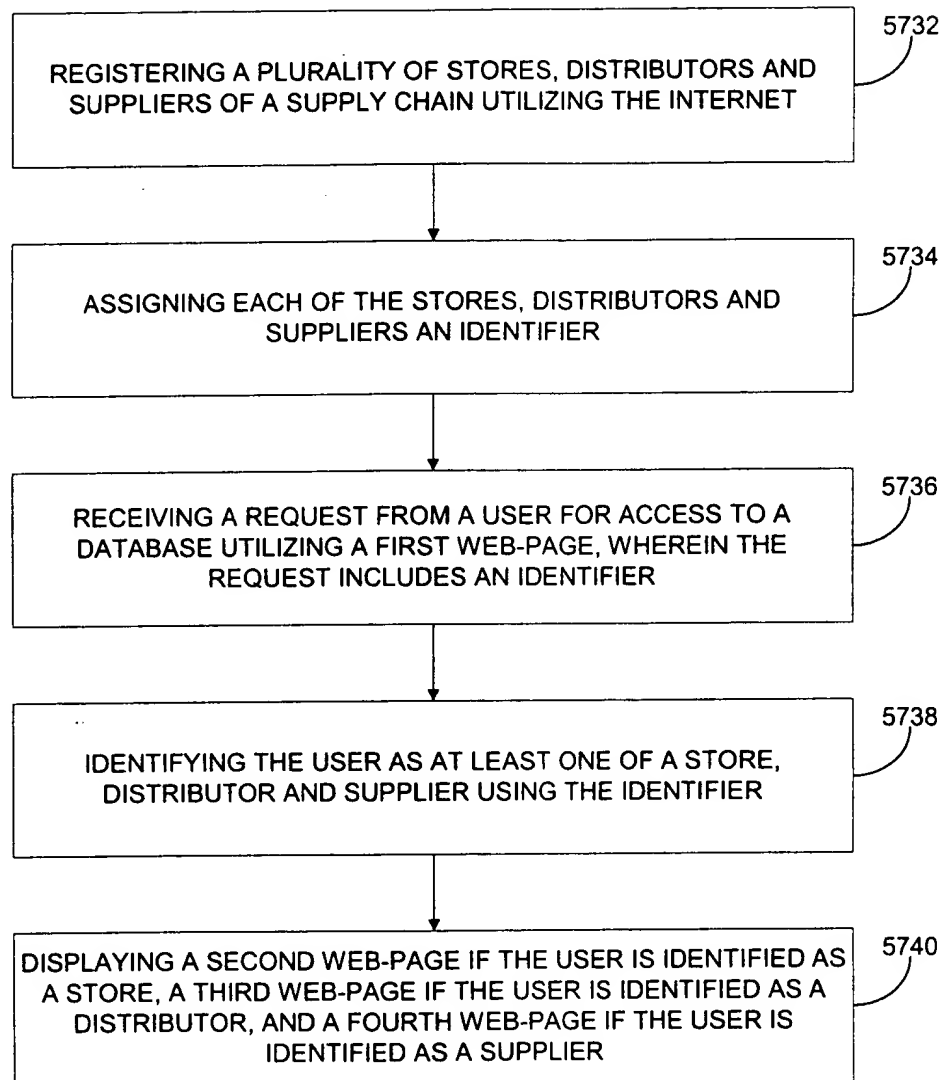
Done Internet

FIG. 56





5730



**FIG. 57**

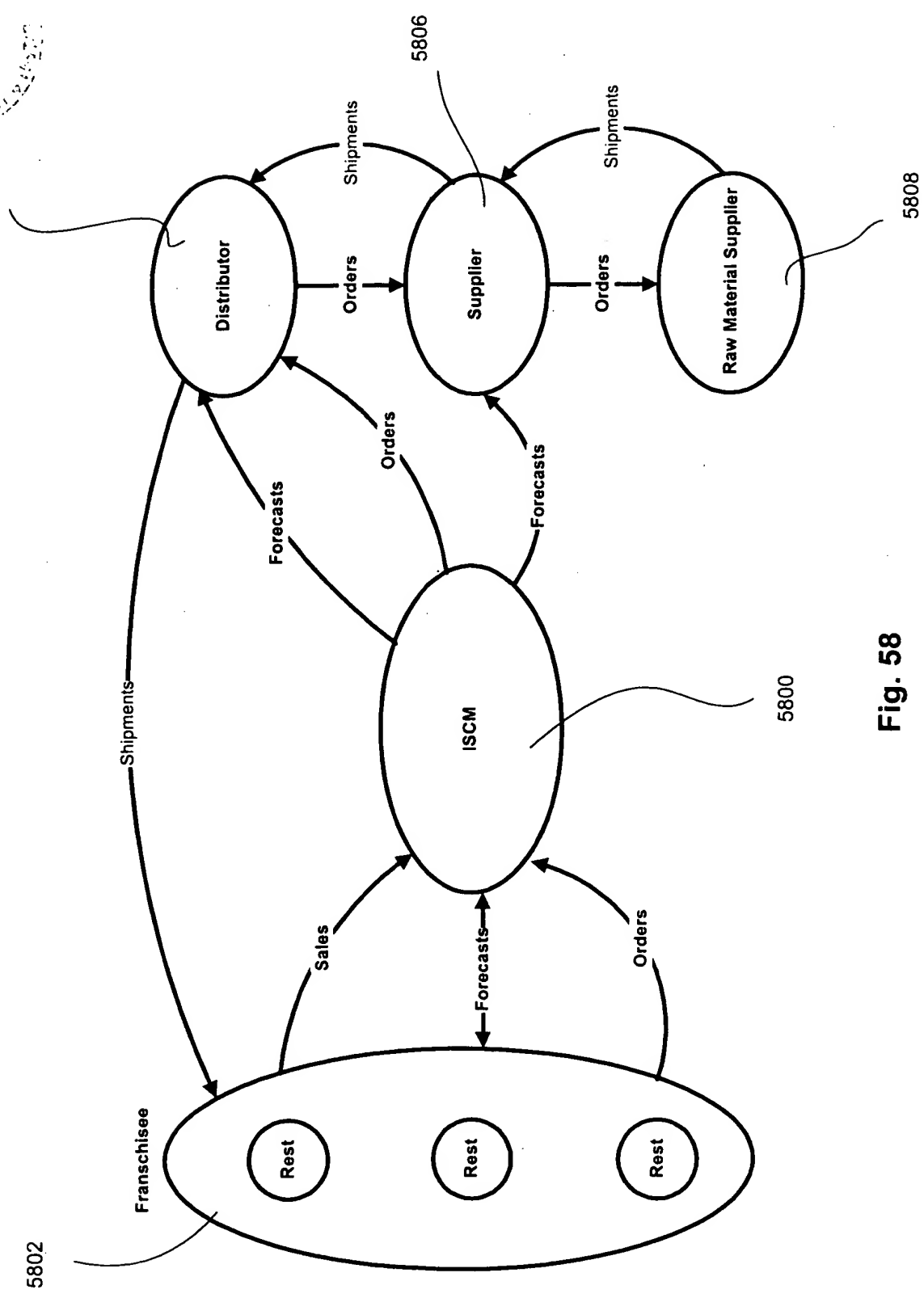
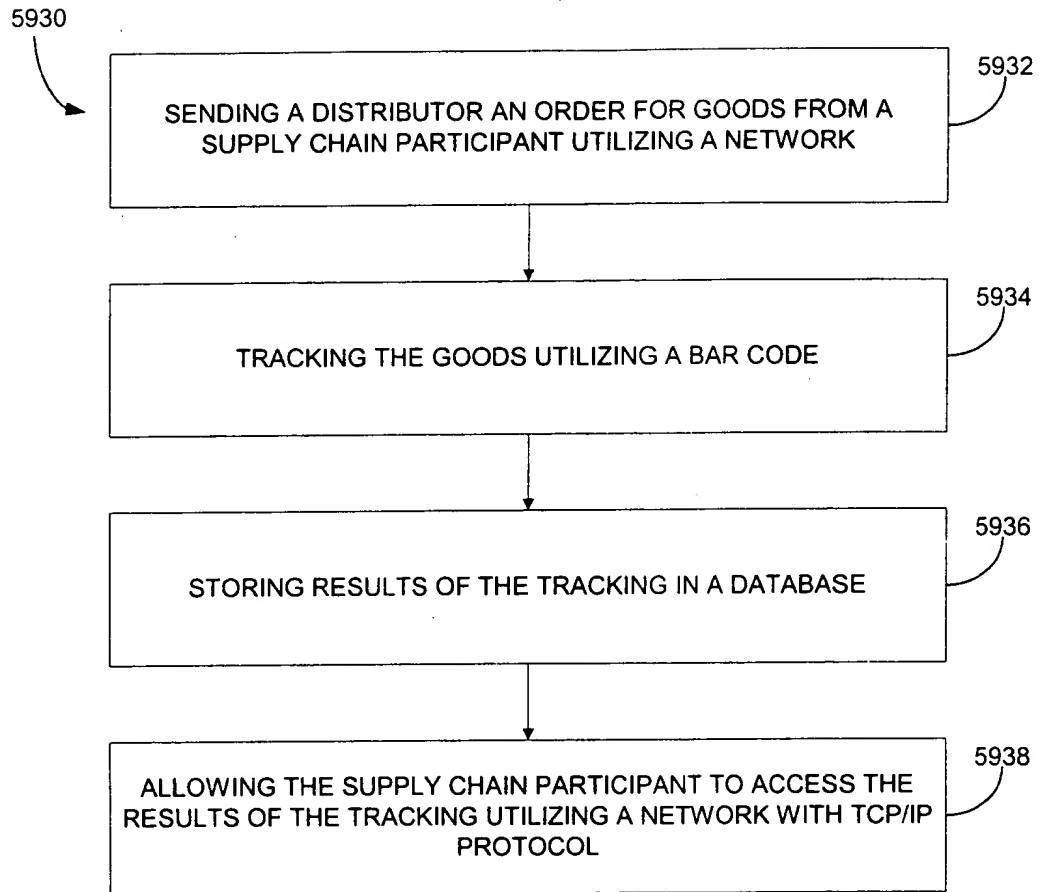
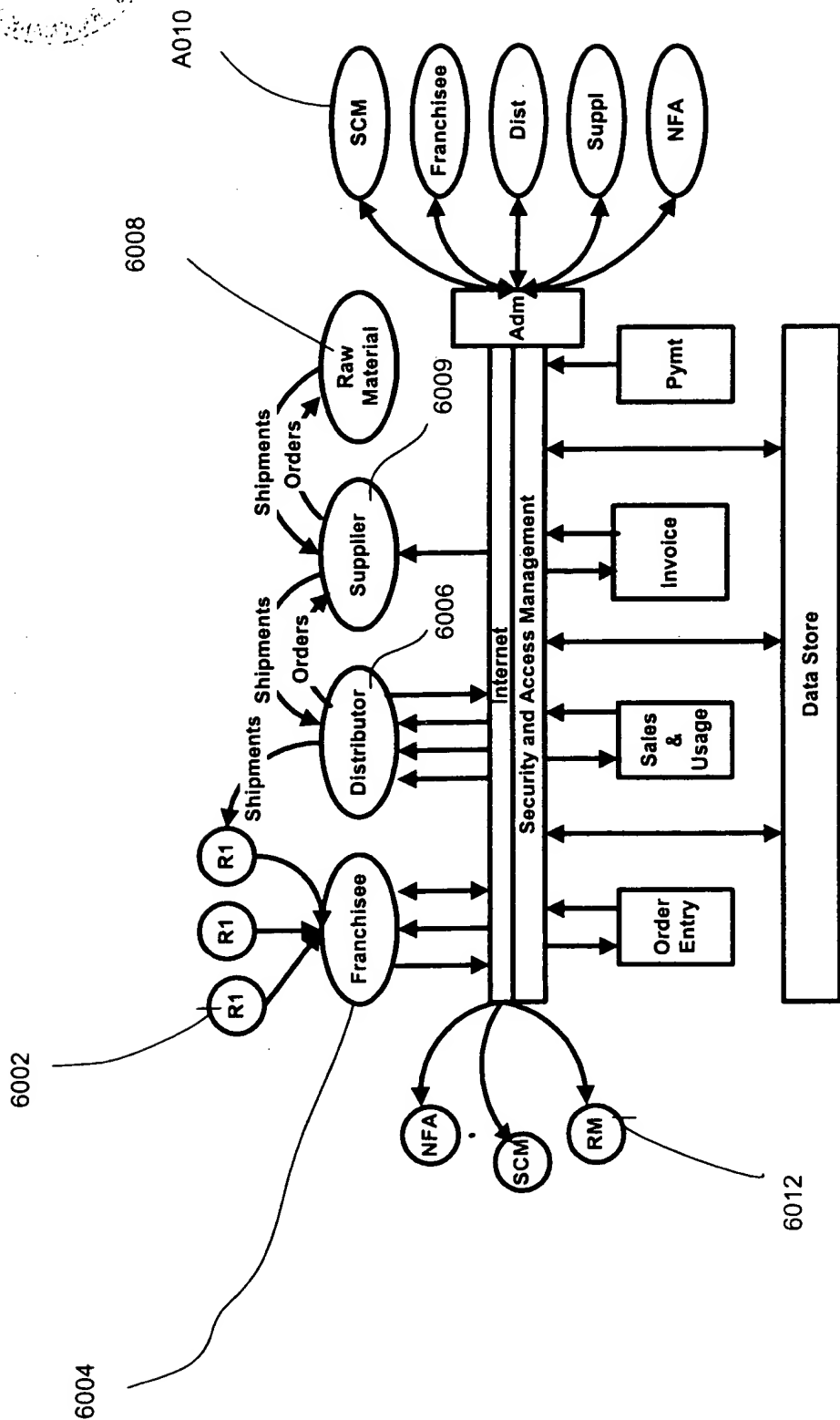


Fig. 58



**FIG. 59**



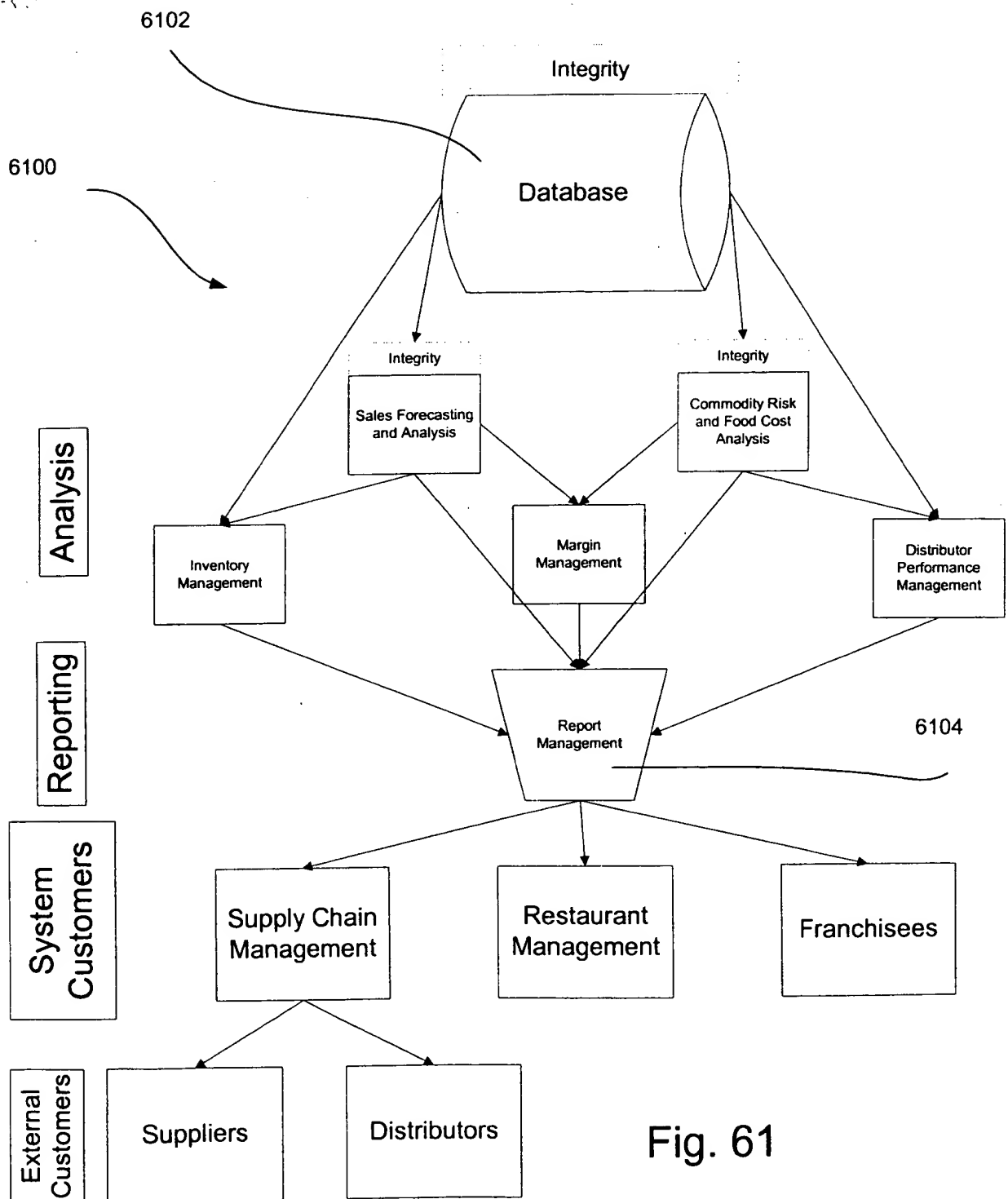


Fig. 61



Patented by the U.S. Patent and Trademark Office

6230

RECEIVING DATA FROM AT LEAST ONE STORE OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE AT LEAST ONE STORE

6232



GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING GOODS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

6234



RECEIVING SUPPLIER INFORMATION FROM A MANAGEMENT HEADQUARTERS UTILIZING THE NETWORK, WHEREIN THE SUPPLIER INFORMATION INCLUDES A PLURALITY OF SUPPLIERS SELECTED TO SUPPLY THE STORE WITH THE GOODS

6236



USING THE SUPPLIER INFORMATION TO TRANSMIT THE ELECTRONIC ORDER FORM TO THE SELECTED SUPPLIERS OF THE SUPPLY CHAIN UTILIZING THE NETWORK

6238

**FIG. 62**



6300

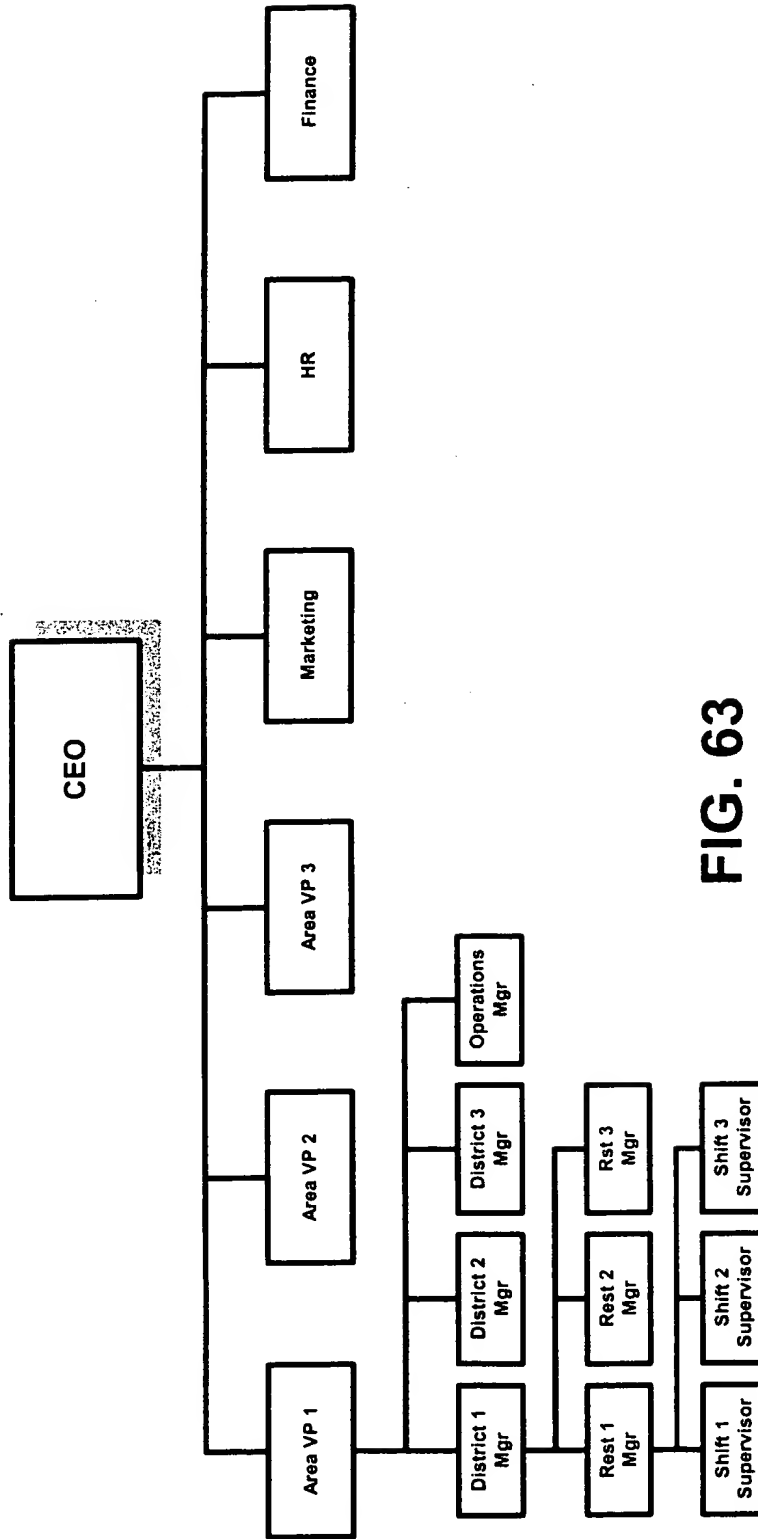
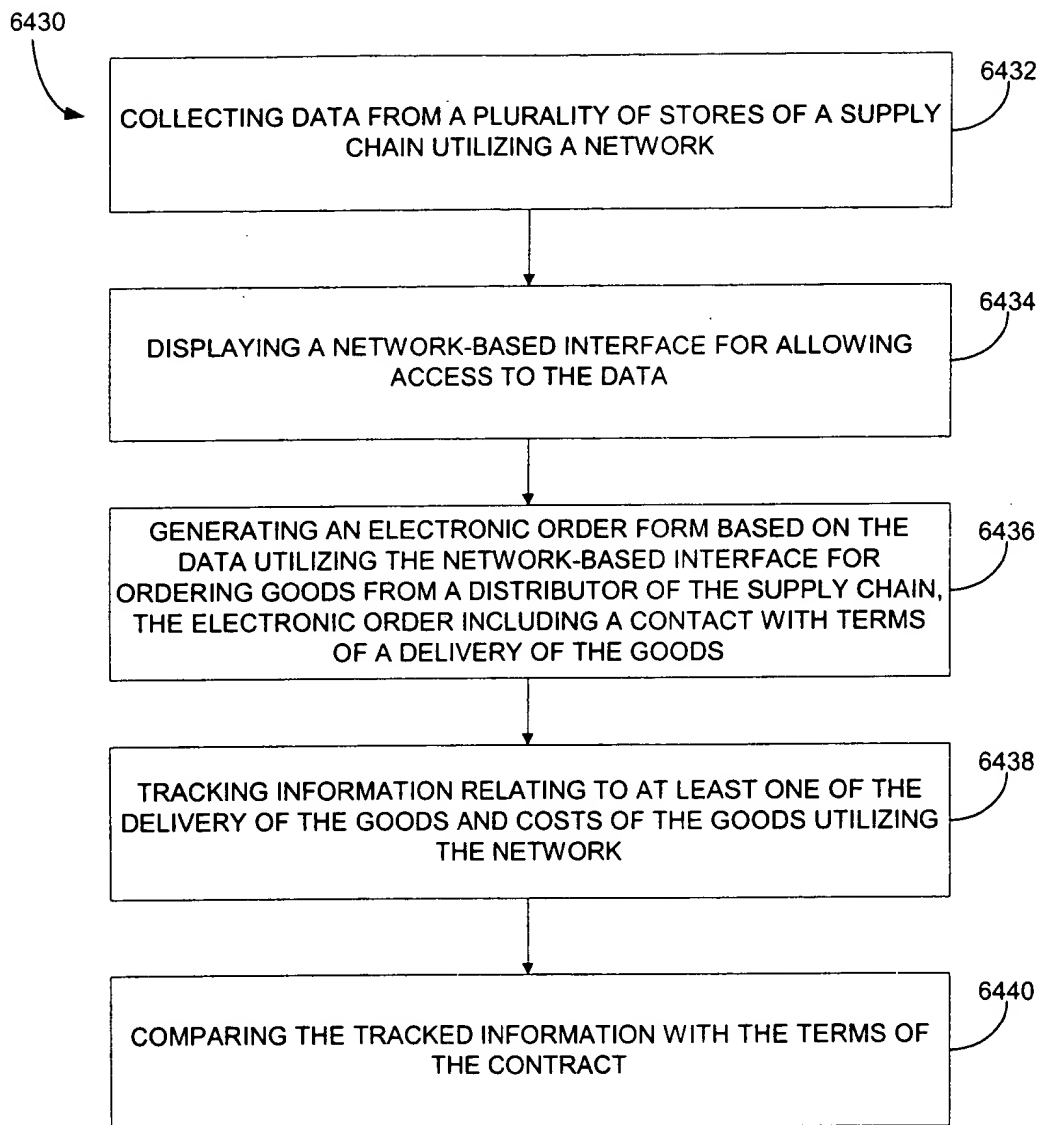


FIG. 63

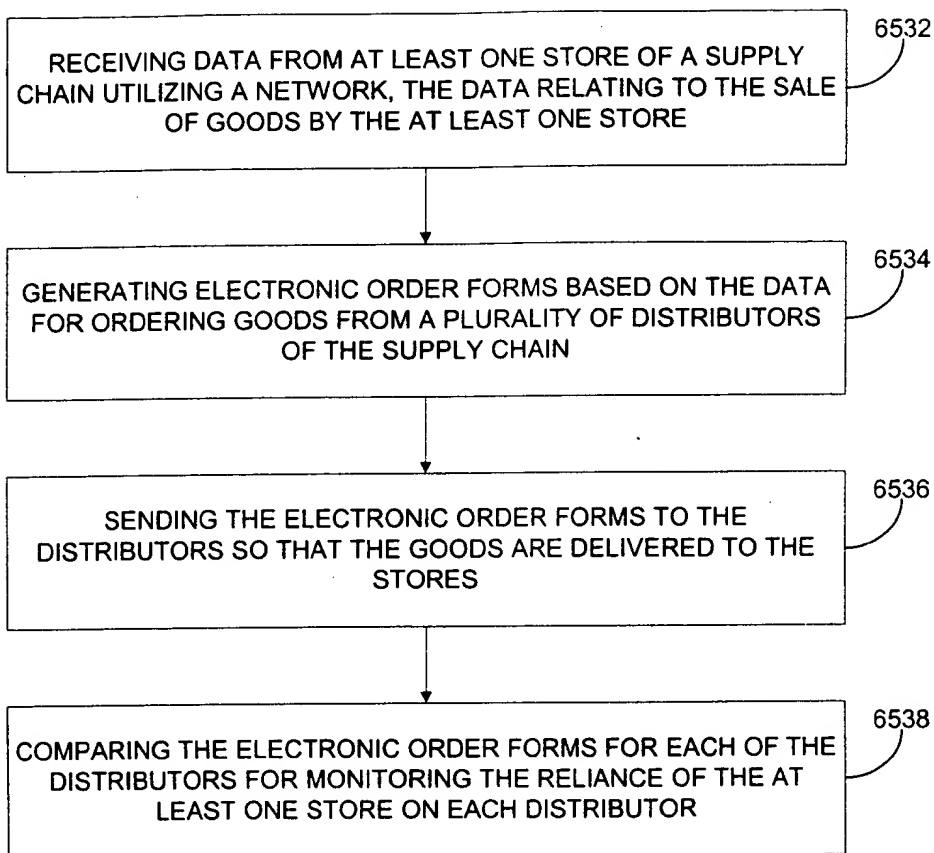


**FIG. 64**





6530



**FIG. 65**



6630

RECEIVING DATA FROM AT LEAST ONE STORE OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE AT LEAST ONE STORE

6632

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING GOODS FROM A PLURALITY OF SUPPLIERS OF THE SUPPLY CHAIN

6634

SENDING THE ELECTRONIC ORDER FORMS TO THE SUPPLIERS SO THAT THE GOODS ARE SUPPLIED TO THE STORES

6636

COMPARING THE ELECTRONIC ORDER FORMS FOR EACH OF THE SUPPLIERS FOR MONITORING THE RELIANCE OF THE AT LEAST ONE STORE ON EACH SUPPLIER

6638

**FIG. 66**



6730

COLLECTING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK

6732

DISPLAYING A NETWORK-BASED INTERFACE FOR ALLOWING ACCESS TO THE DATA

6734

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA UTILIZING THE NETWORK-BASED INTERFACE FOR ORDERING GOODS FROM SELECTED DISTRIBUTORS OF THE SUPPLY CHAIN, WHEREIN THE NETWORK-BASED INTERFACE INCLUDES A BULLETIN BOARD DISPLAYING INFORMATION RECEIVED FROM EACH OF THE STORES, THE INFORMATION RELATING TO THE DISTRIBUTORS FOR FACILITATING THE SELECTION OF THE DISTRIBUTORS

6736

**FIG. 67**



6830

COLLECTING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK

6832



DISPLAYING A NETWORK-BASED INTERFACE FOR ALLOWING ACCESS TO THE DATA

6834



GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA UTILIZING THE NETWORK-BASED INTERFACE FOR ORDERING GOODS FROM A DISTRIBUTOR OR A SUPPLIER OF THE SUPPLY CHAIN, WHEREIN THE NETWORK-BASED INTERFACE INCLUDES A VIRTUAL CATALOG TO FACILITATE THE GENERATION OF THE ELECTRONIC ORDER FORM

6836

**FIG. 68**



6900

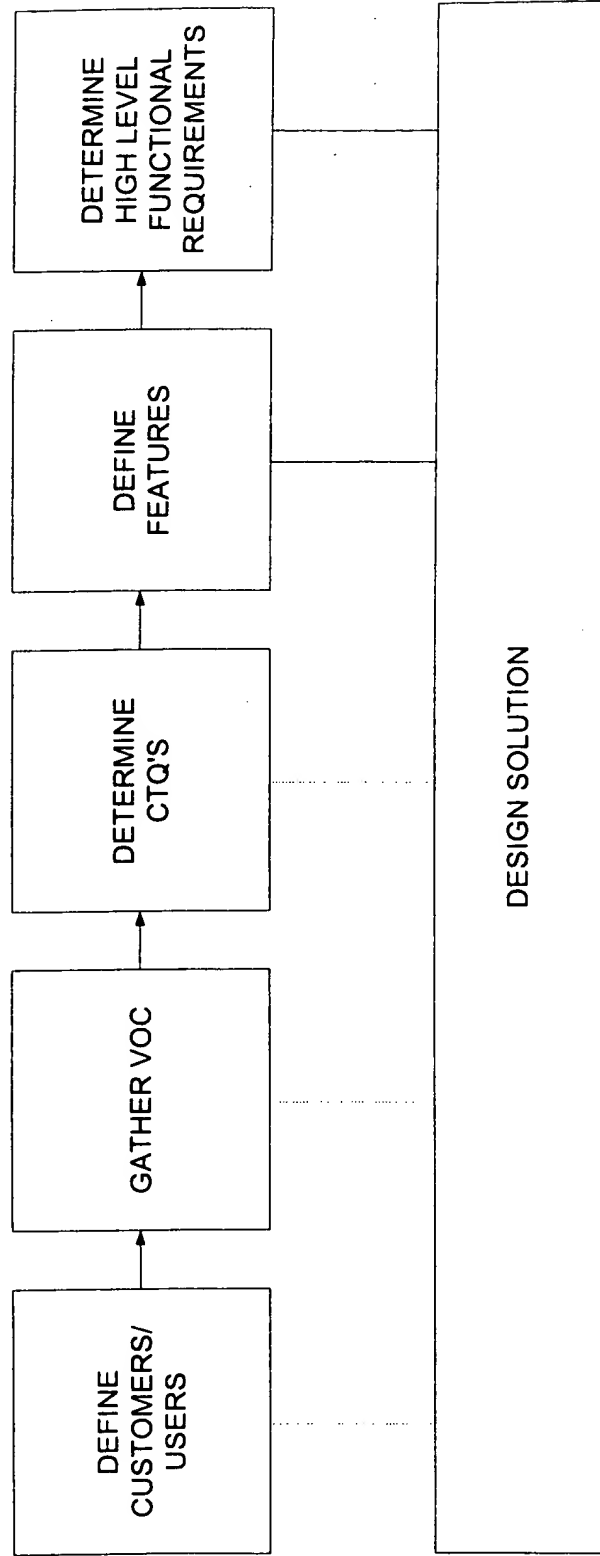


FIG. 69

FIG. 70

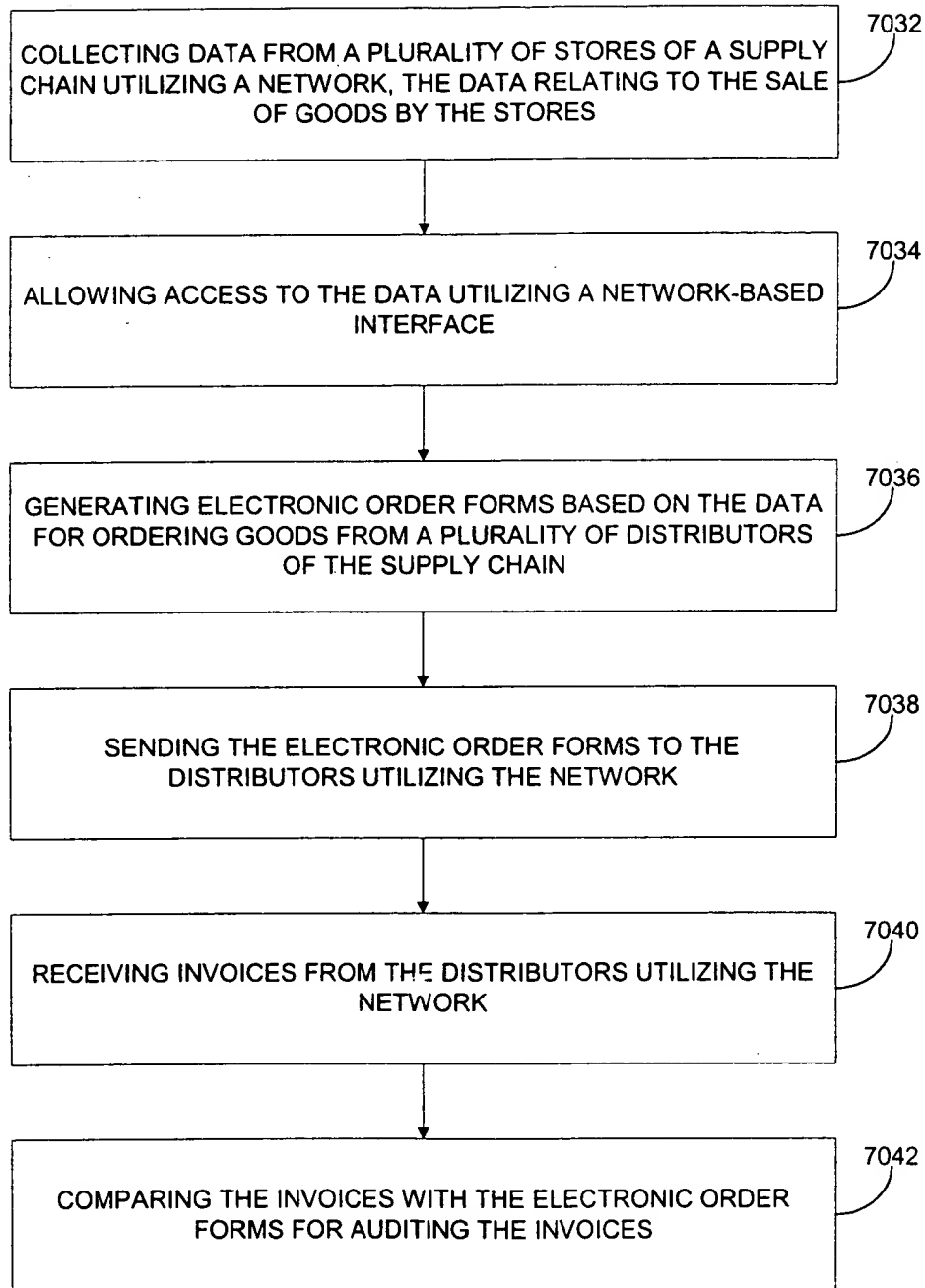
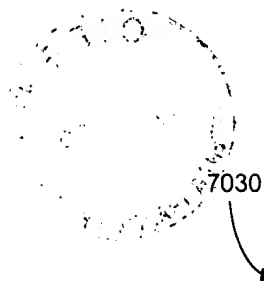
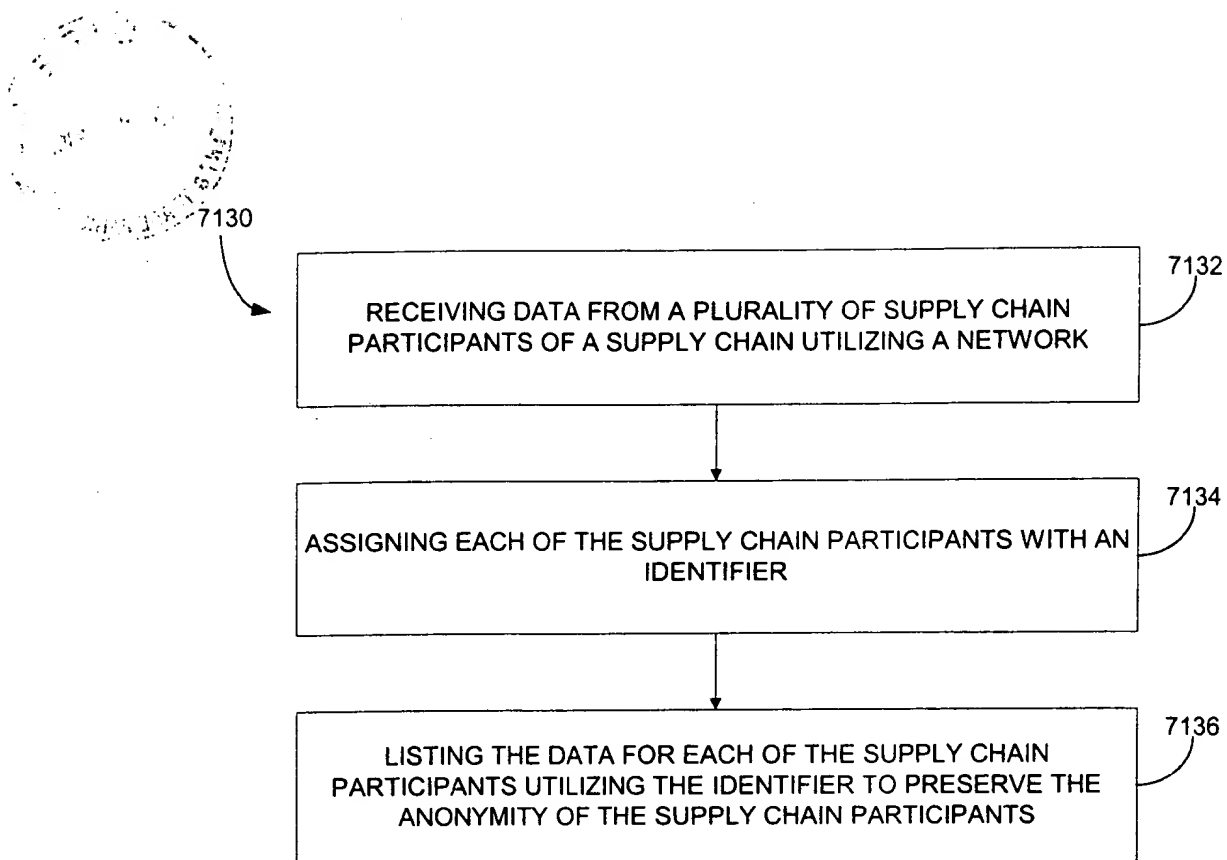


FIG. 70



**FIG. 71**

FIG. 72

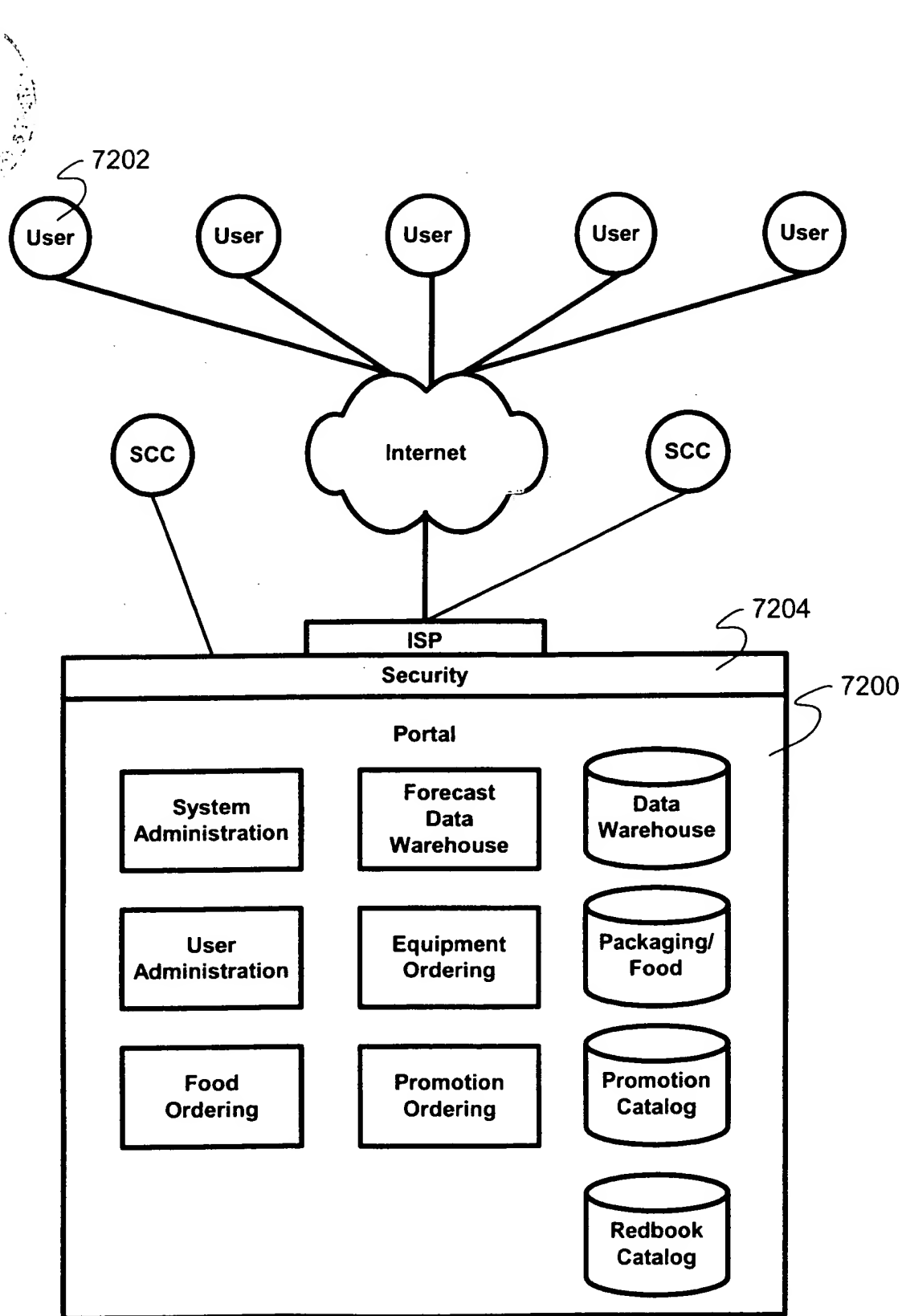


FIG. 72



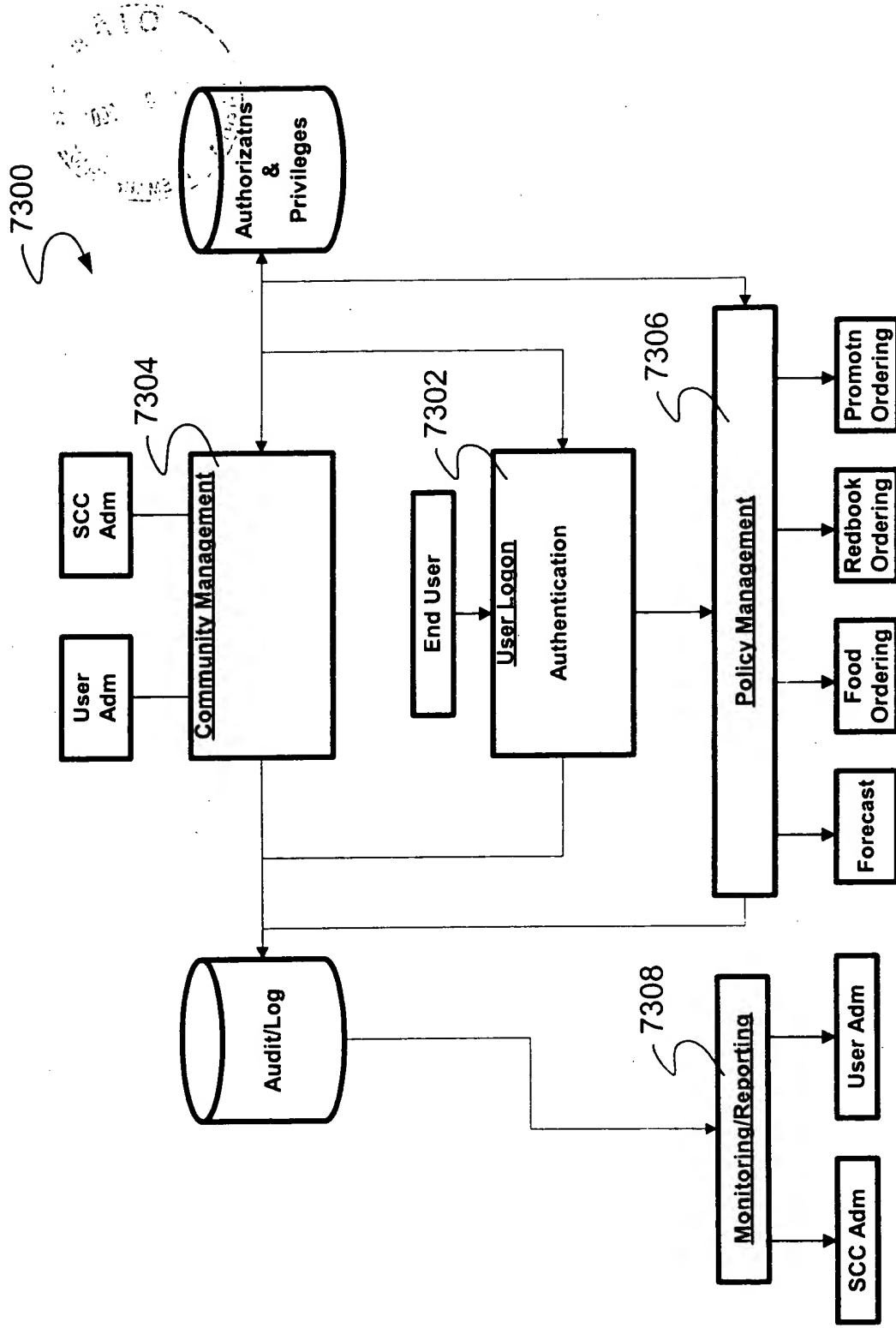


FIG. 73



7402

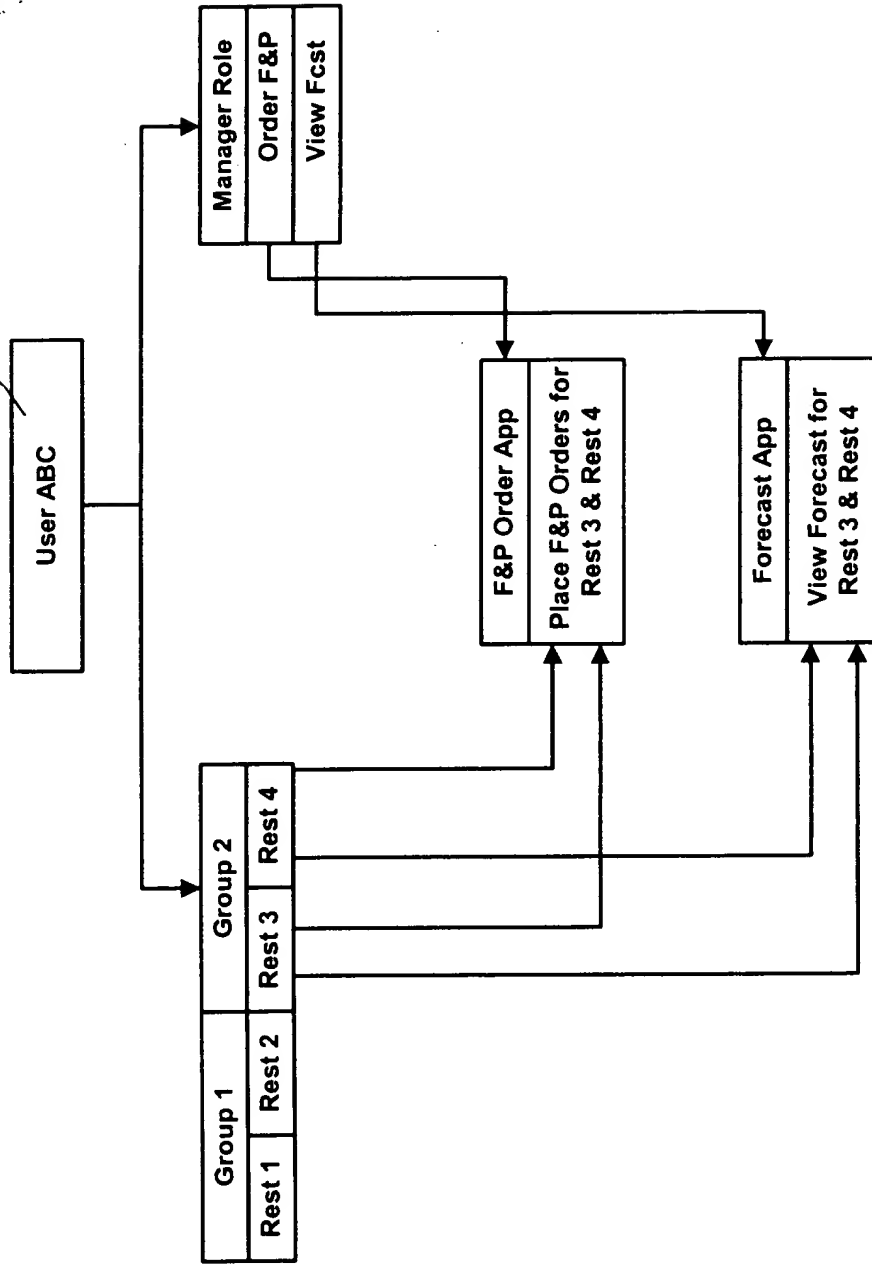


FIG. 74

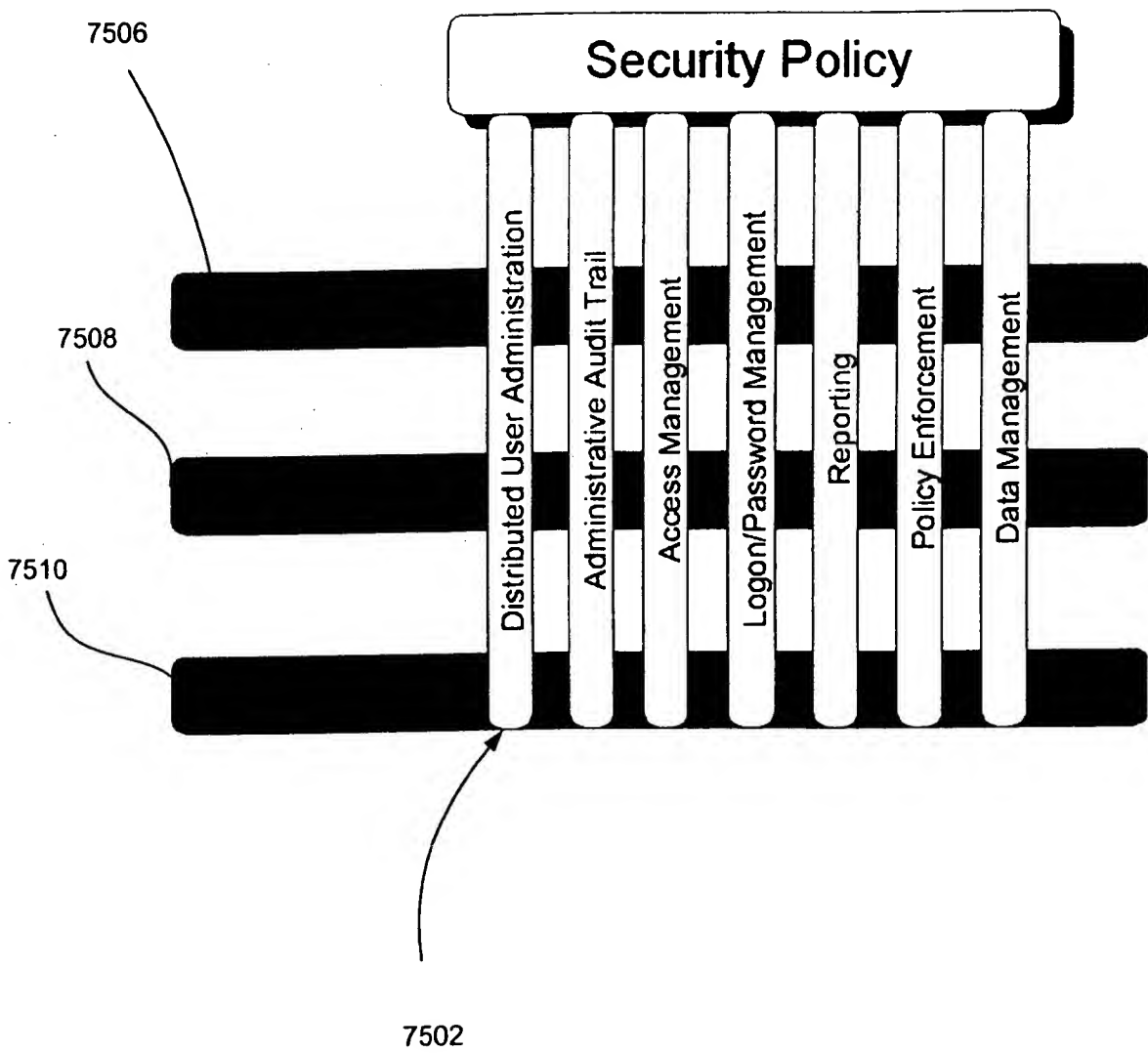


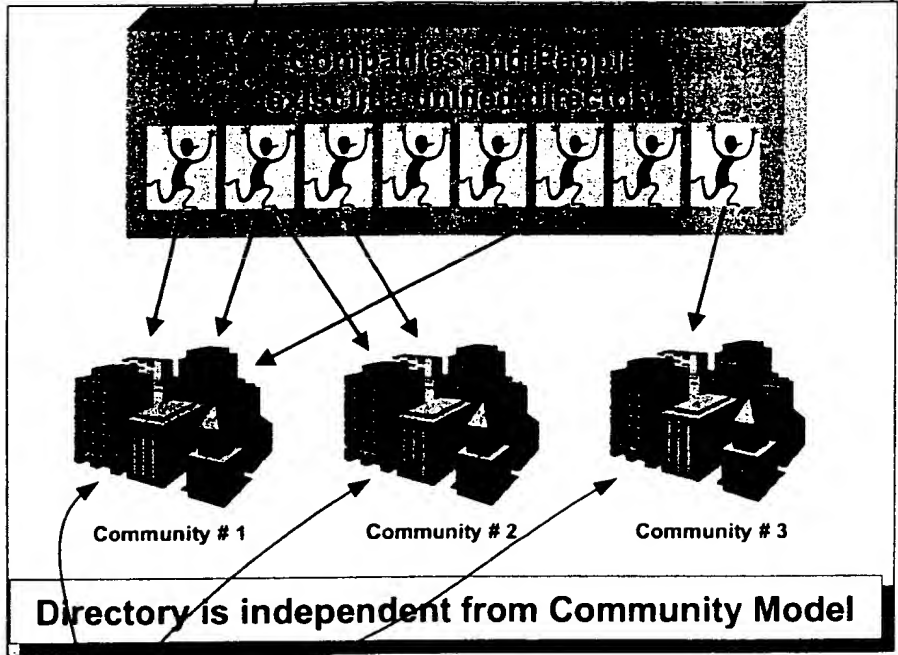
Fig. 75





7700

7704



7702

Fig. 77

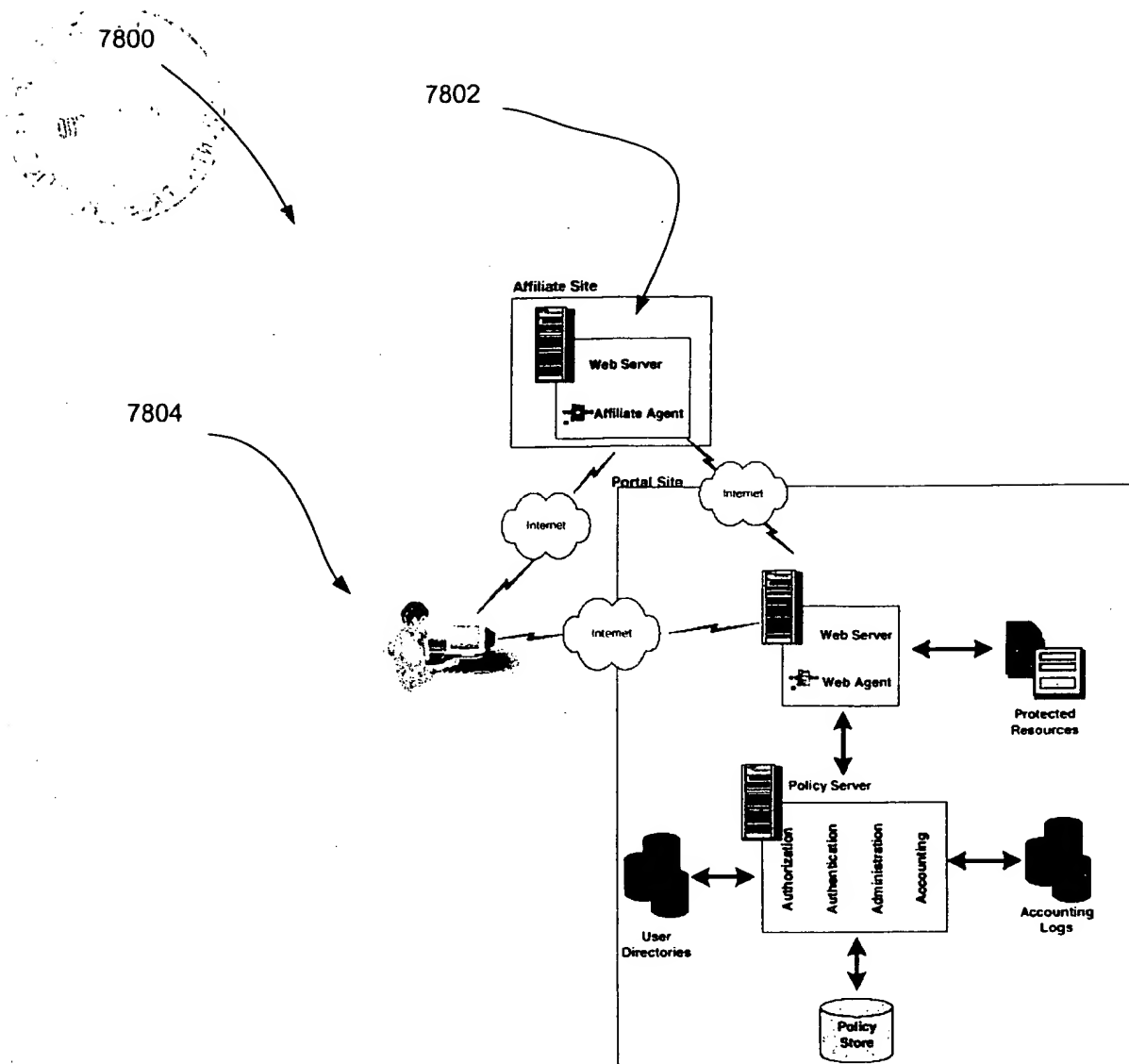


Fig. 78

7900

7902

# Policy-Based Web Security Model

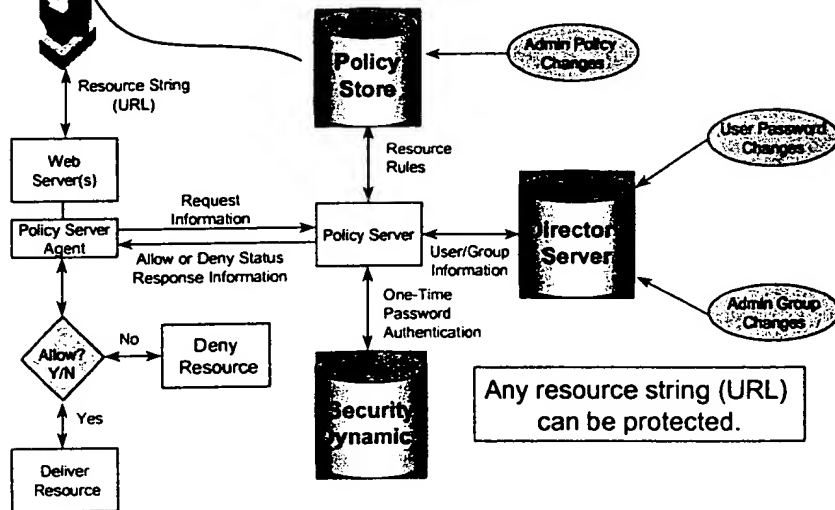


Fig. 79



8030

REGISTERING A PLURALITY OF USERS INCLUDING SUPPLIERS,  
DISTRIBUTORS, AND STORES OF A SUPPLY CHAIN UTILIZING A  
NETWORK

8032

MAINTAINING THE REGISTERED USERS ON A LIST

8034

COLLECTING DATA FROM A PLURALITY OF STORES OF THE  
SUPPLY CHAIN UTILIZING THE NETWORK

8036

UPDATING THE LIST TO ADD, EDIT, AND DELETE THE USERS  
UTILIZING THE NETWORK

8038

RECEIVING A REQUEST FOR ACCESS TO THE DATA UTILIZING  
THE NETWORK, THE REQUEST INCLUDING AN IDENTIFIER

8040

COMPARING THE IDENTIFIER AGAINST THE LIST

8042

DISPLAYING A NETWORK-BASED INTERFACE FOR ALLOWING  
ACCESS TO THE DATA UPON THE SUCCESSFUL COMPARISON OF  
THE IDENTIFIER AGAINST THE LIST

8042

**FIG. 80**



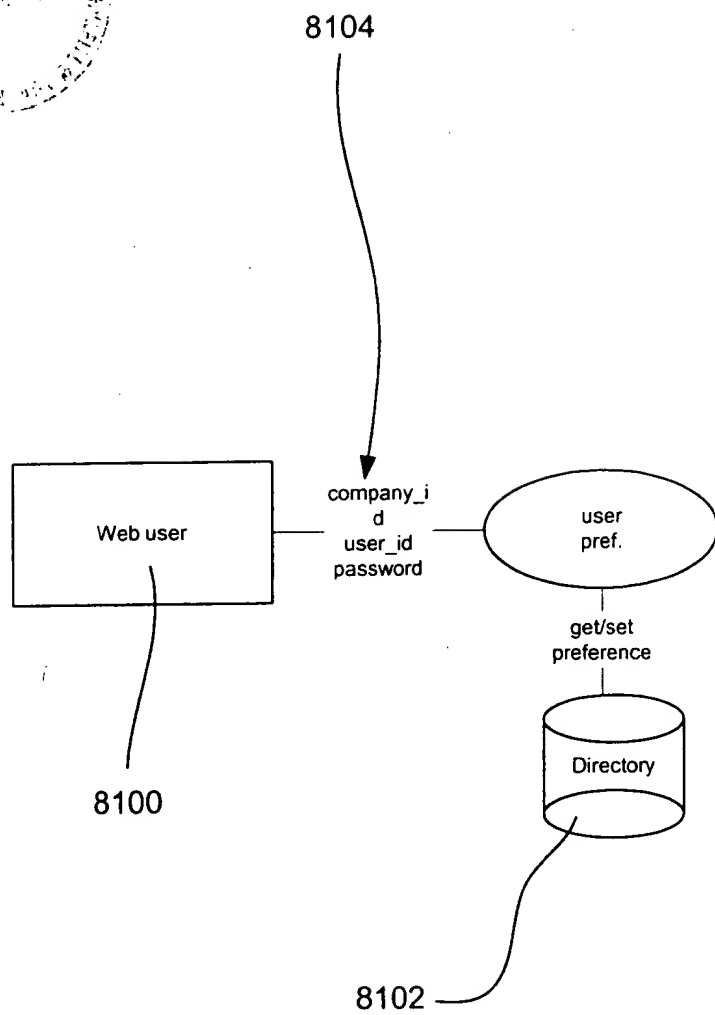


Fig. 81



8202

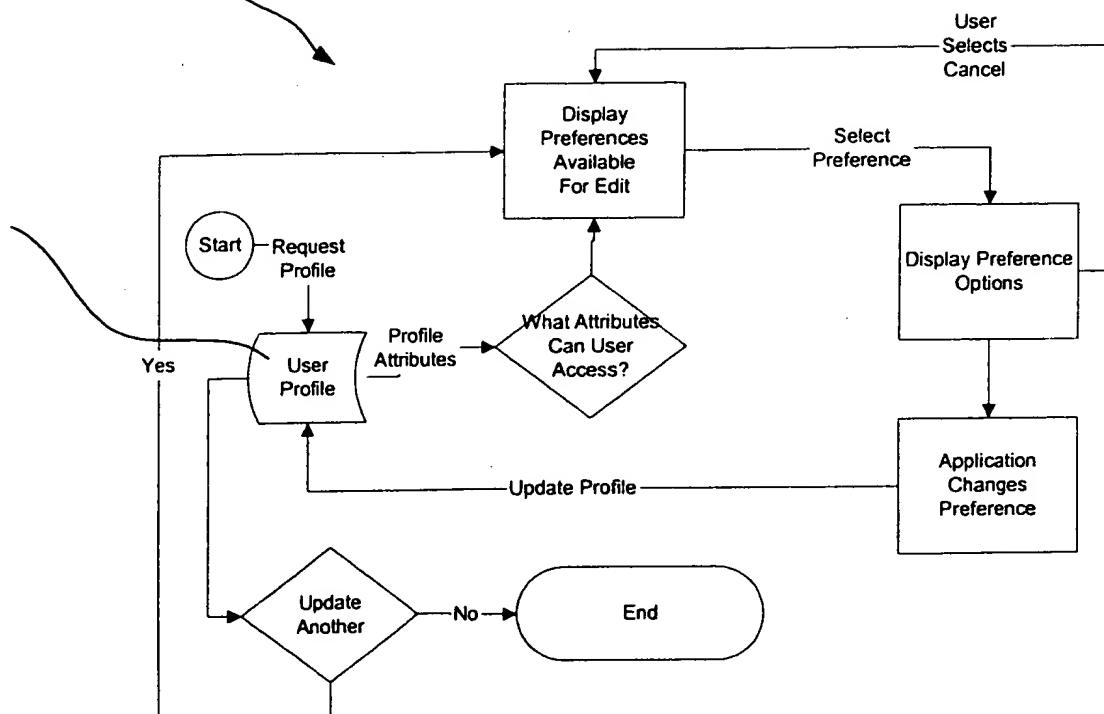
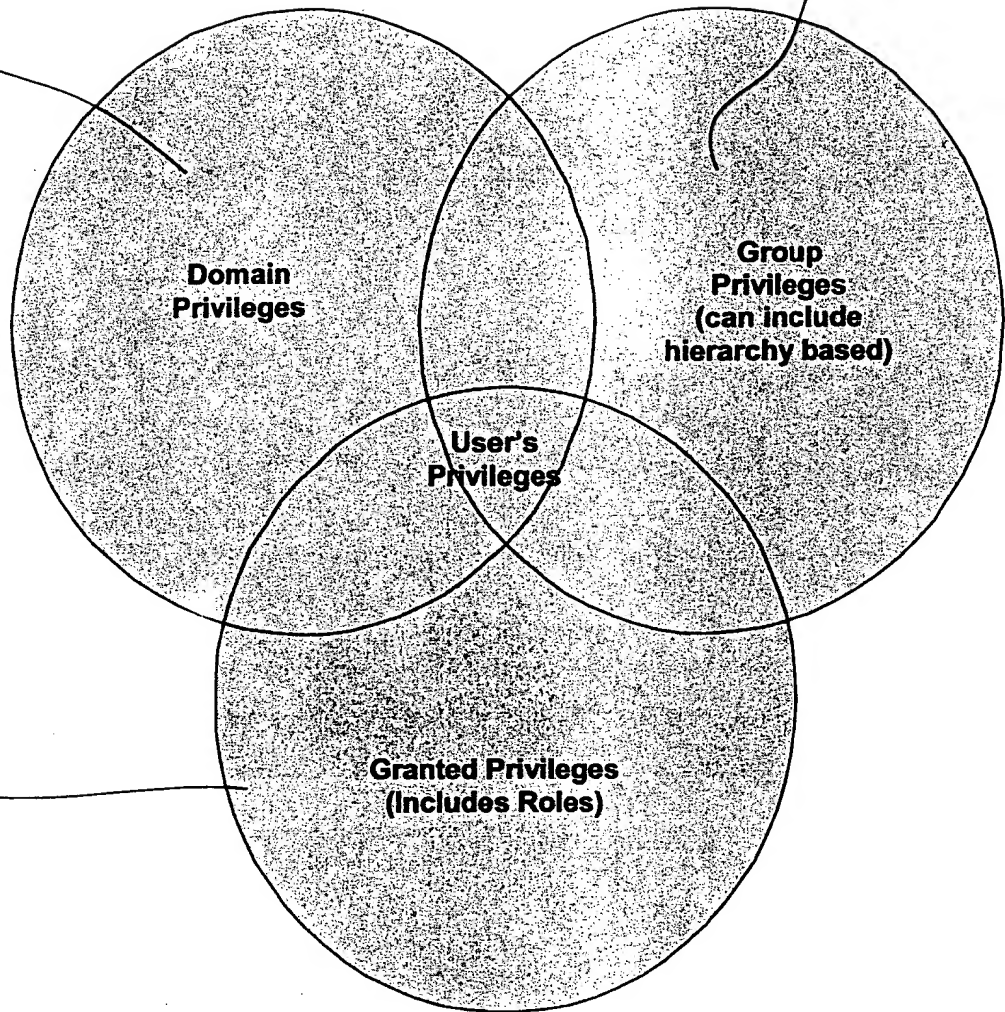


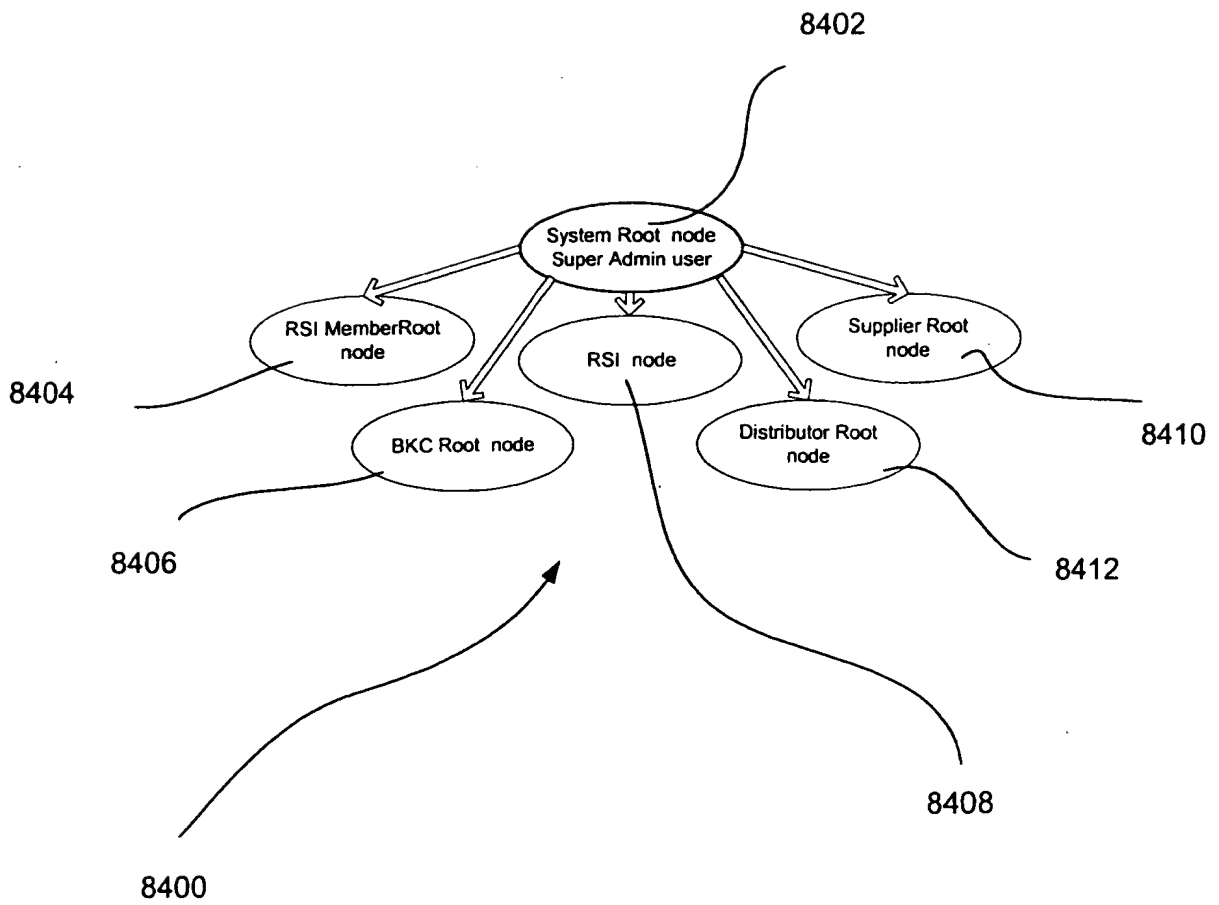
Fig. 82



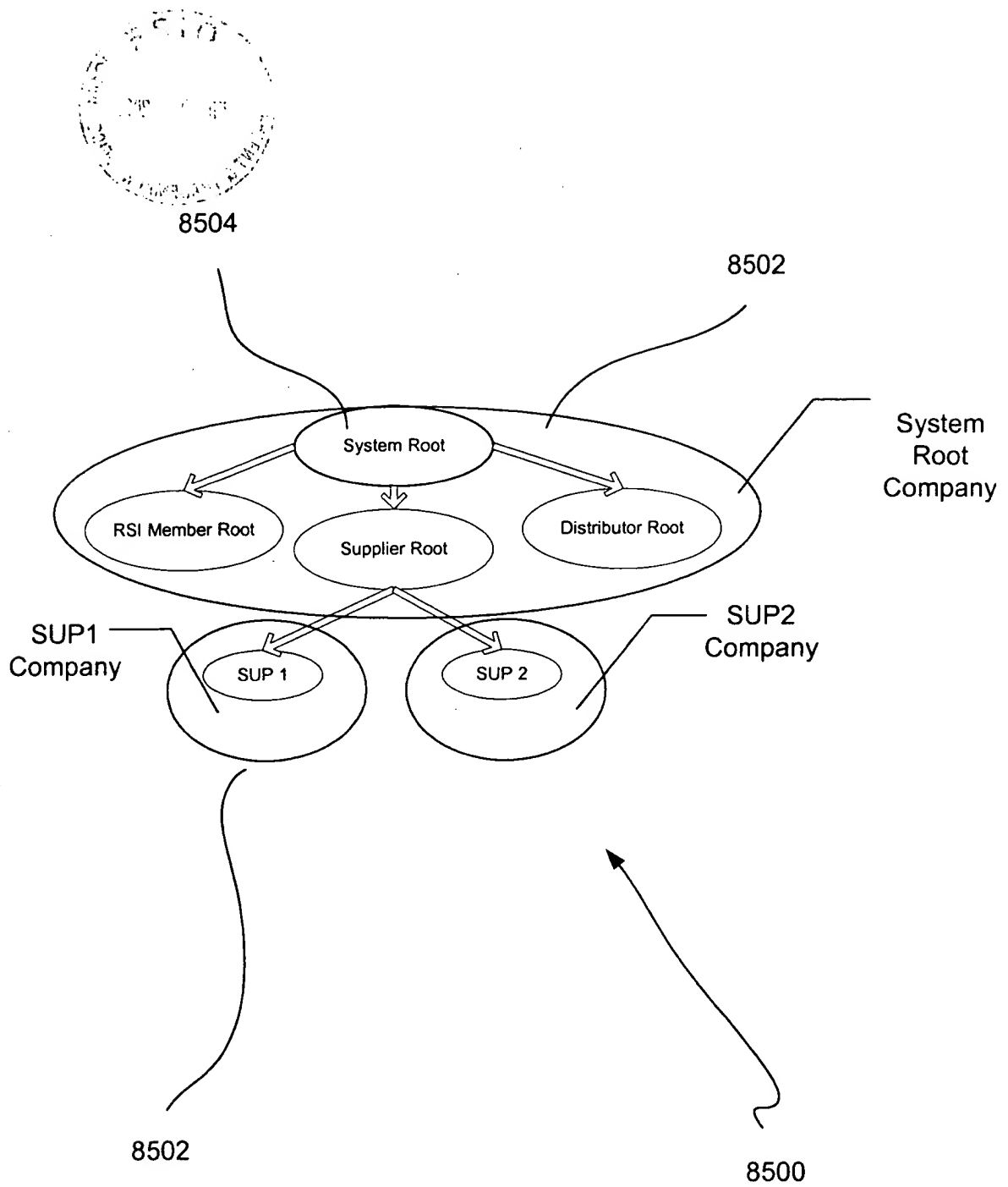
8306

8300

**Fig. 83**



**Fig. 84**



**Fig. 85**

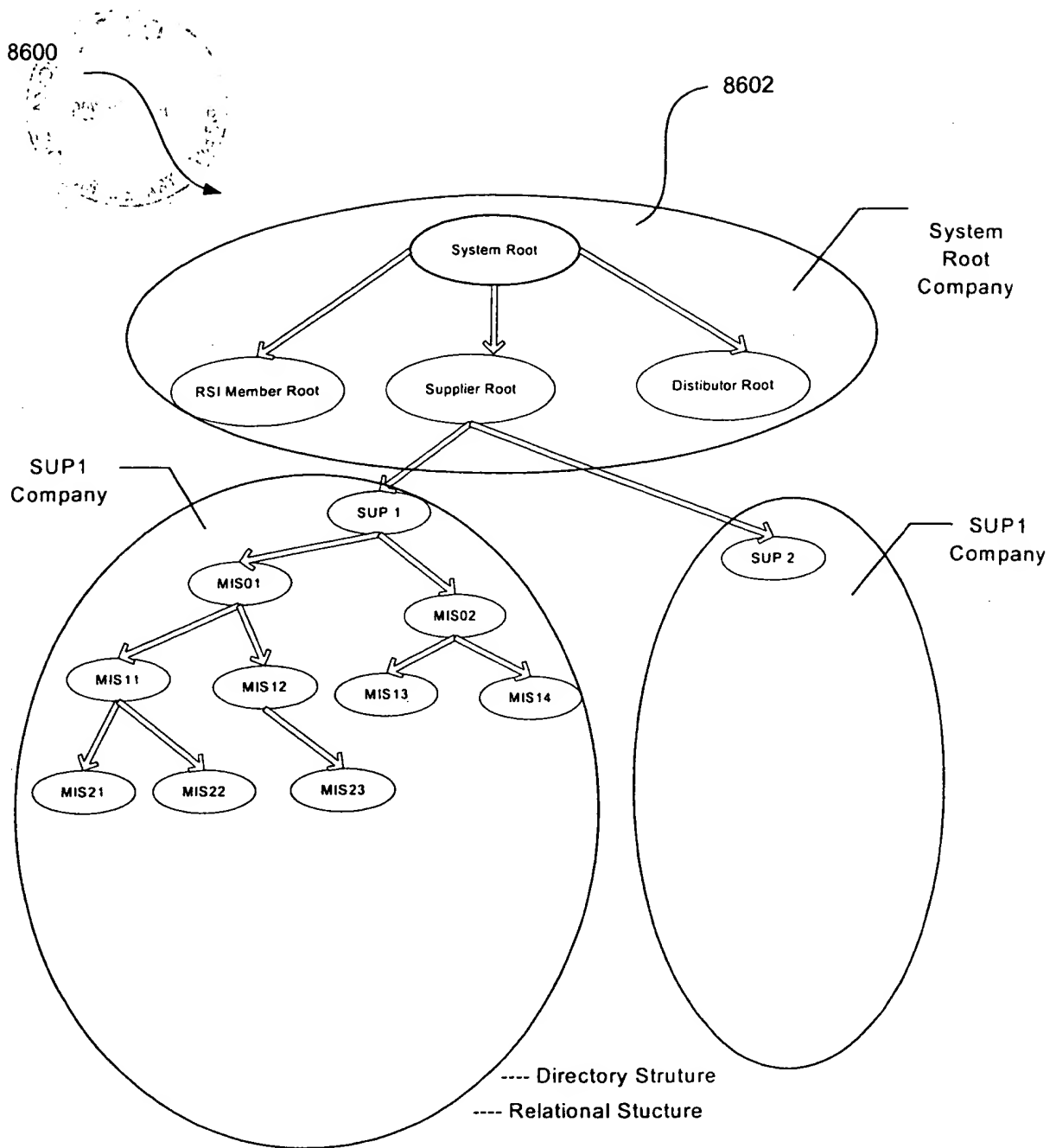


Fig. 86

8700

## Group Hierarchy Management: Data Flow

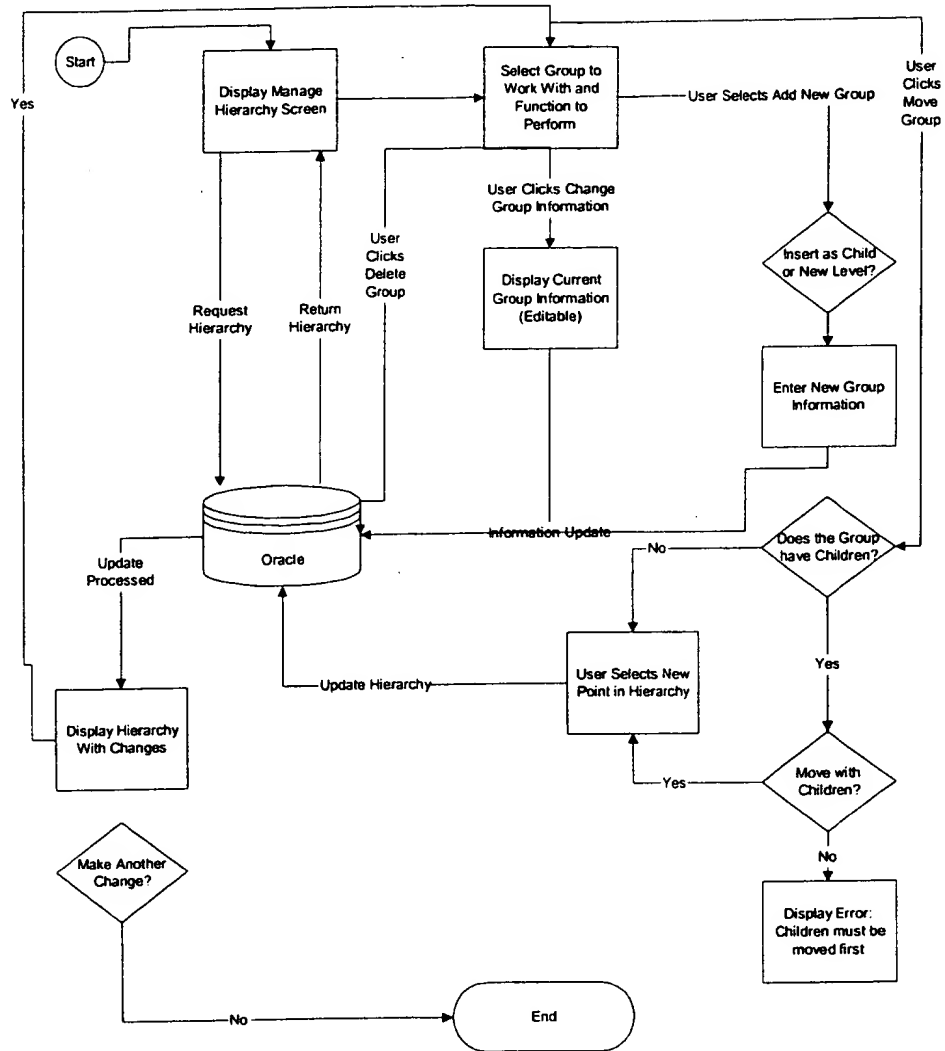


Fig. 87

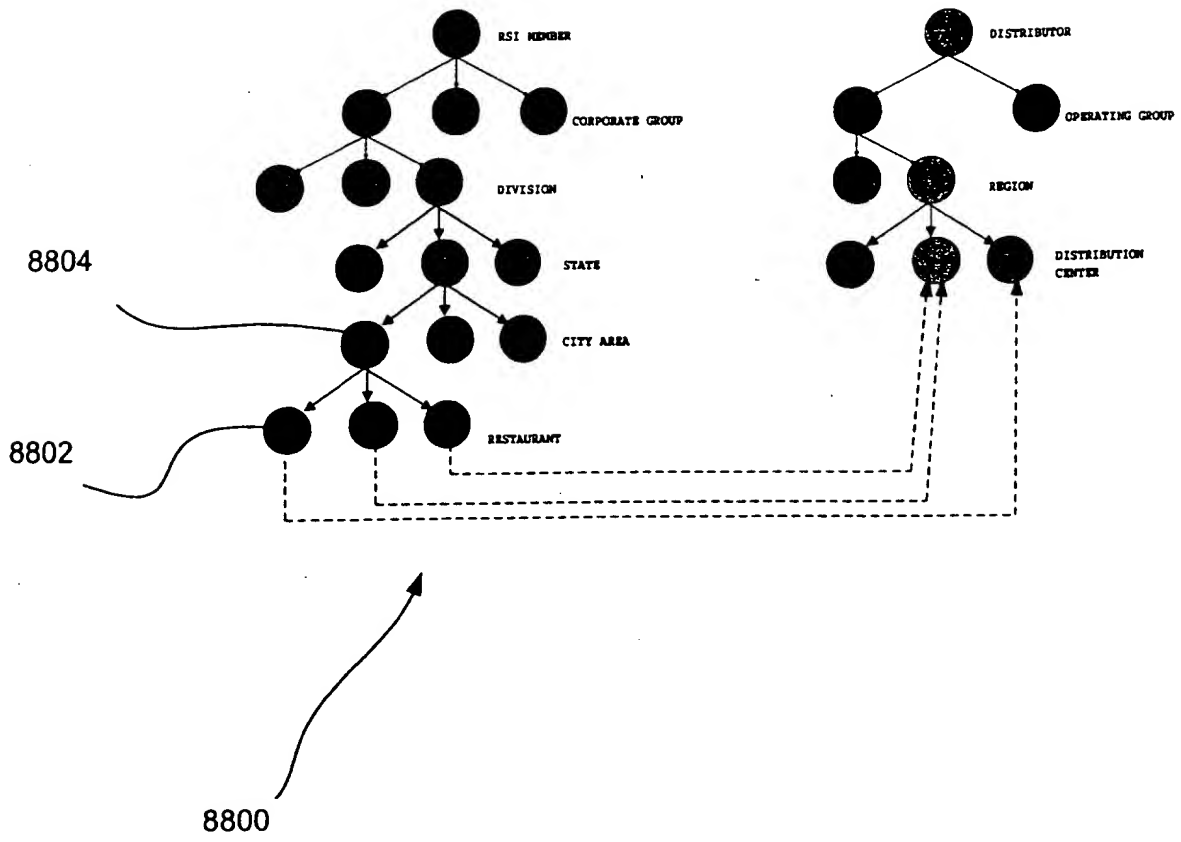
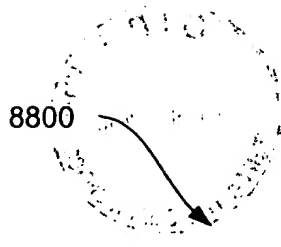


Fig. 88



8902

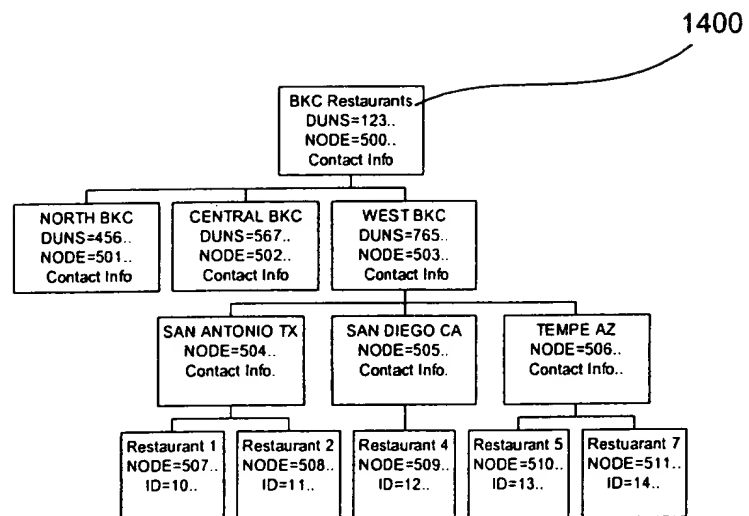
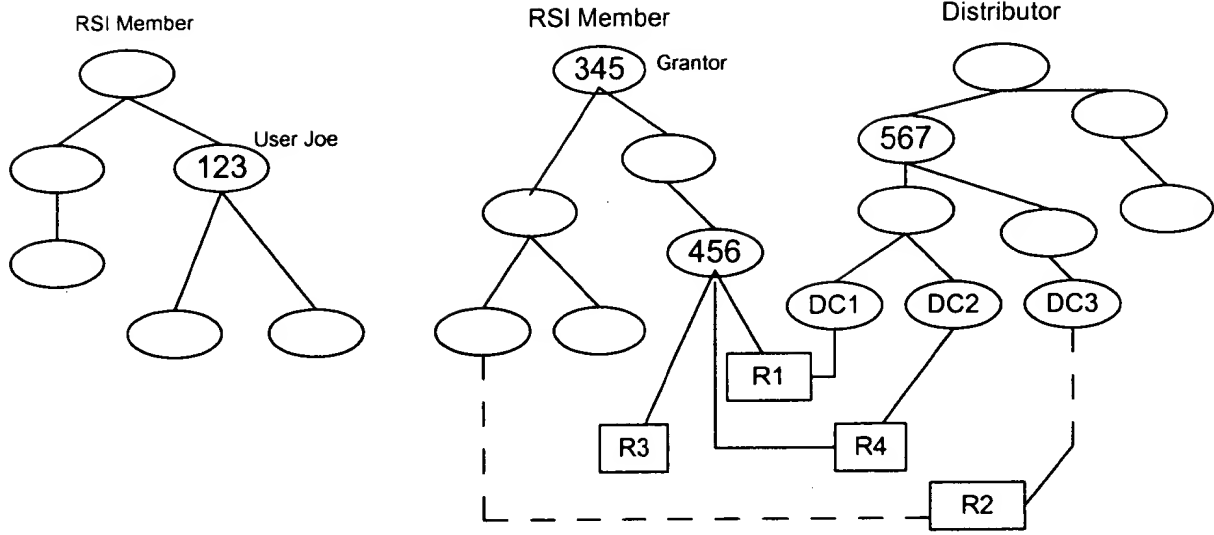


Fig. 89



9000



**FIG. 90**

9100

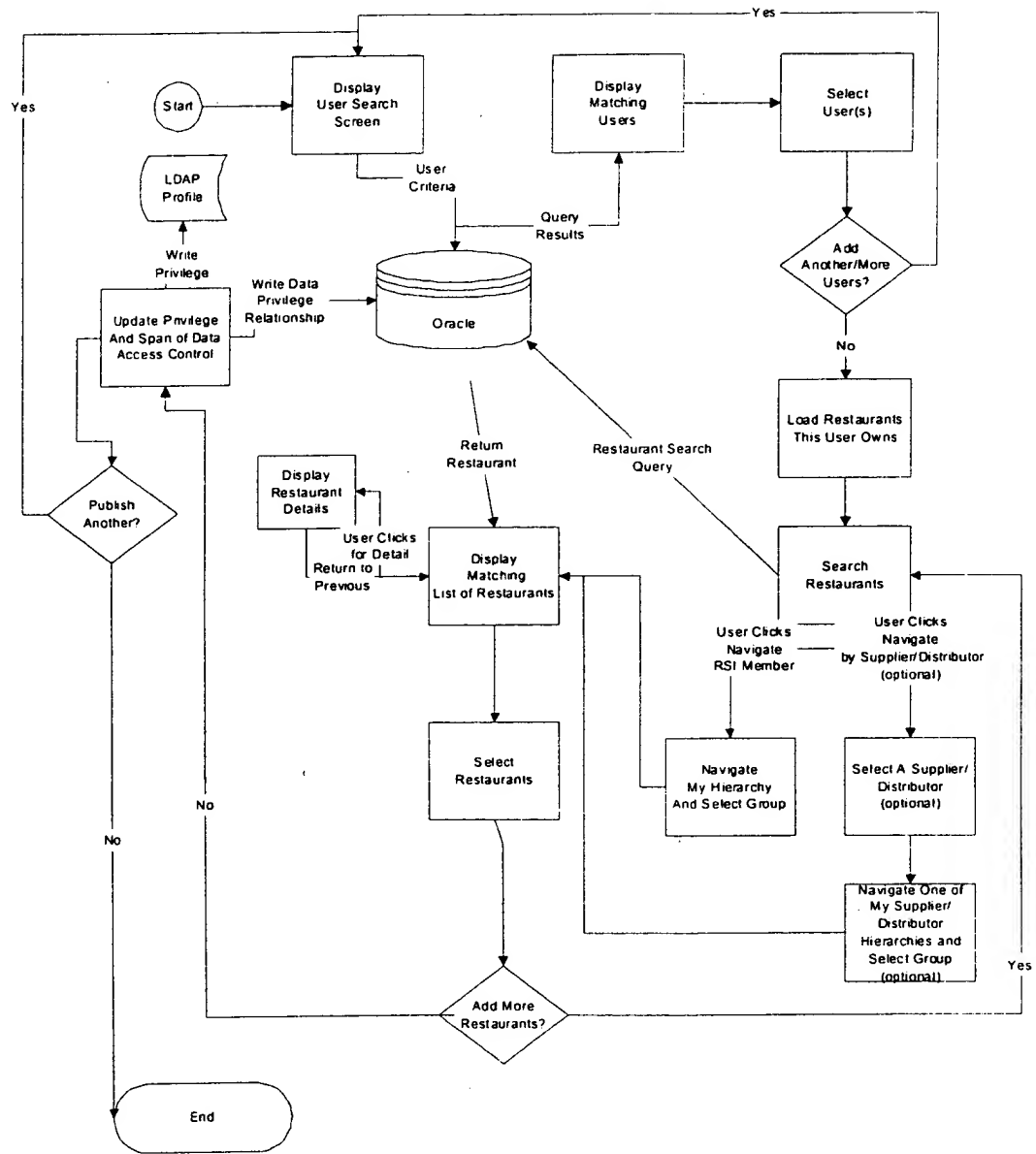
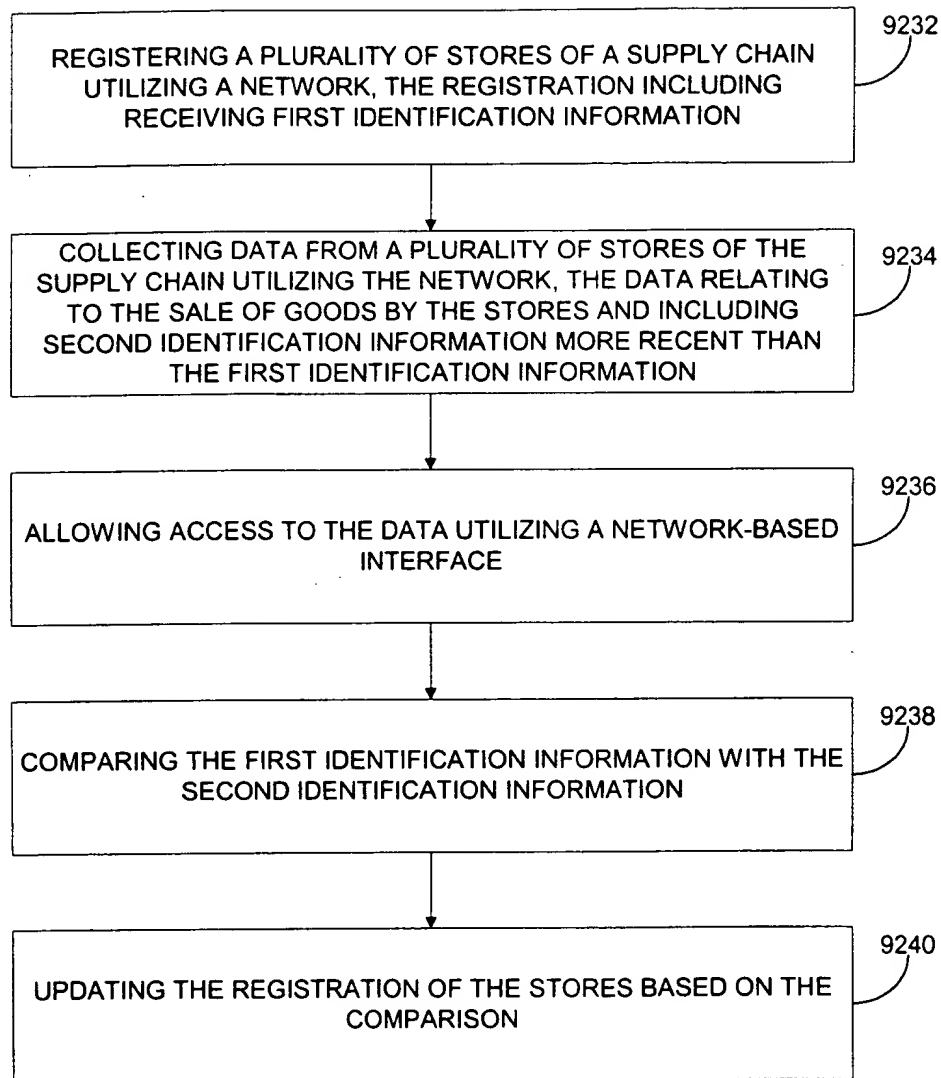


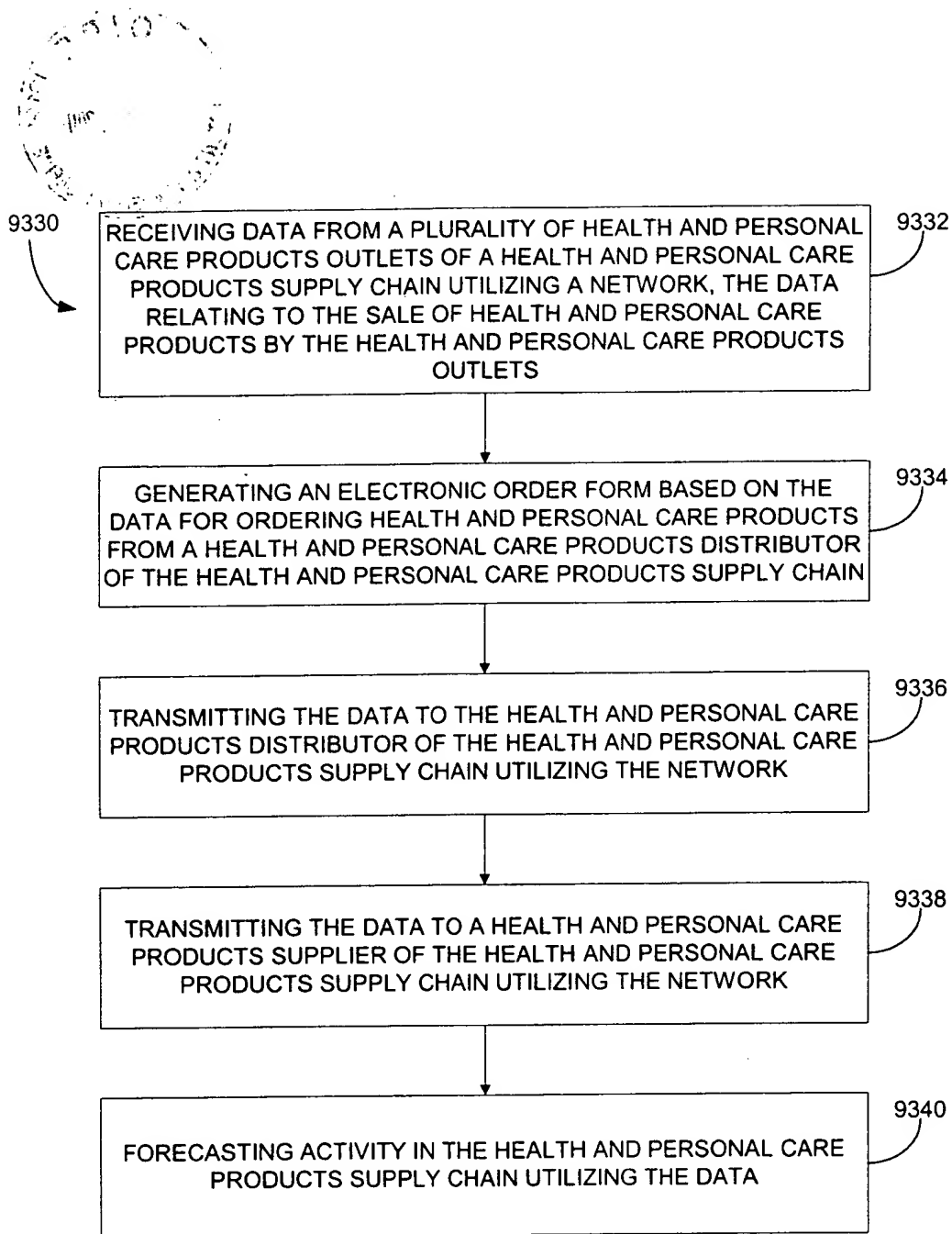
Fig. 91



9230



**FIG. 92**



**FIG. 93**

9430

RECEIVING DATA FROM A PLURALITY OF ELECTRONICS AND APPLIANCES OUTLETS OF AN ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF ELECTRONICS AND APPLIANCES BY THE ELECTRONICS AND APPLIANCES OUTLETS

9432

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING ELECTRONICS AND APPLIANCES FROM AN ELECTRONICS AND APPLIANCES DISTRIBUTOR OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN

9434

TRANSMITTING THE DATA TO THE ELECTRONICS AND APPLIANCES DISTRIBUTOR OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE NETWORK

9436

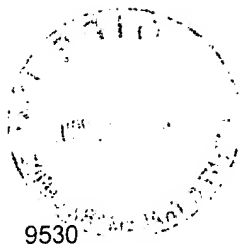
TRANSMITTING THE DATA TO AN ELECTRONICS AND APPLIANCES SUPPLIER OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE NETWORK

9438

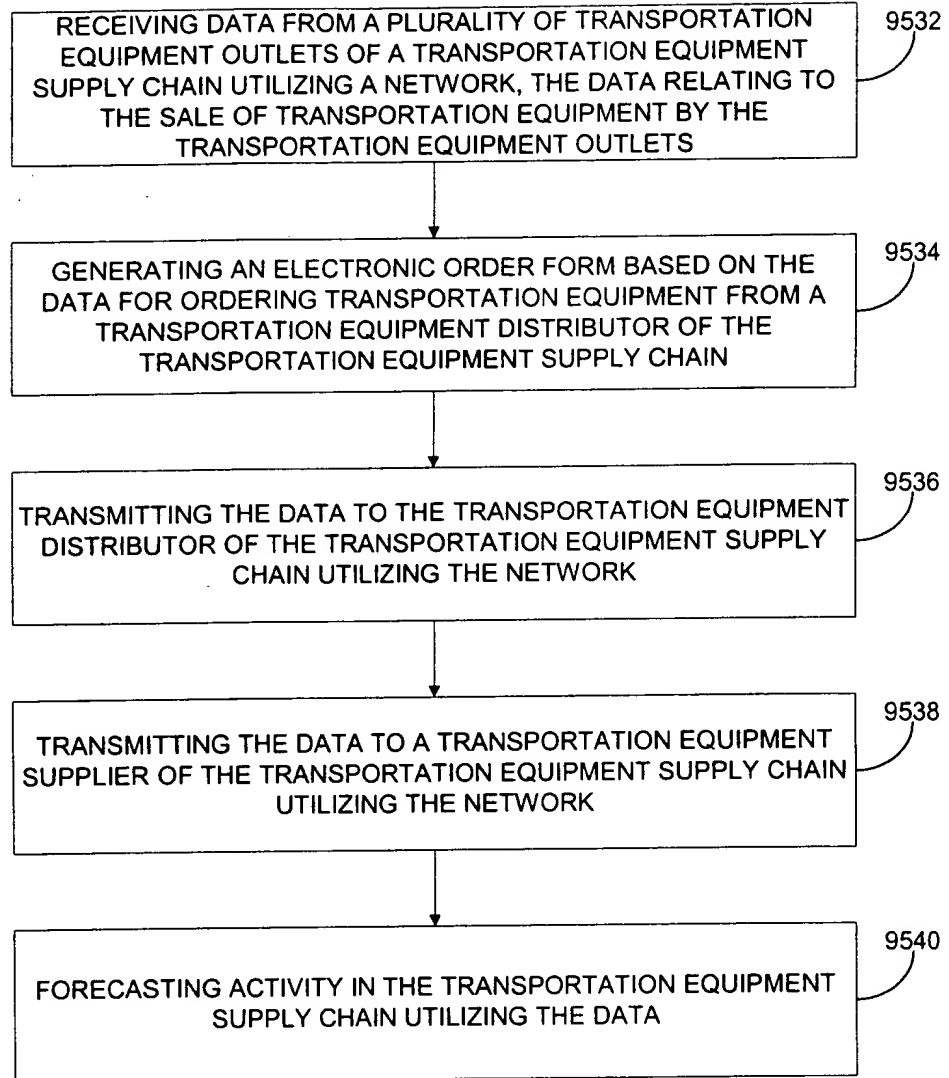
FORECASTING ACTIVITY IN THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE DATA

9440

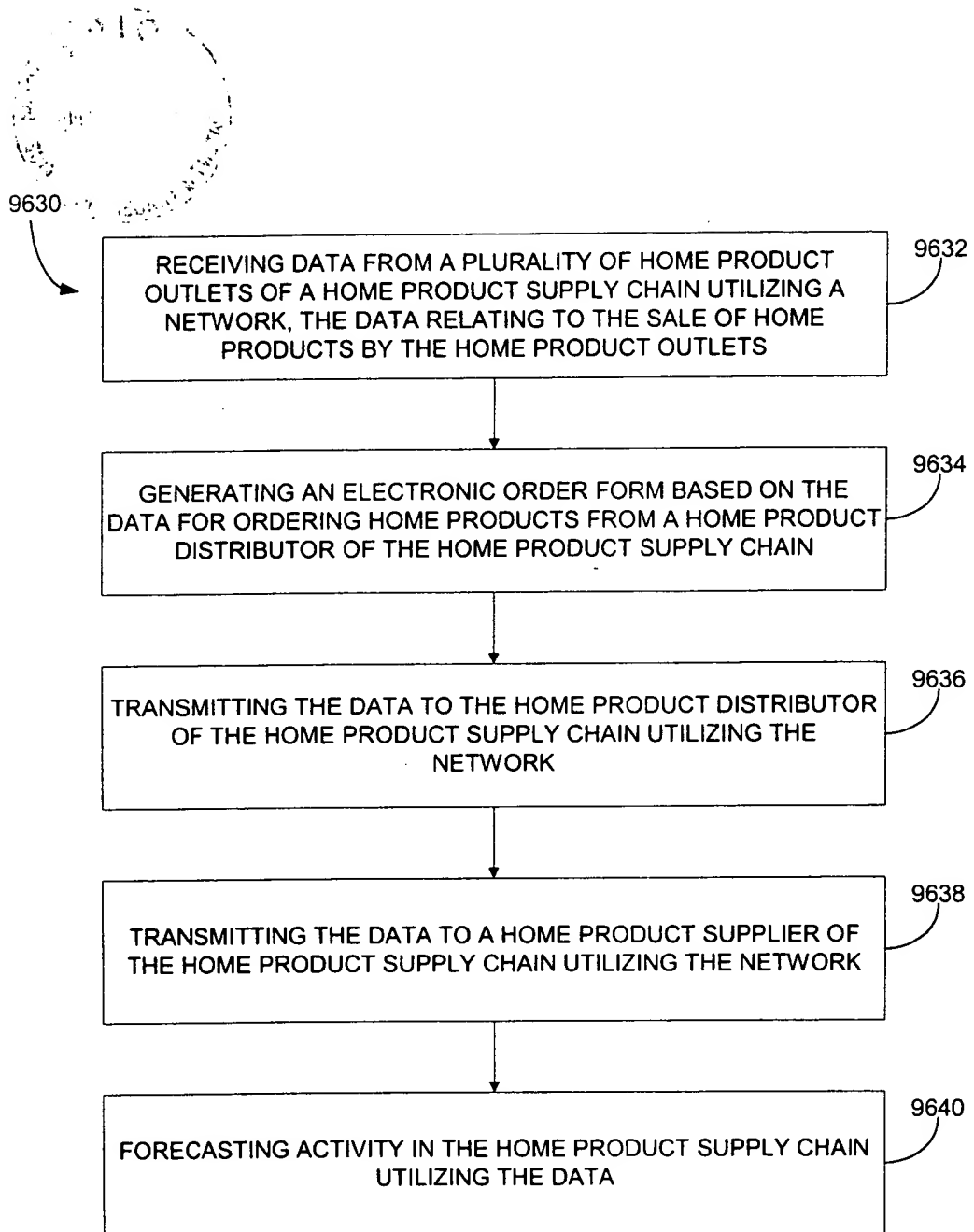
FIG. 94



9530

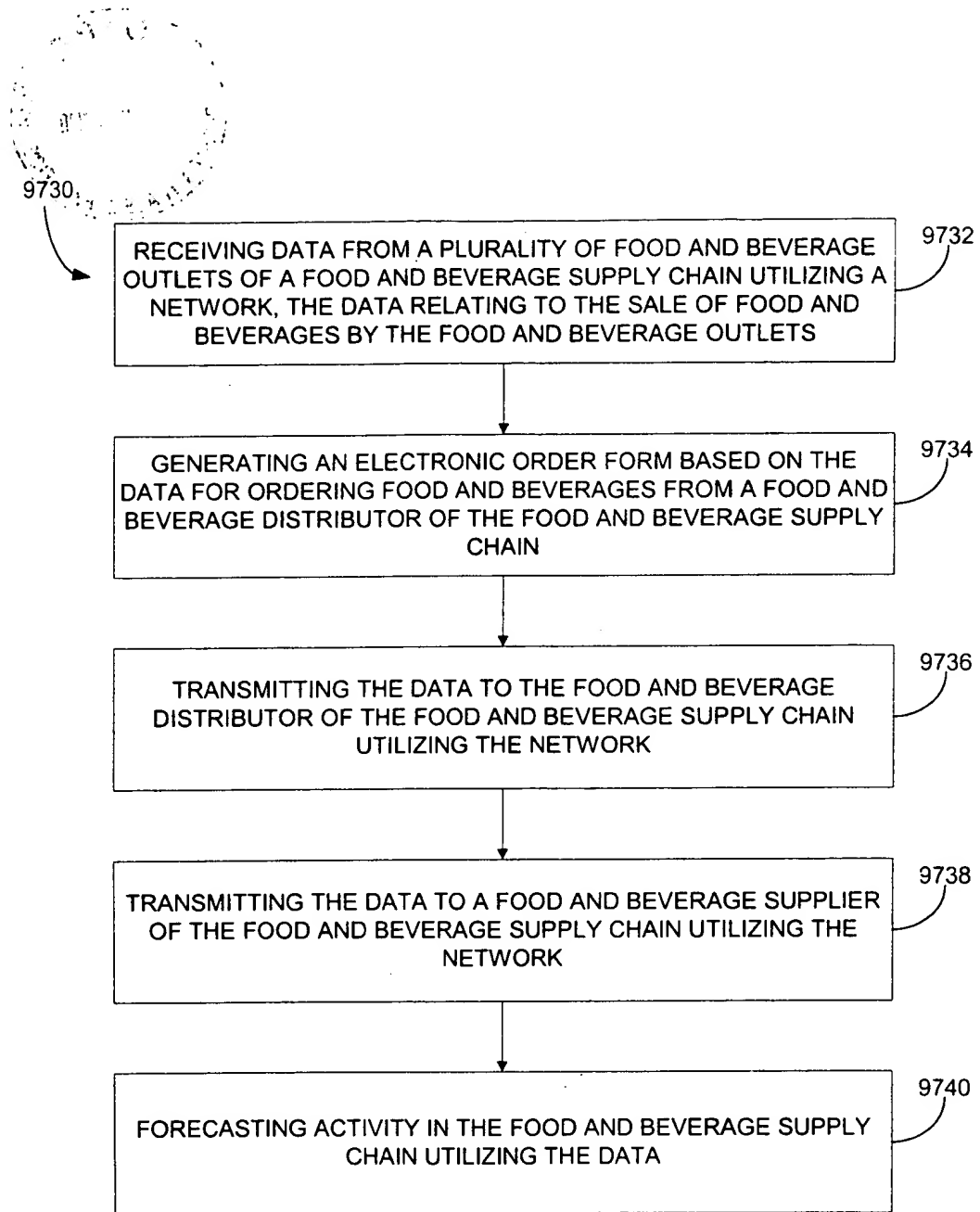


**FIG. 95**



**FIG. 96**

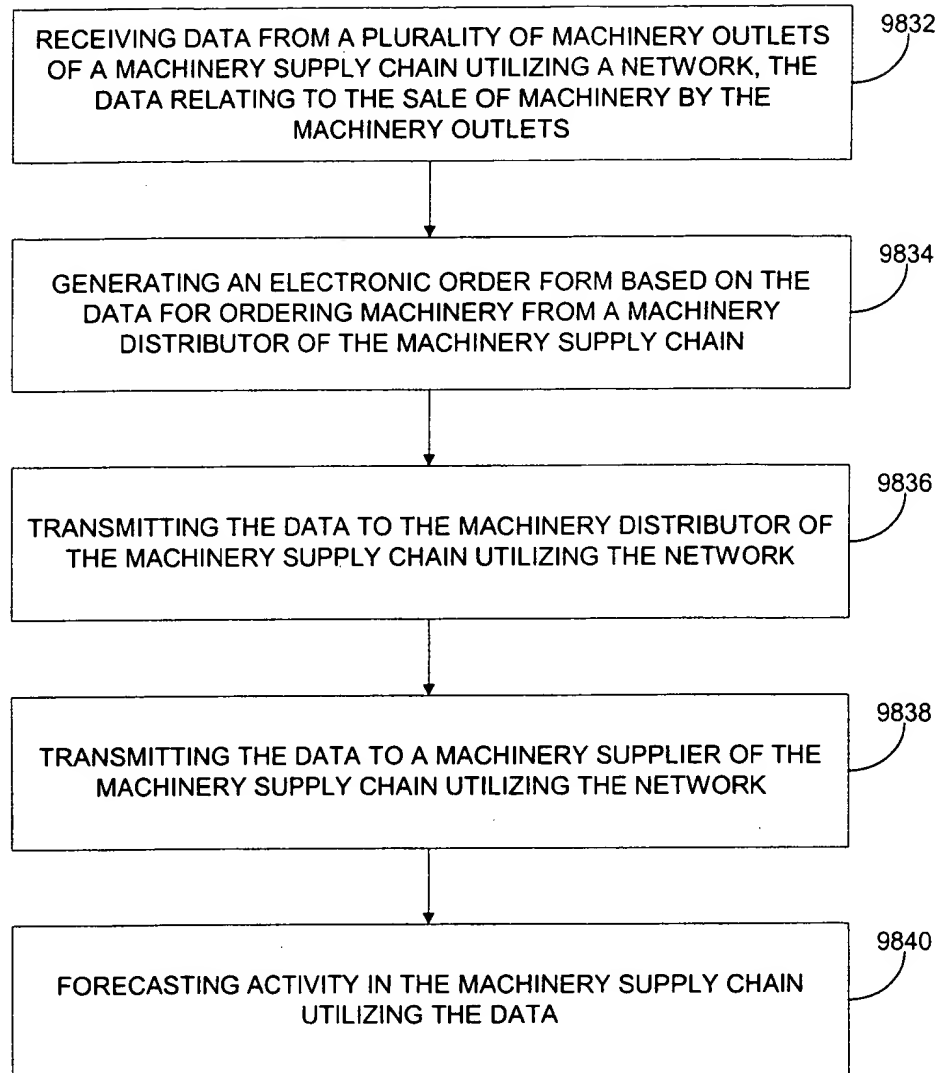




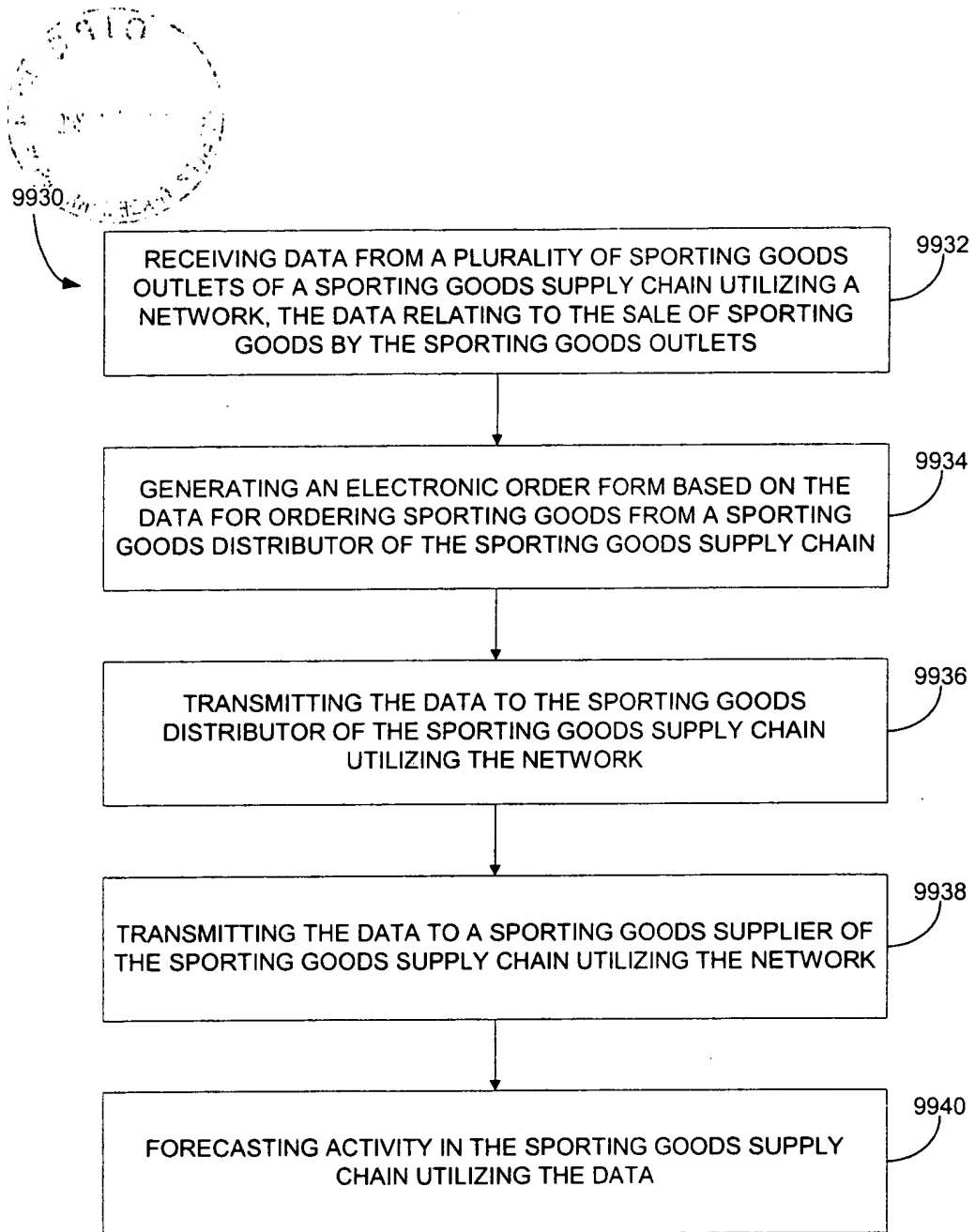
**FIG. 97**



9830



**FIG. 98**



**FIG. 99**



10030

RECEIVING DATA FROM A PLURALITY OF CHEMICAL OUTLETS OF  
A CHEMICAL SUPPLY CHAIN UTILIZING A NETWORK, THE DATA  
RELATING TO THE SALE OF CHEMICALS BY THE CHEMICAL  
OUTLETS

10032

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE  
DATA FOR ORDERING CHEMICALS FROM A CHEMICAL  
DISTRIBUTOR OF THE CHEMICAL SUPPLY CHAIN

10034

TRANSMITTING THE DATA TO THE CHEMICAL DISTRIBUTOR OF  
THE CHEMICAL SUPPLY CHAIN UTILIZING THE NETWORK

10036

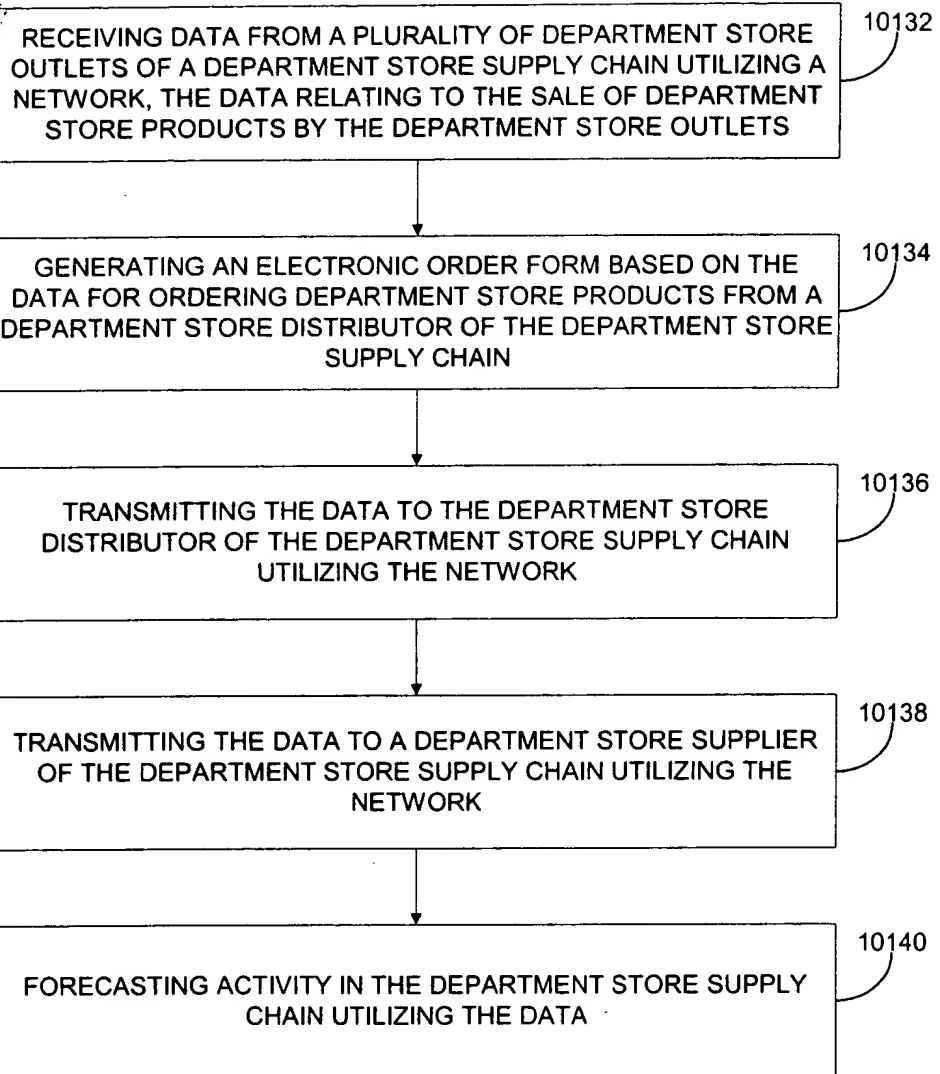
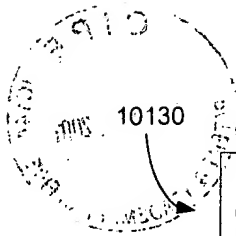
TRANSMITTING THE DATA TO A CHEMICAL SUPPLIER OF THE  
CHEMICAL SUPPLY CHAIN UTILIZING THE NETWORK

10038

FORECASTING ACTIVITY IN THE CHEMICAL SUPPLY CHAIN  
UTILIZING THE DATA

10040

**FIG. 100**



**FIG. 101**

FIG. 102A

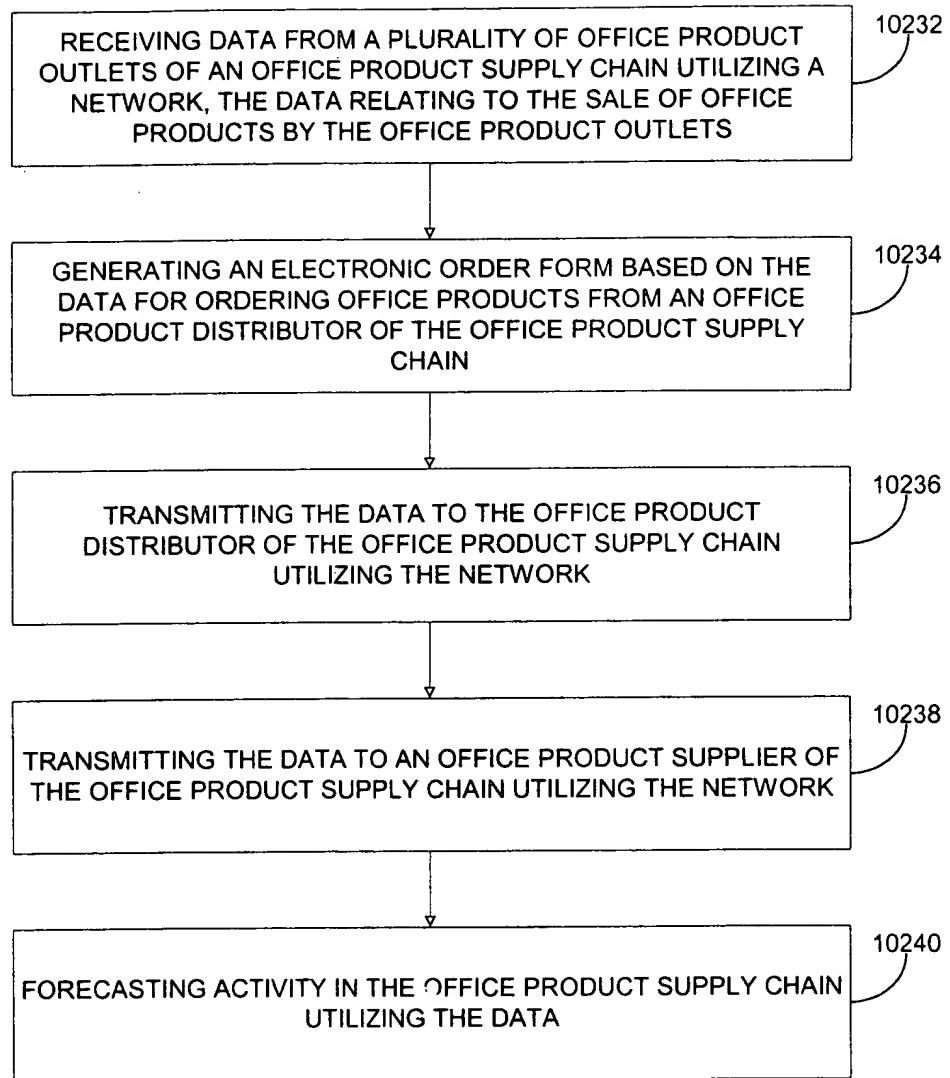
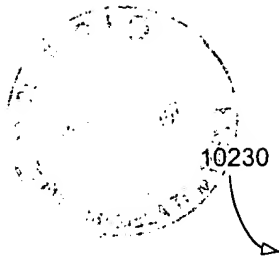
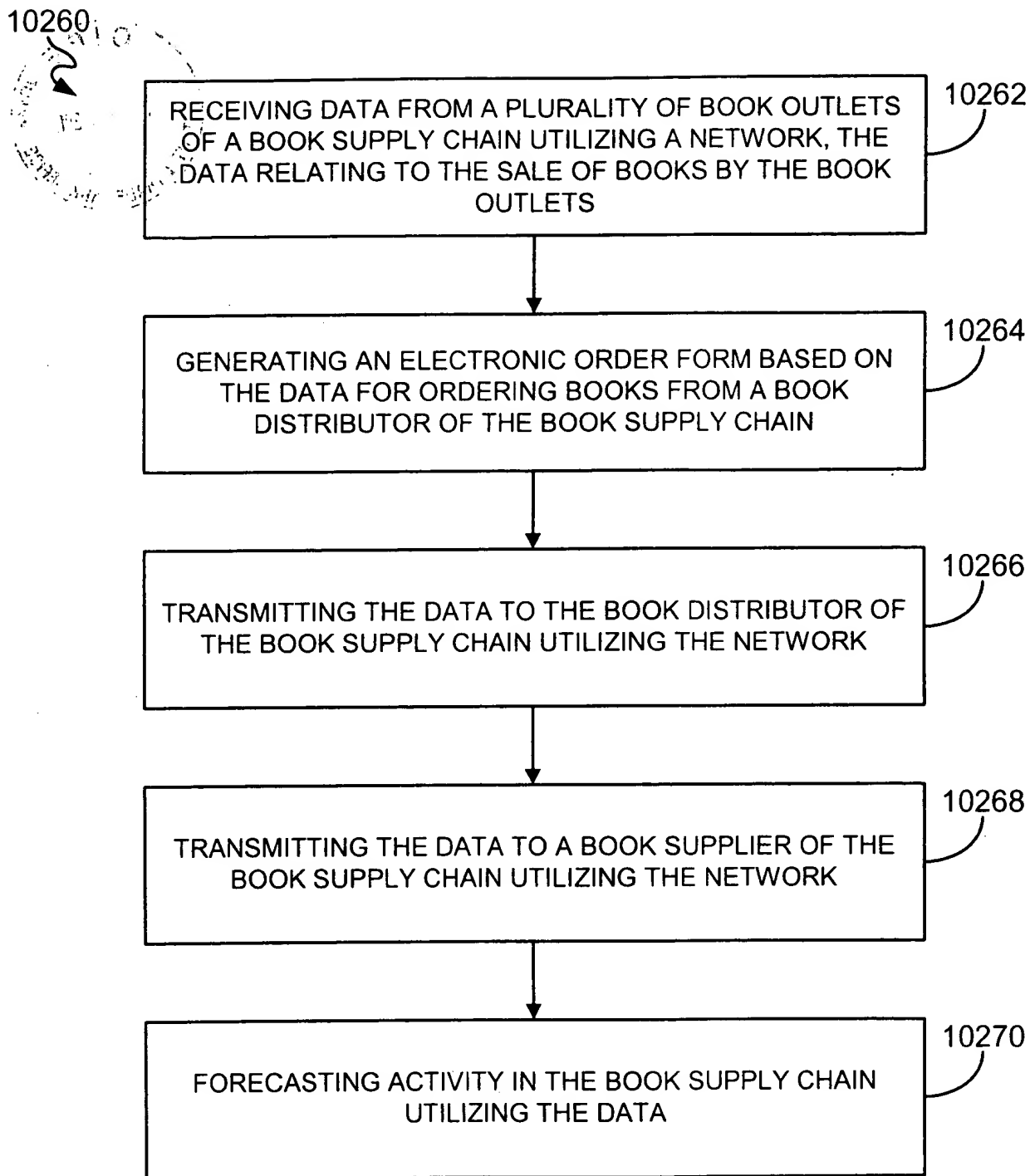


FIG. 102A



**FIG. 102B**

10330 10332 10334 10336 10338 10340

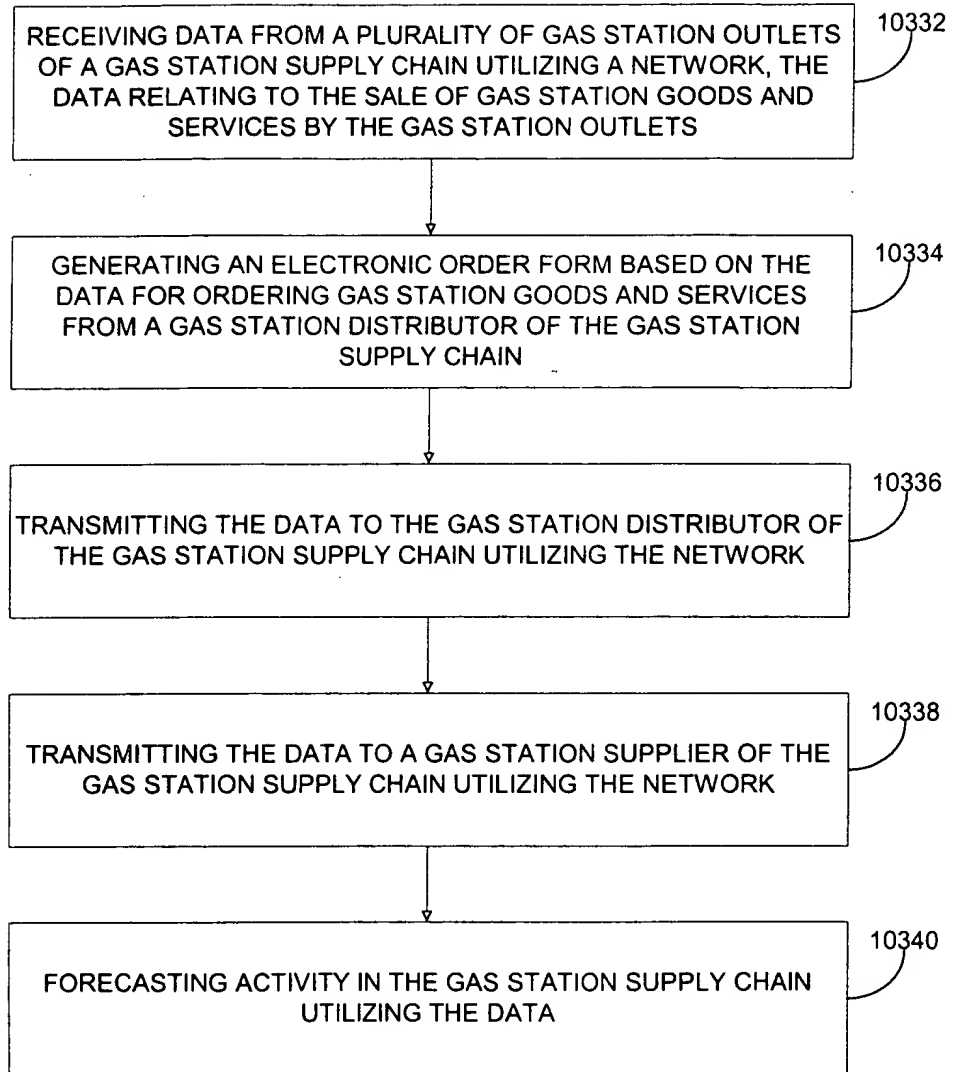


FIG. 103



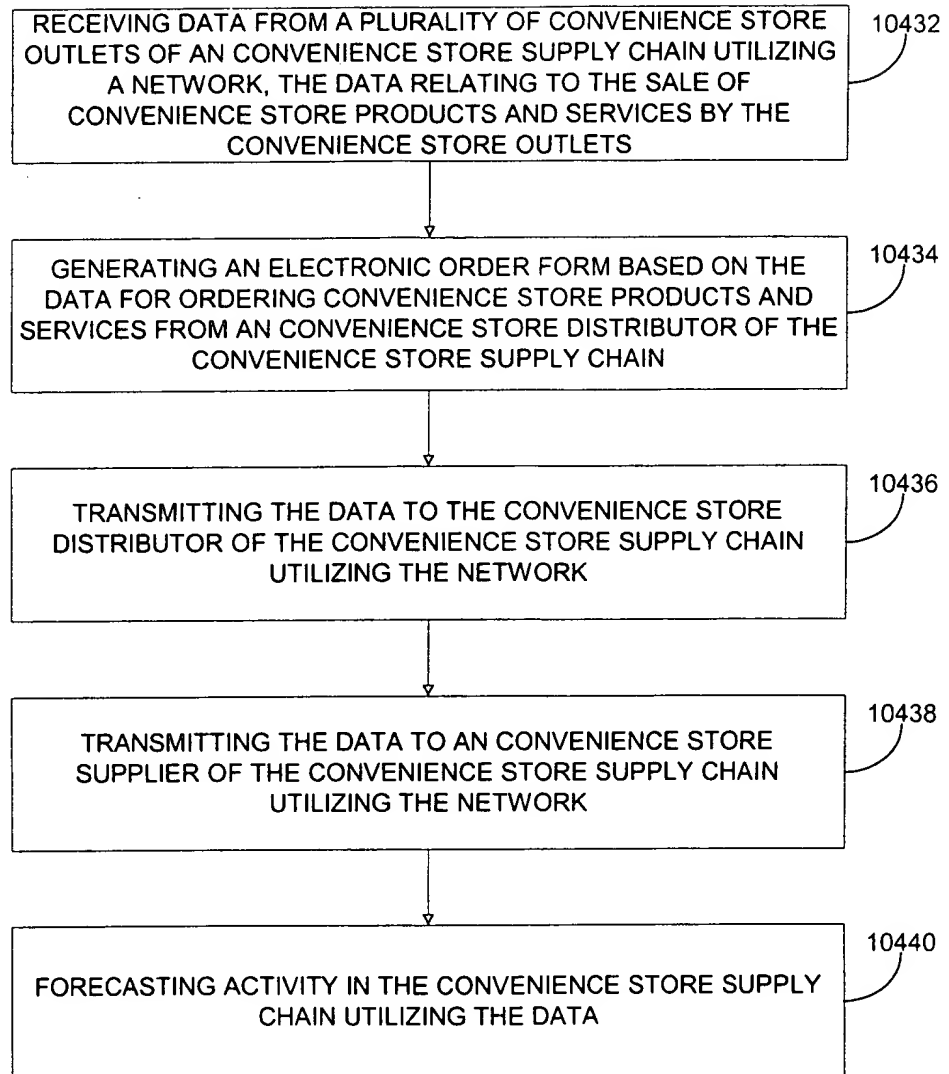
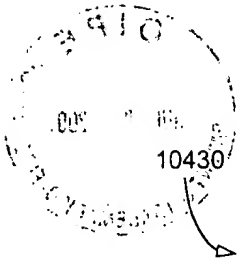
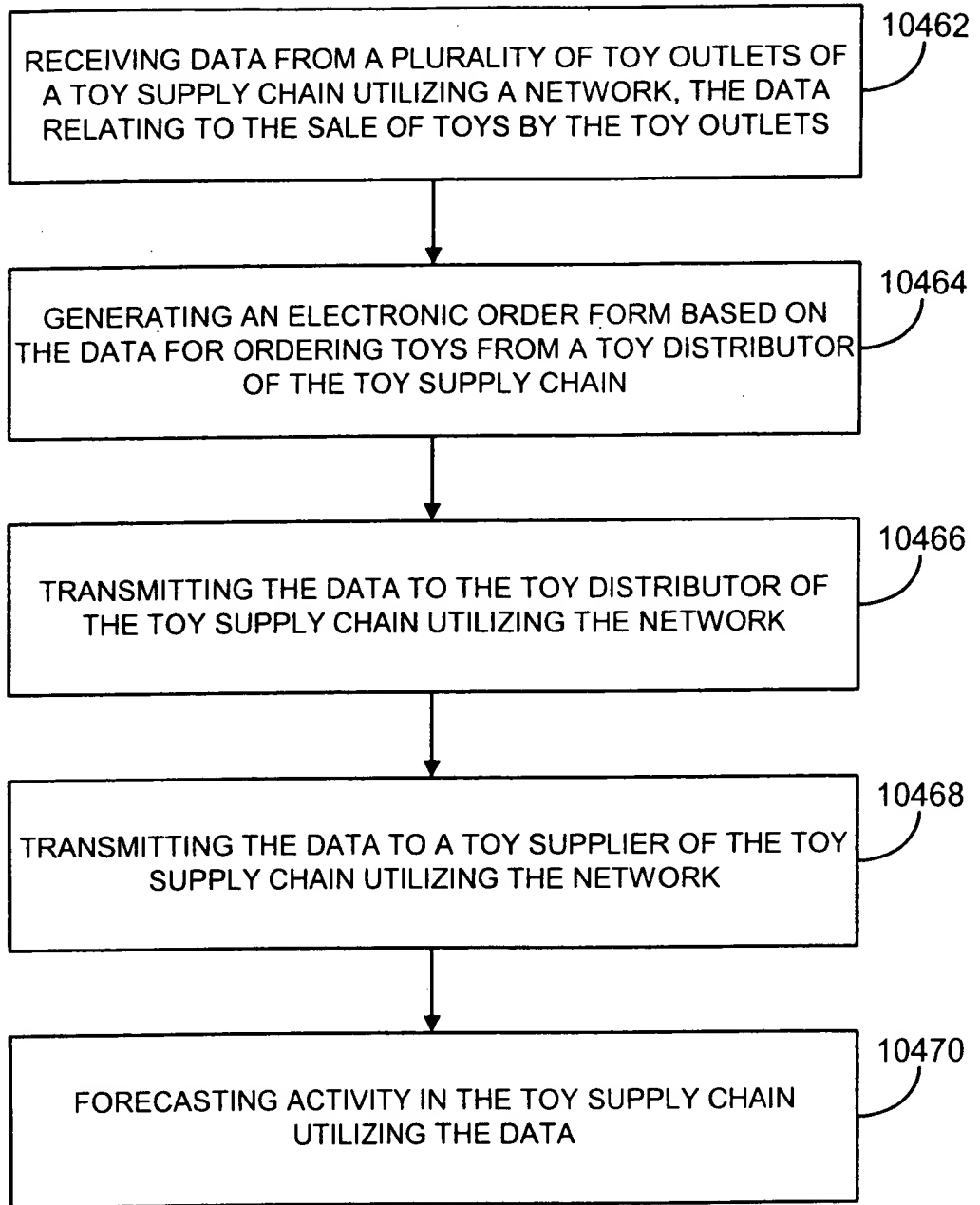


FIG. 104A



10460 10462 10464 10466 10468 10470



**FIG. 104B**

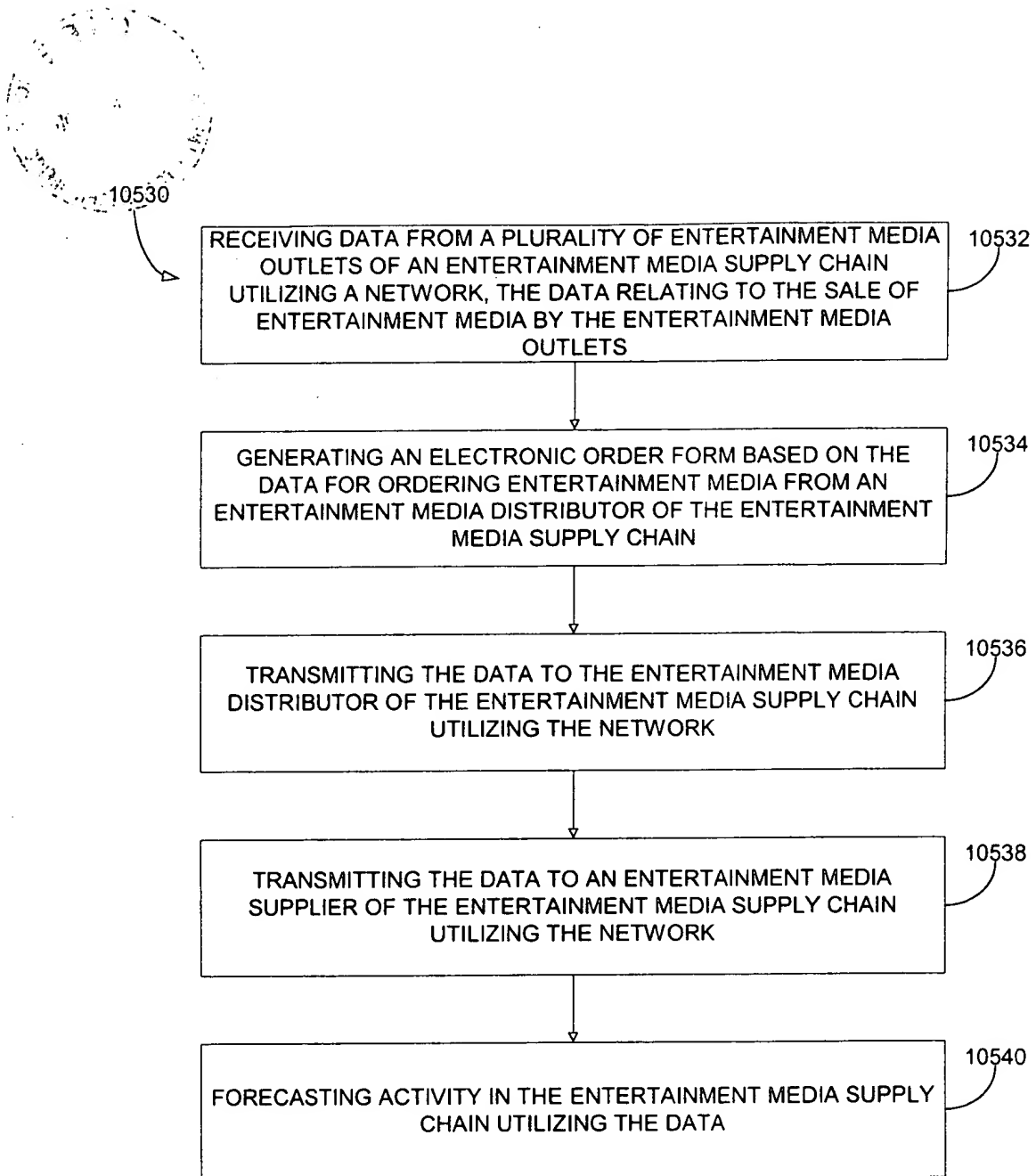
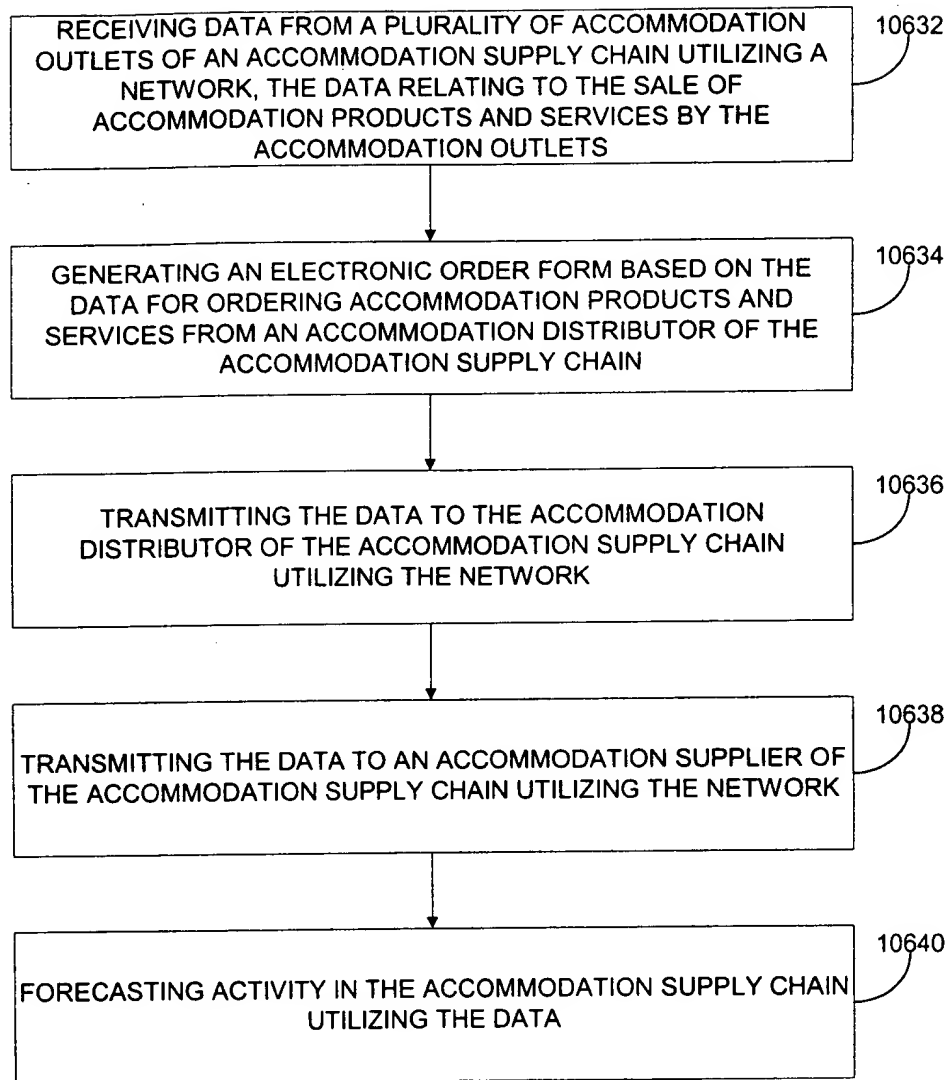
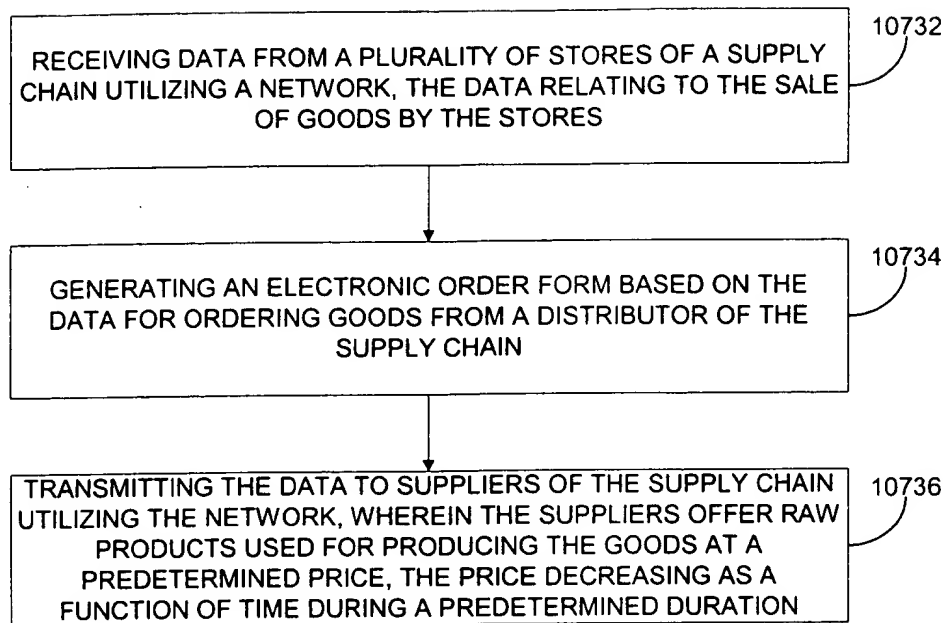
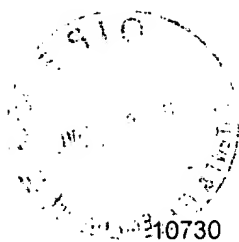


FIG. 105



**FIG. 106**



**FIG. 107**

FIG. 108

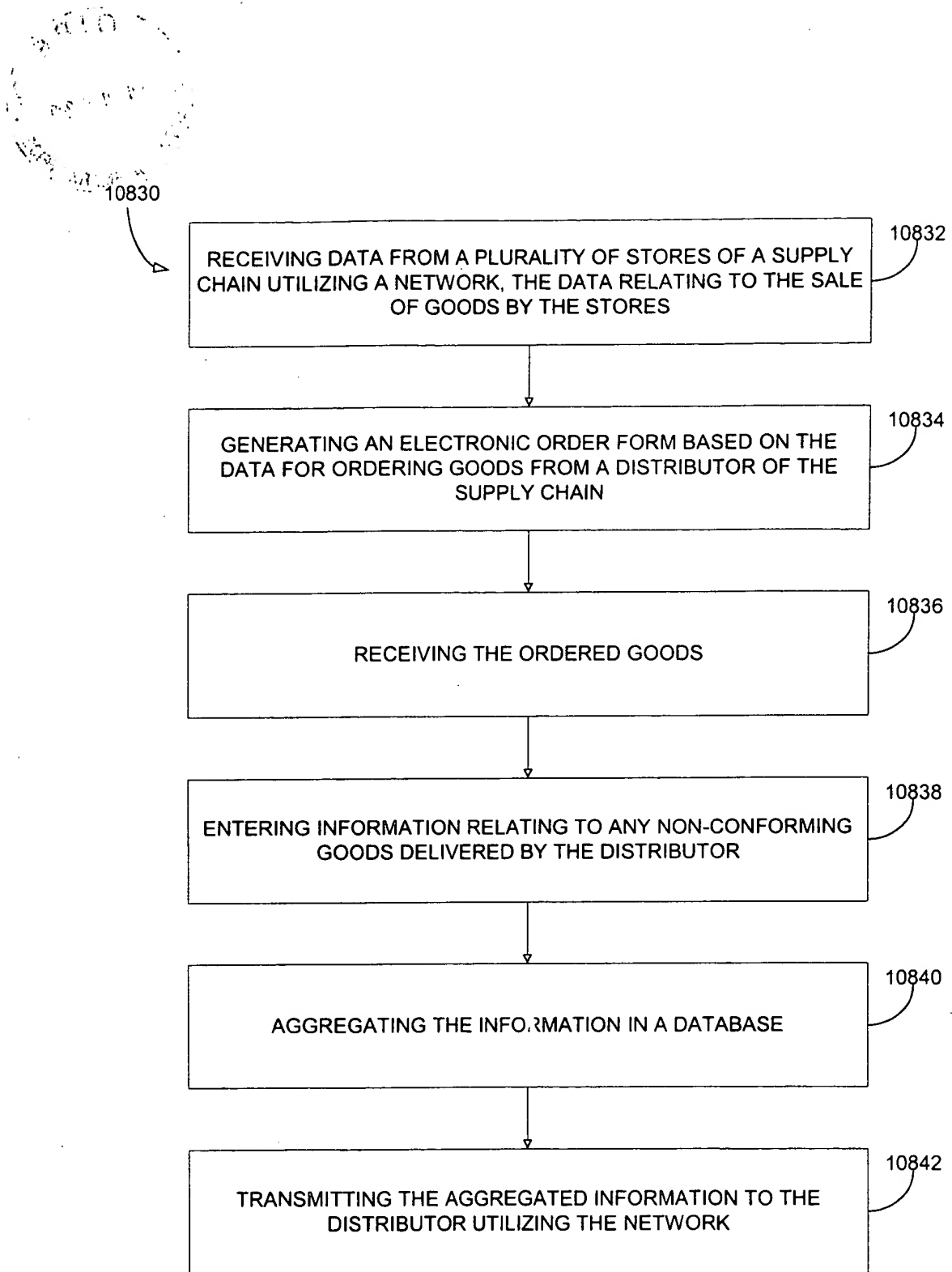
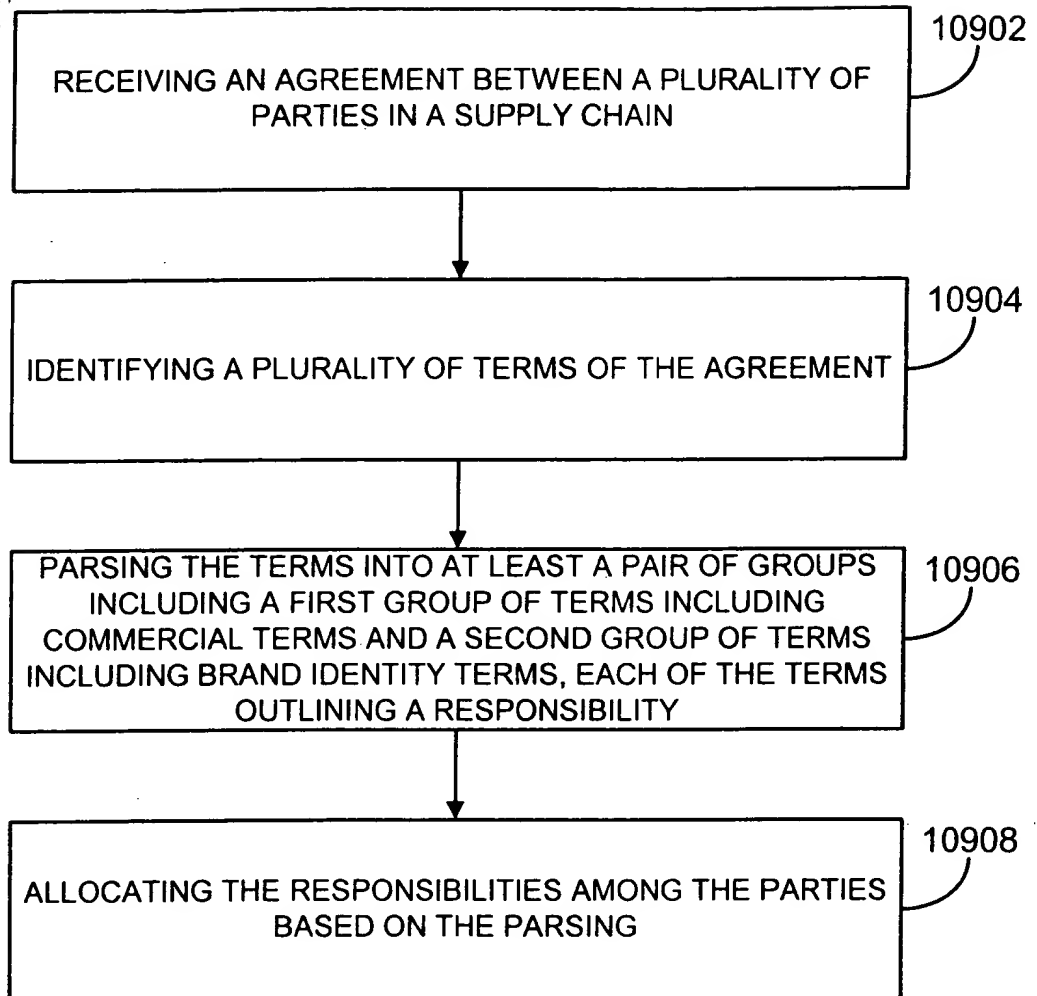
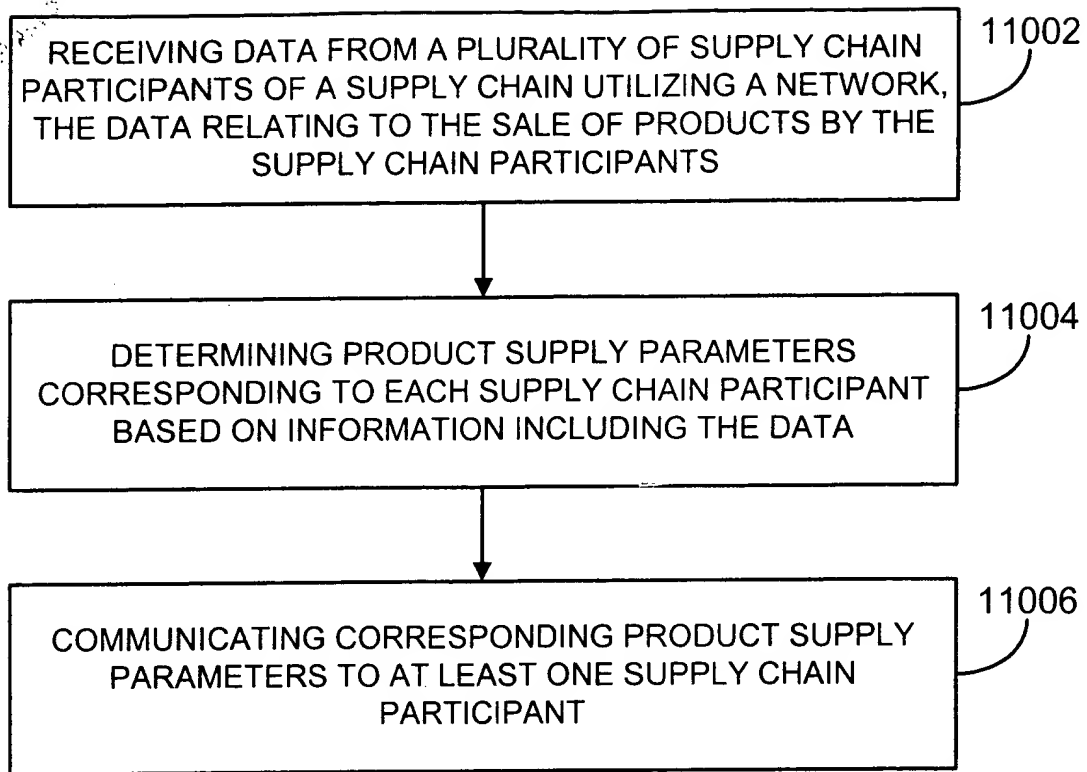
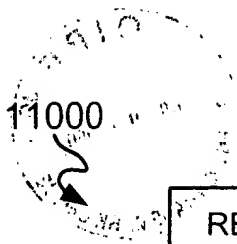


FIG. 108

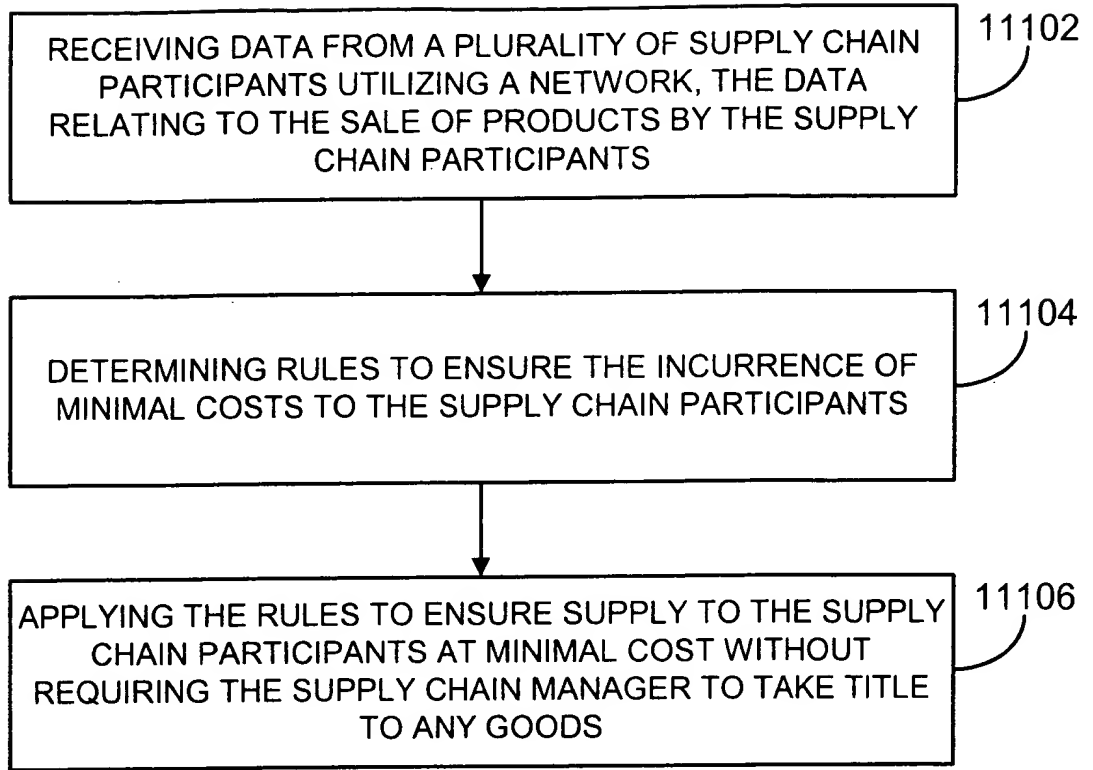
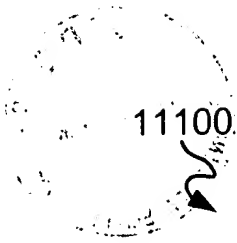


**FIG. 109**



**FIG. 110**

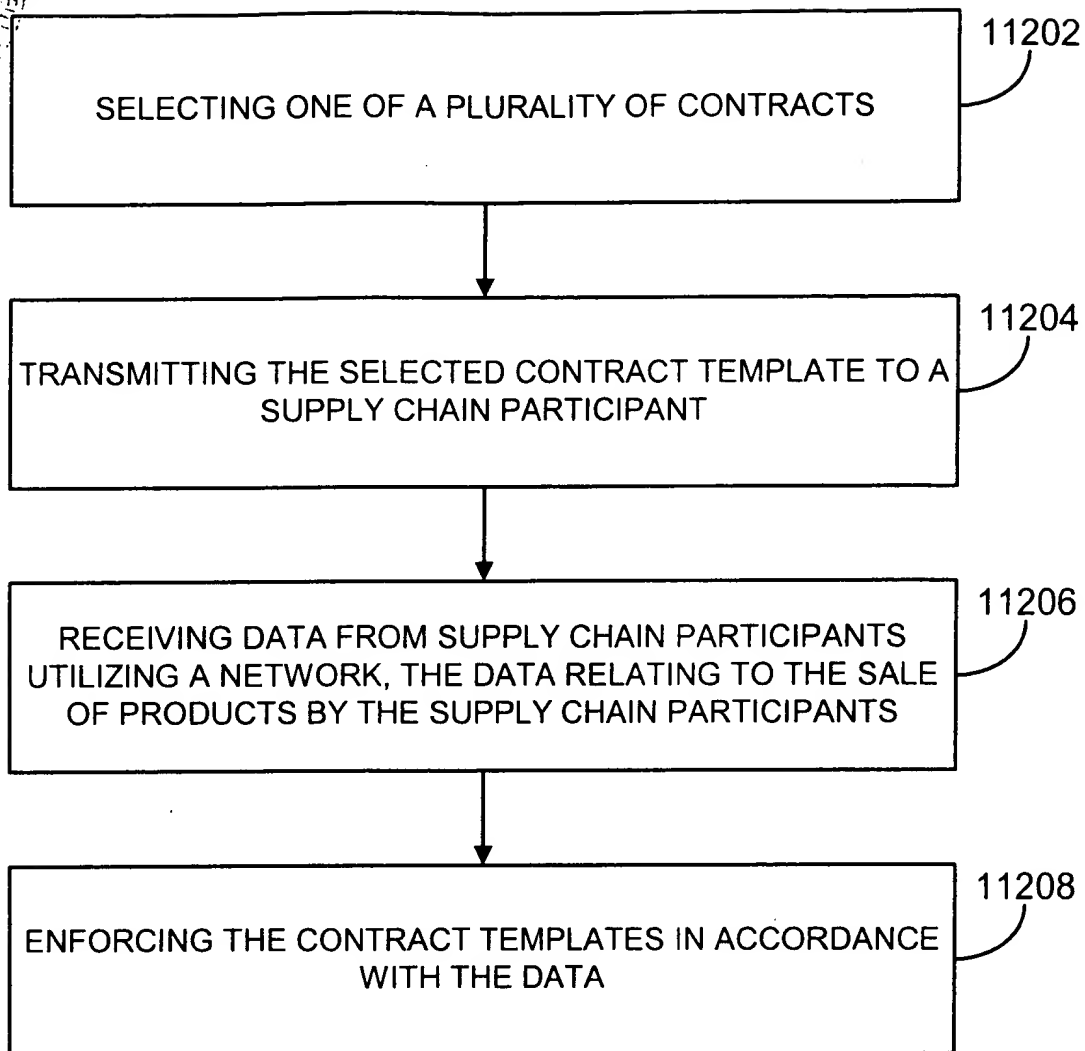
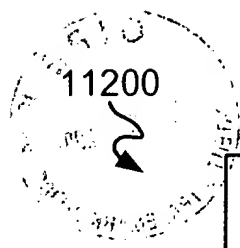




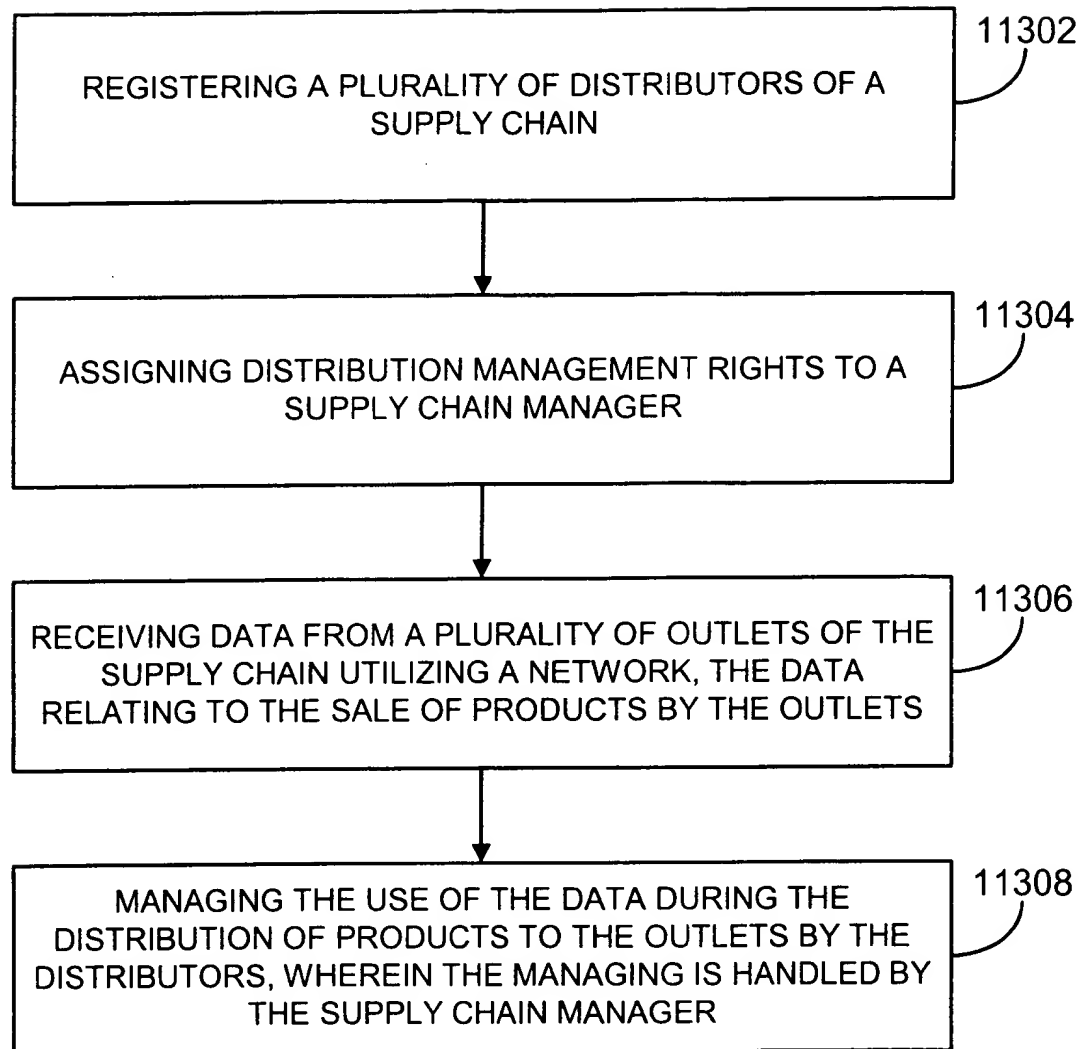
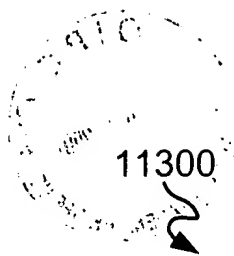
**FIG. 111**

11100 11102 11104 11106

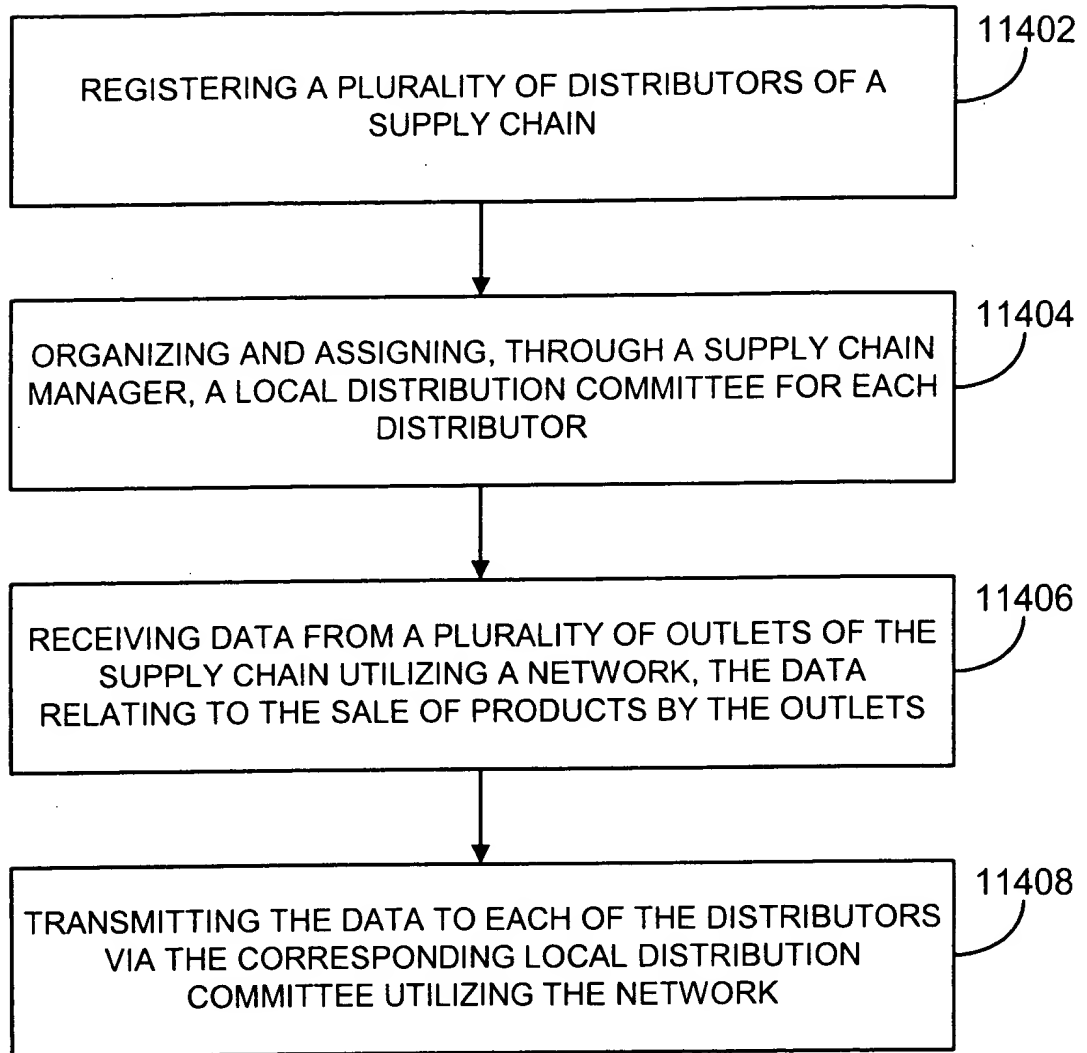
FIG. 112



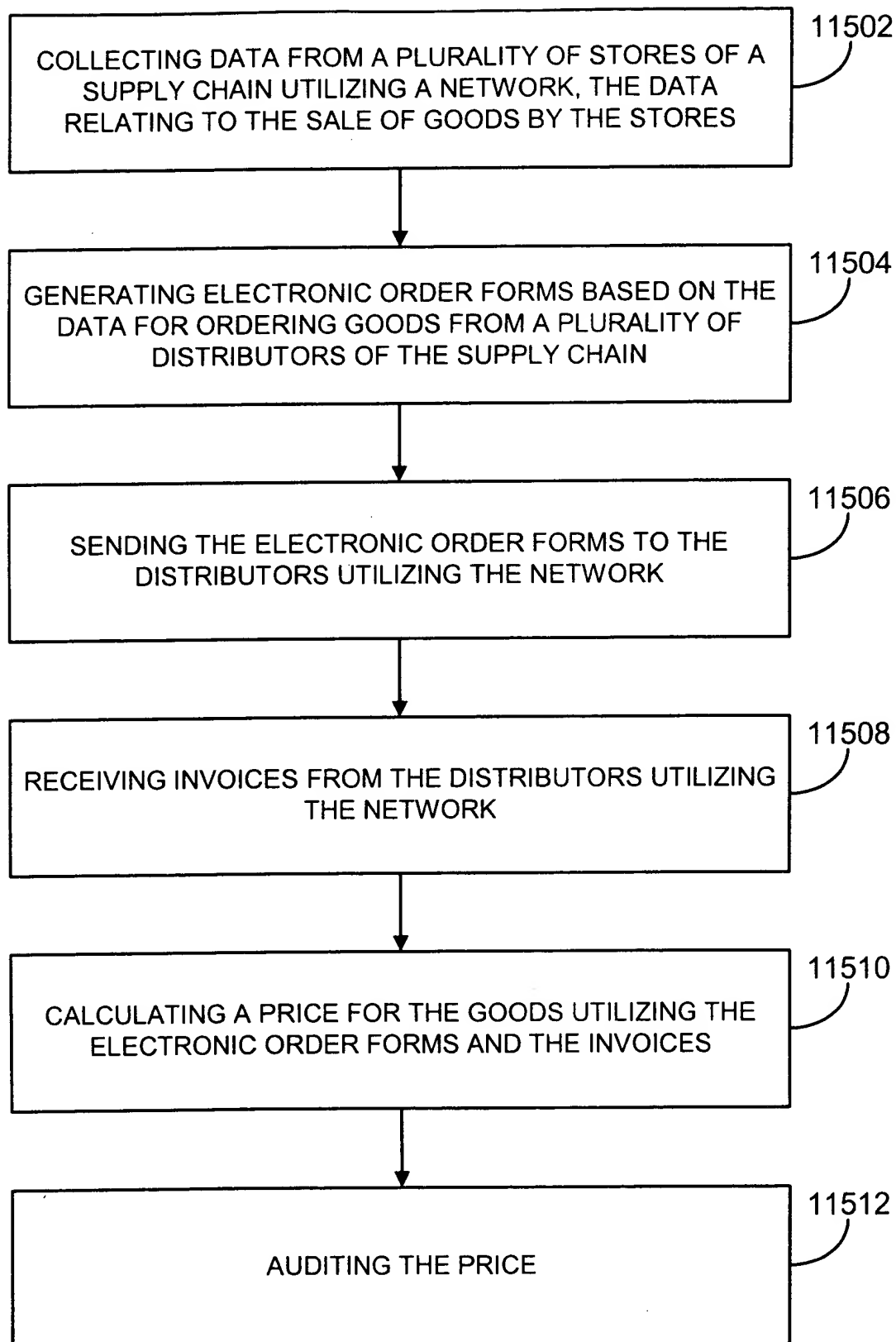
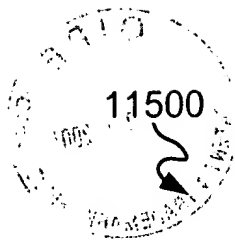
**FIG. 112**



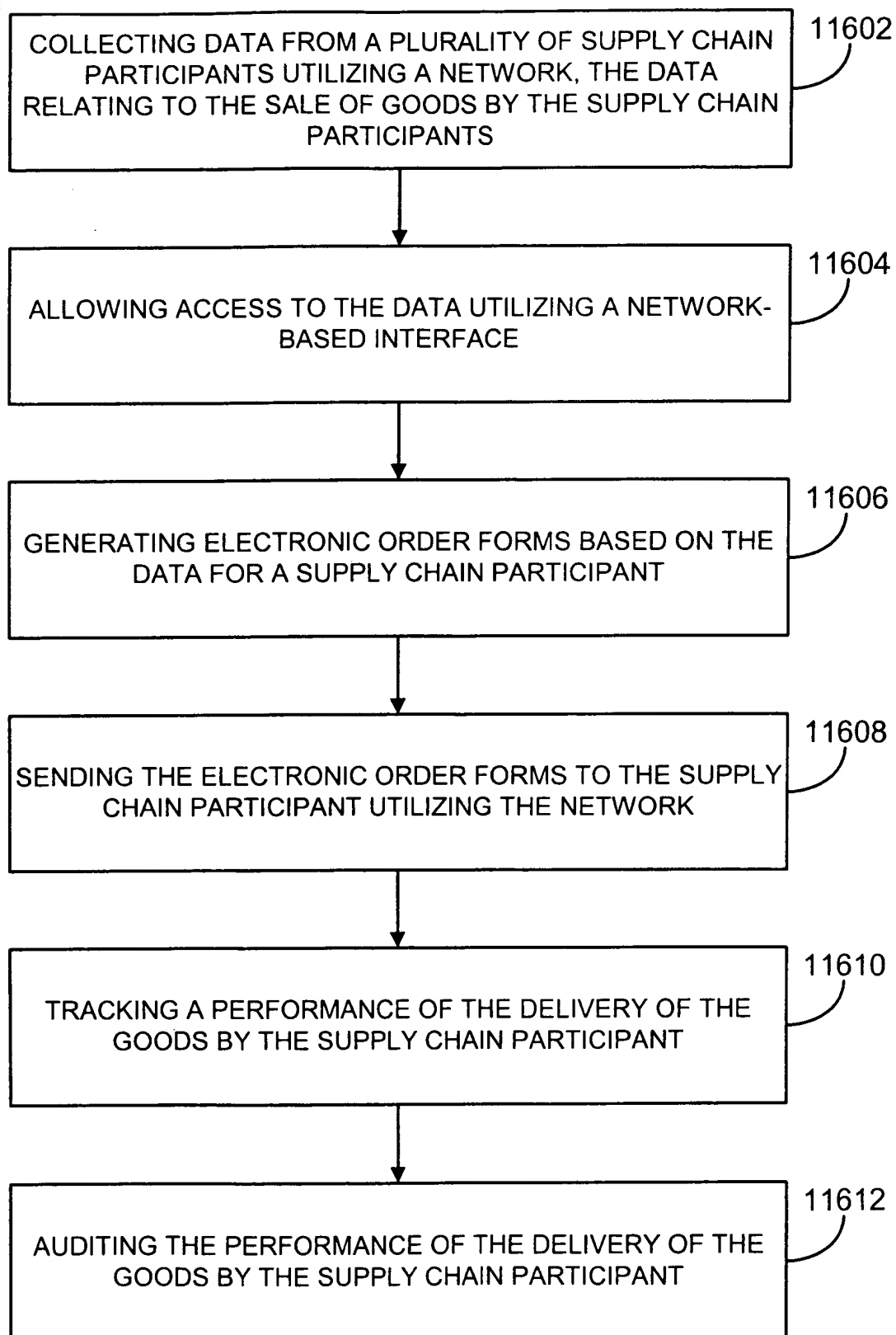
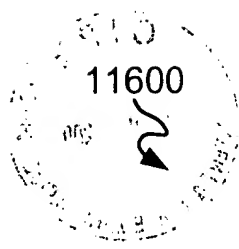
**FIG. 113**



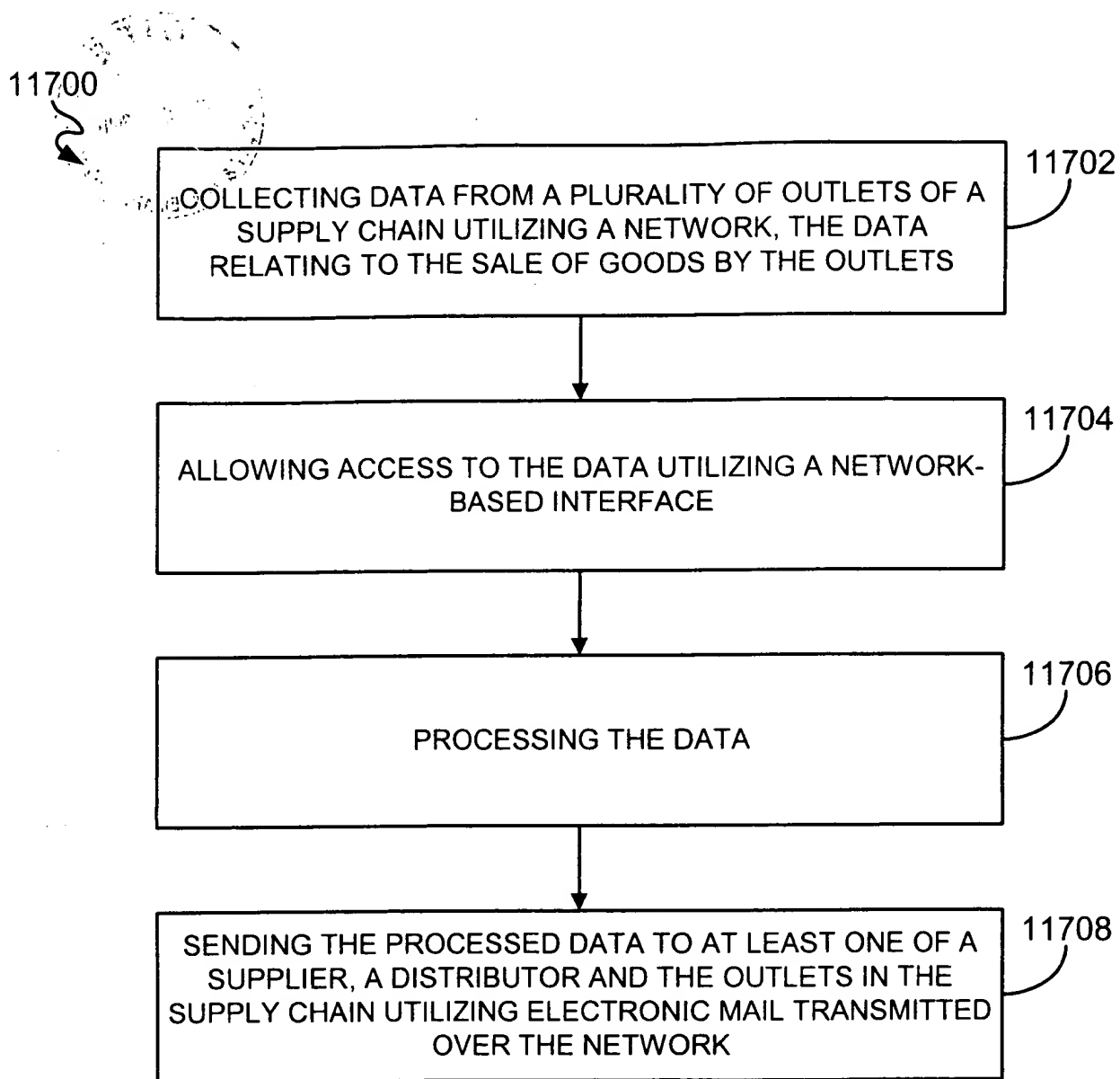
**FIG. 114**



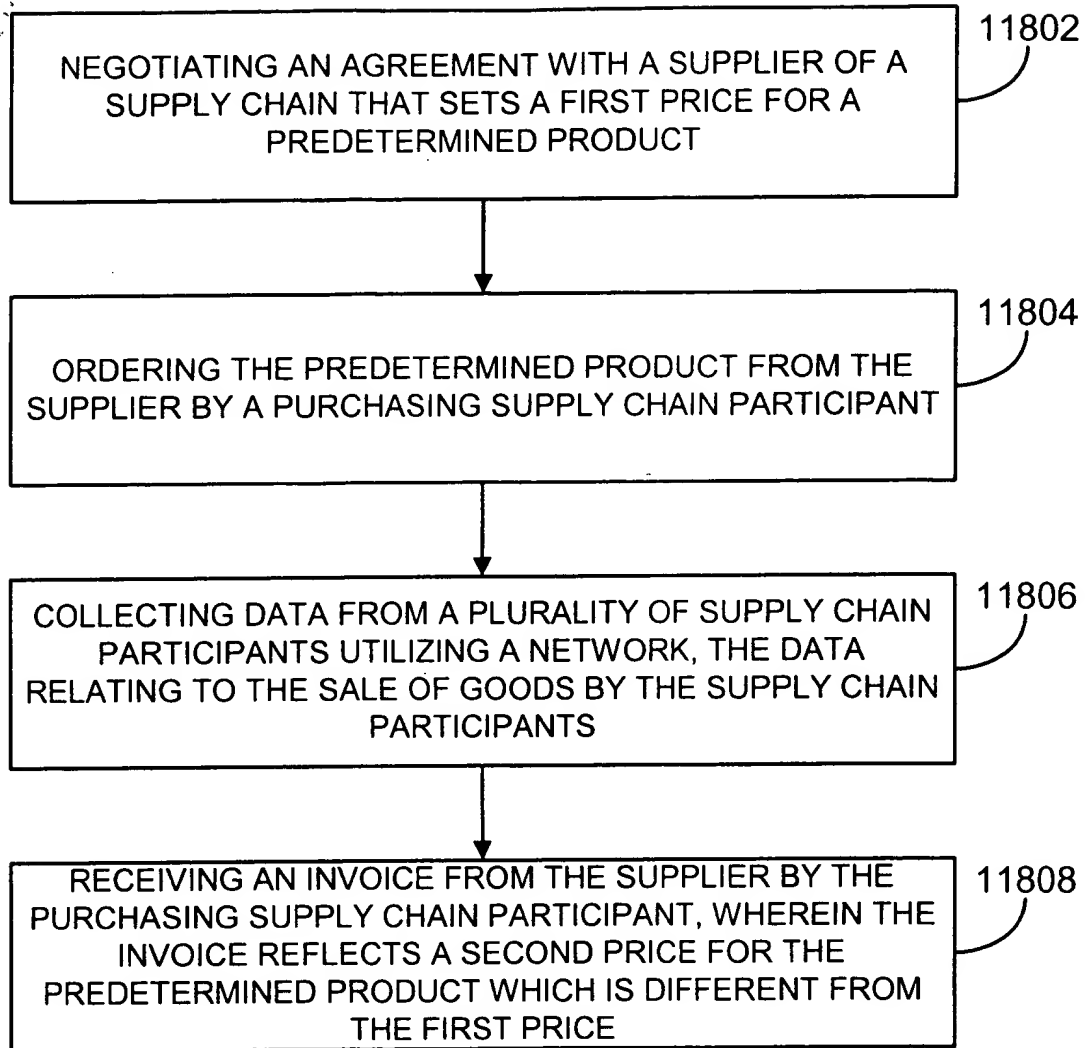
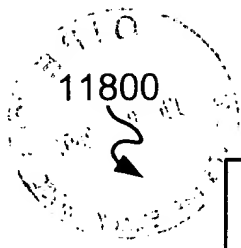
**FIG. 115**



**FIG. 116**



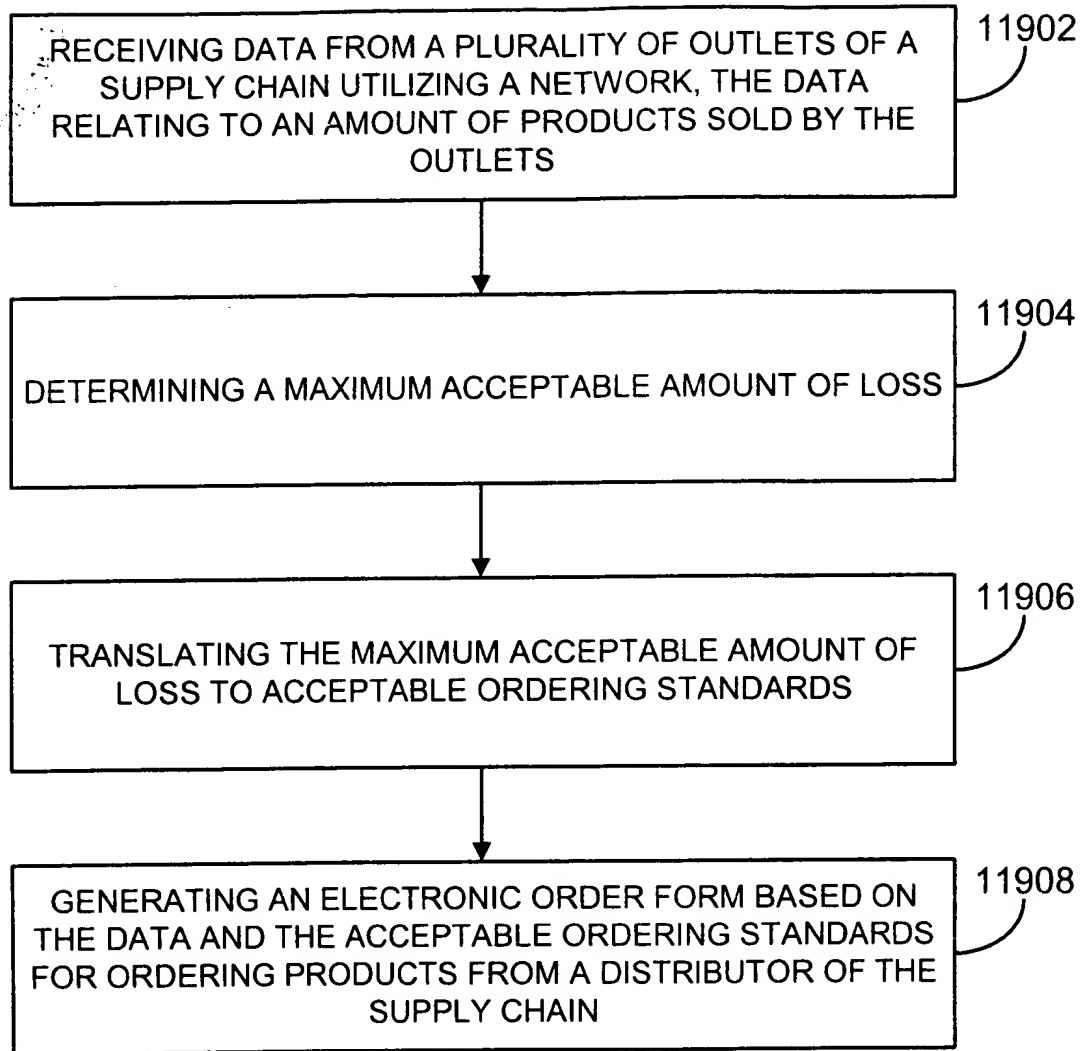
**FIG. 117**



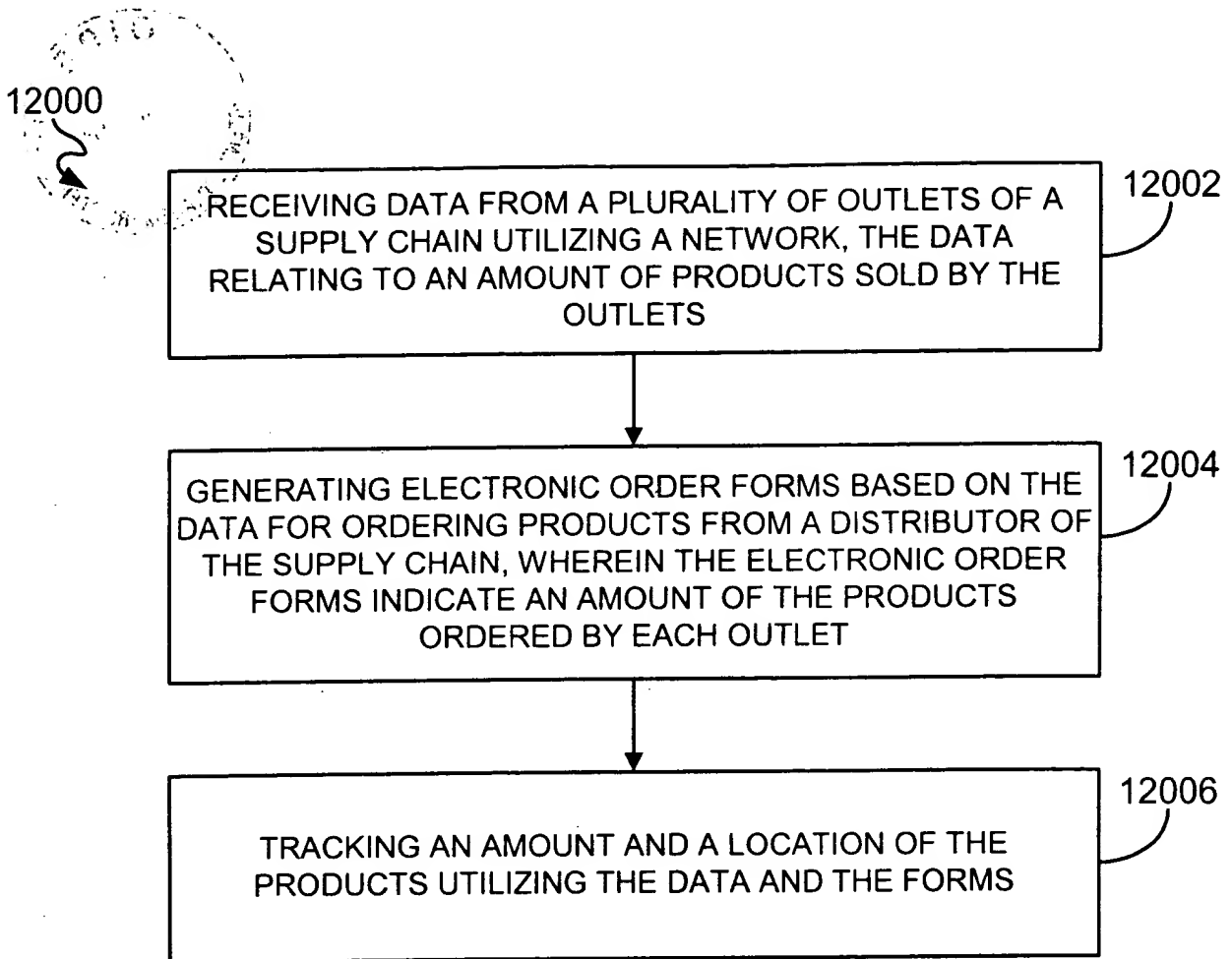
**FIG. 118**



11900

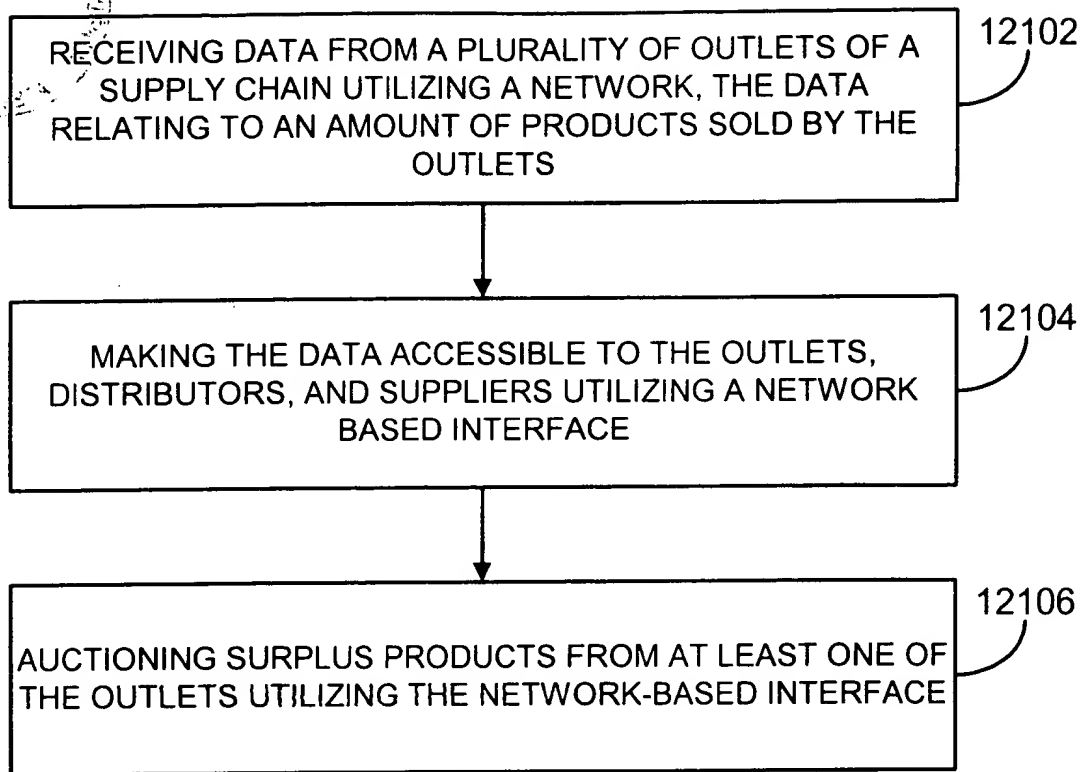


**FIG. 119**

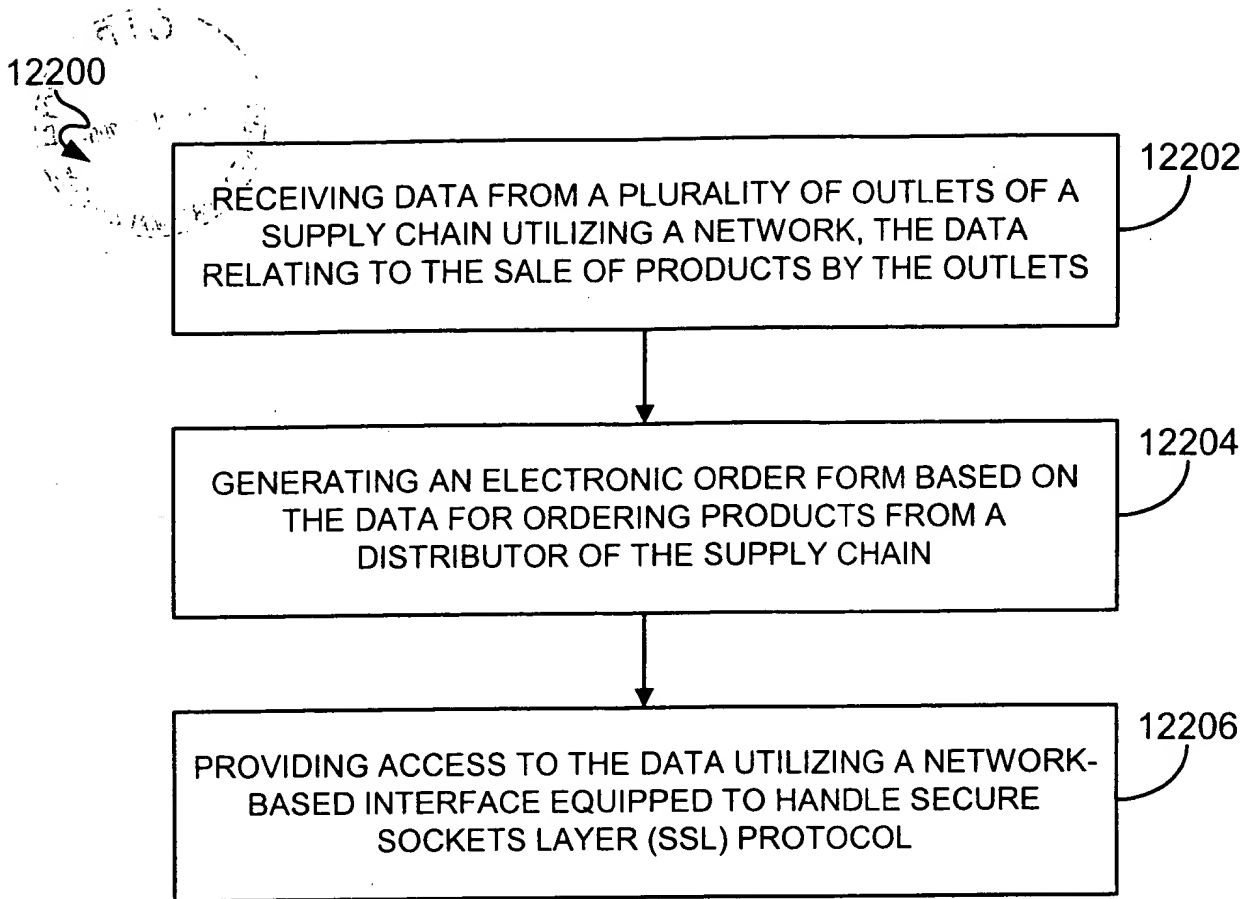


**FIG. 120**

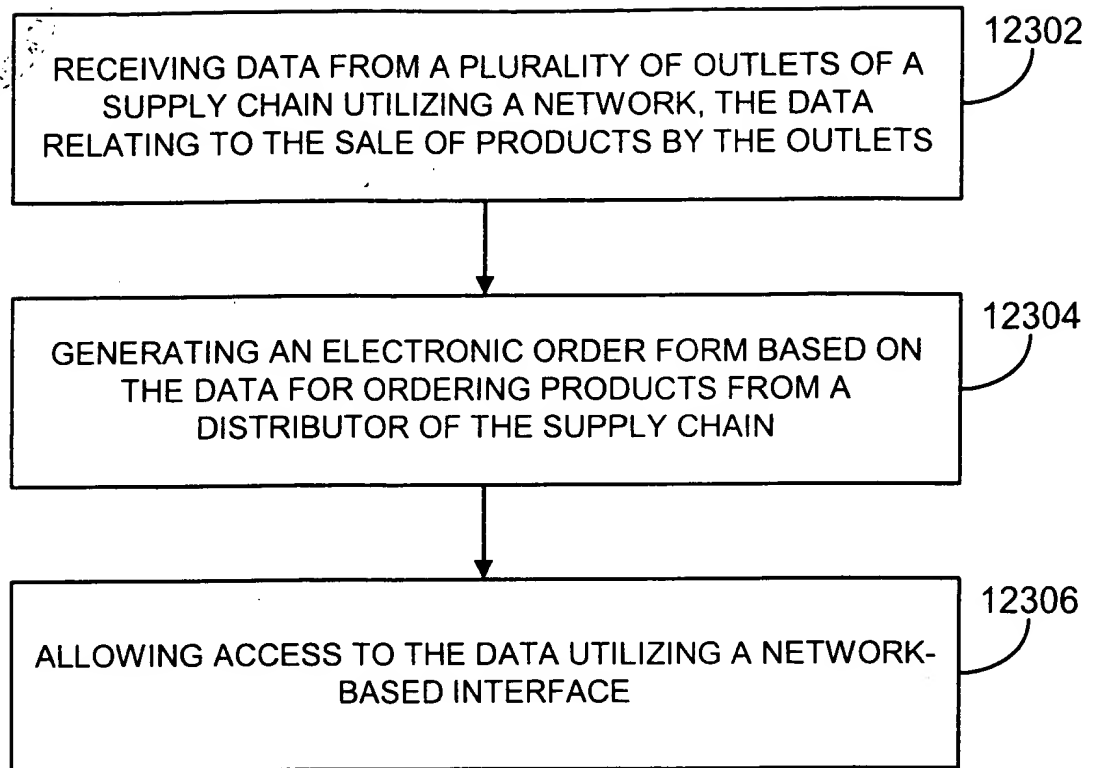
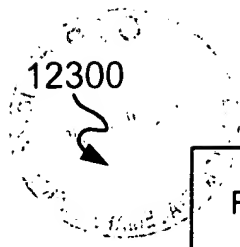
12100



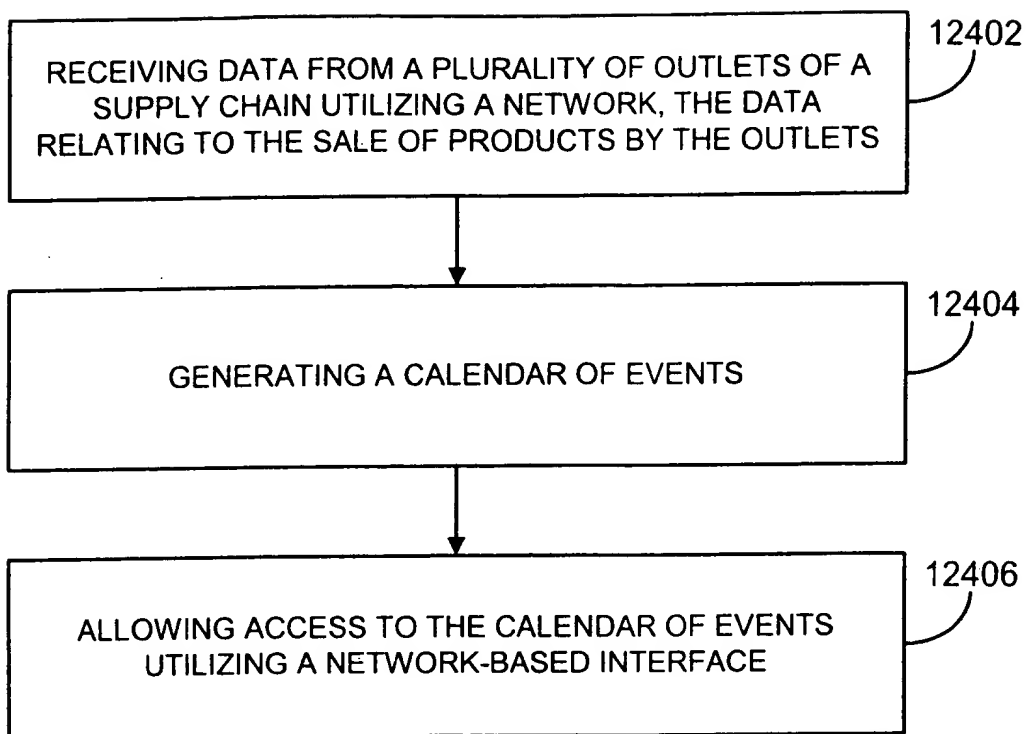
**FIG. 121**



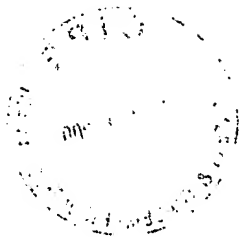
**FIG. 122**



**FIG. 123**



**FIG. 124**



12500

12502

Supply Patronage Sales/Inv Utilities Window

Supplier	Least Cost	Contract
Supplier Site		
Distributor		
DC		

Item Items ...

FIG. 125

12600

12602

Sort Print New

FIG. 126

12700

12702

Item Desc:

Item Number:  Status Code:

Product Cat Code:  Item Rank:

FIG. 127

FIG. 128 - 3/15/10



12800

Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128





12900



FIG. 129

13000

<b>Supplier Item Desc:</b>		<b>Item No:</b>	
<b>Current:</b>	<input checked="" type="radio"/> Yes <input type="radio"/> No	<b>Tie Qty:</b>	
<b>Items per Case:</b>	5000	<b>High Qty:</b>	
<b>Innerpack Contents:</b>	5/1000	<b>Cases Per Pallet:</b>	
<b>Item Size:</b>		<b>Stacking Allowed:</b>	
<b>Case Length:</b>		<b>Universal Product Code:</b>	
<b>Case Width:</b>		<b>Cases Per Truckload:</b>	1350
<b>Case Depth:</b>		<b>Net Weight:</b>	39.00
<b>Case Dimension U/M:</b>	INCH(S)	<b>Gross Weight:</b>	39.00
<b>Item Cube:</b>	0.95 CUBIC FEET	<b>Weight U/M:</b>	POUND(S)
<b>Item Shelf Life:</b>		<b>BarCode:</b>	

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130



13100

<b>Site Information</b>	<b>Site Id:</b> 17355	<b>Site Role:</b> FOB Shipping Point
<b>Site Name:</b>	TYSON FOODS - NEW HOLLAND, PA	

13102

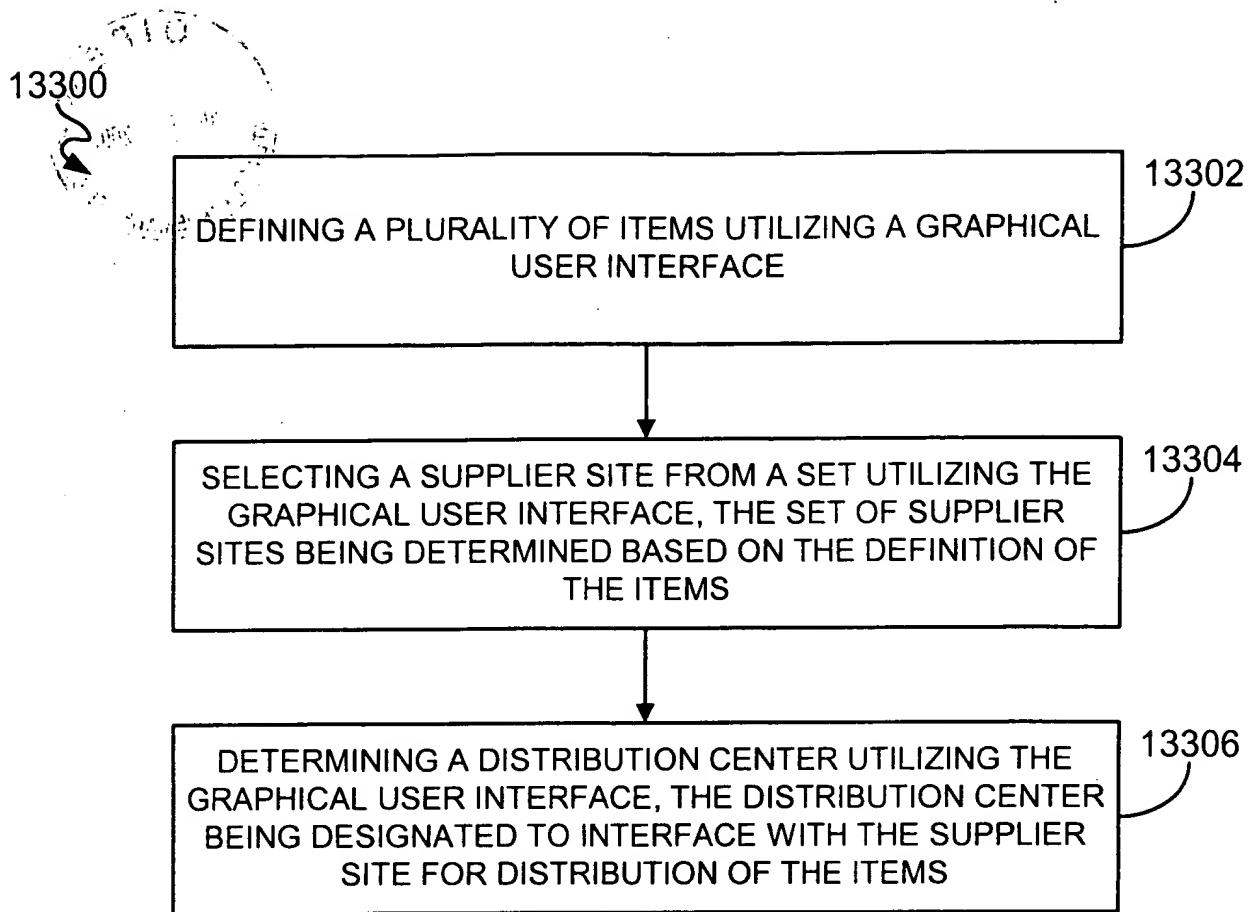
FIG. 131

13200

<b>Site Information</b>	<b>Site Id:</b> 16	<b>FOB Shipping Point</b>
<b>Name:</b>	AMERISERVE-FARMINGDALE, NY	<b>Railroad Name:</b> <input type="text"/>
<b>Status:</b>	Active <input checked="" type="checkbox"/>	<b>Rail Sidings:</b> <input type="checkbox"/>

FIG. 132

FIG. 131



**FIG. 133**



13400

Item:	WRAP-BACON DOUBLE CHEESEBURGER DELUXE	Begin:	7/1/96	End:	9/1/96	Final:	<input type="checkbox"/>
Override Rules:	<input type="radio"/> Yes <input checked="" type="radio"/> No	Apply By:	Cell <input type="text"/>				

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE, GA	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137



FIG. 138



FIG. 139

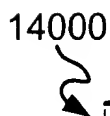


FIG. 140

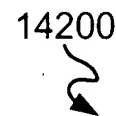


FIG. 142

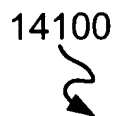
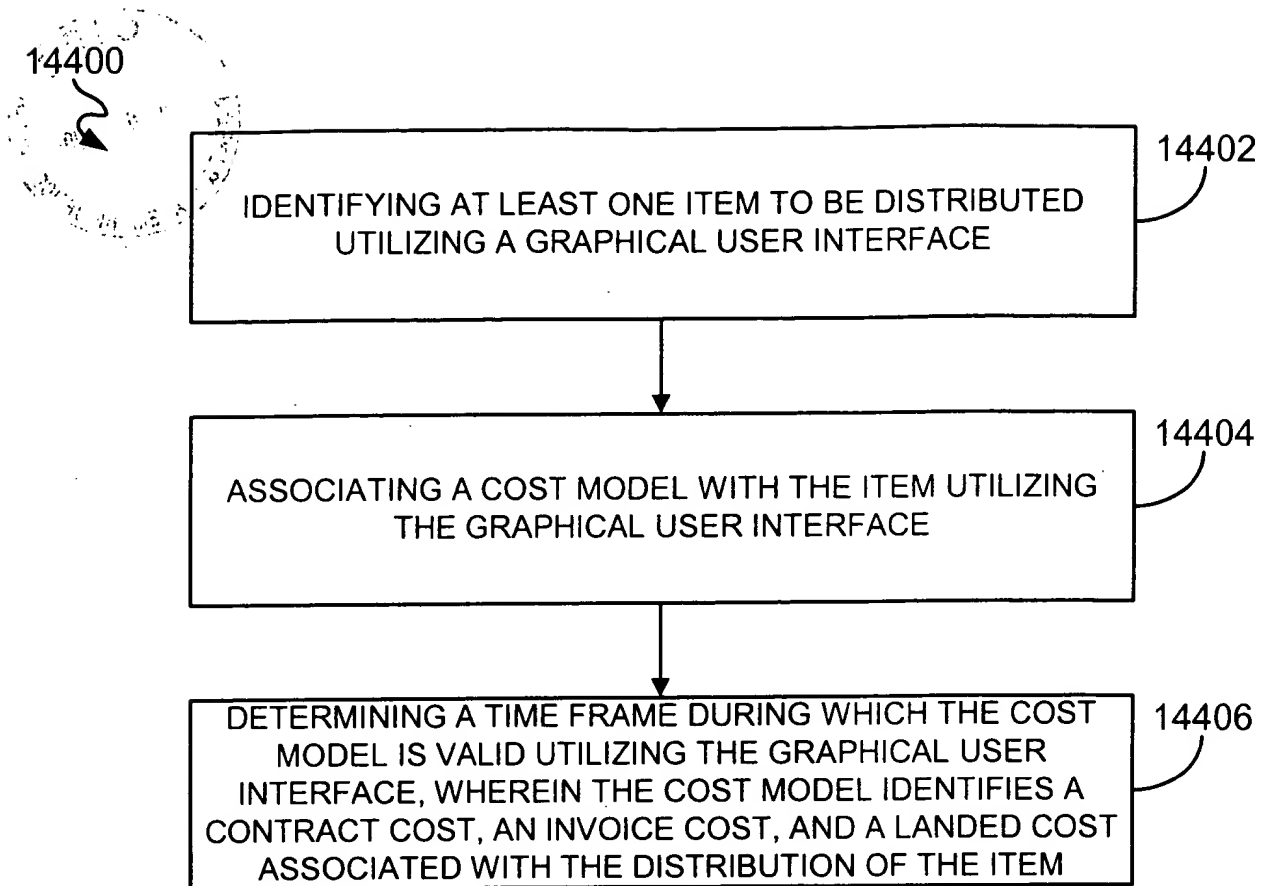


FIG. 141



FIG. 143



**FIG. 144**



14500



FIG. 145

14600

Contract ID: 673 - TYSON FOODS

Initial Buyer Name: Jamie Hersh

Current Buyer Name: Chris Stanton

FIG. 146

14700

Contract Start Date:	05/15/98
Contract End Date:	12/31/02
Execution Date:	5/15/98
Effective:	Shipment Date
Payment Terms:	Net 10

FIG. 147

14800



FIG. 148

14900

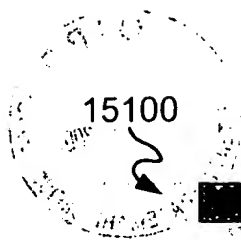


FIG. 149

15000



FIG. 150



Select the End Dates to Use on the Exhibit			
Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER JR. 2.8 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200

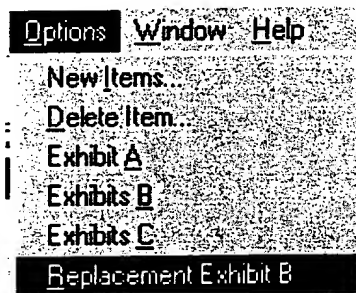


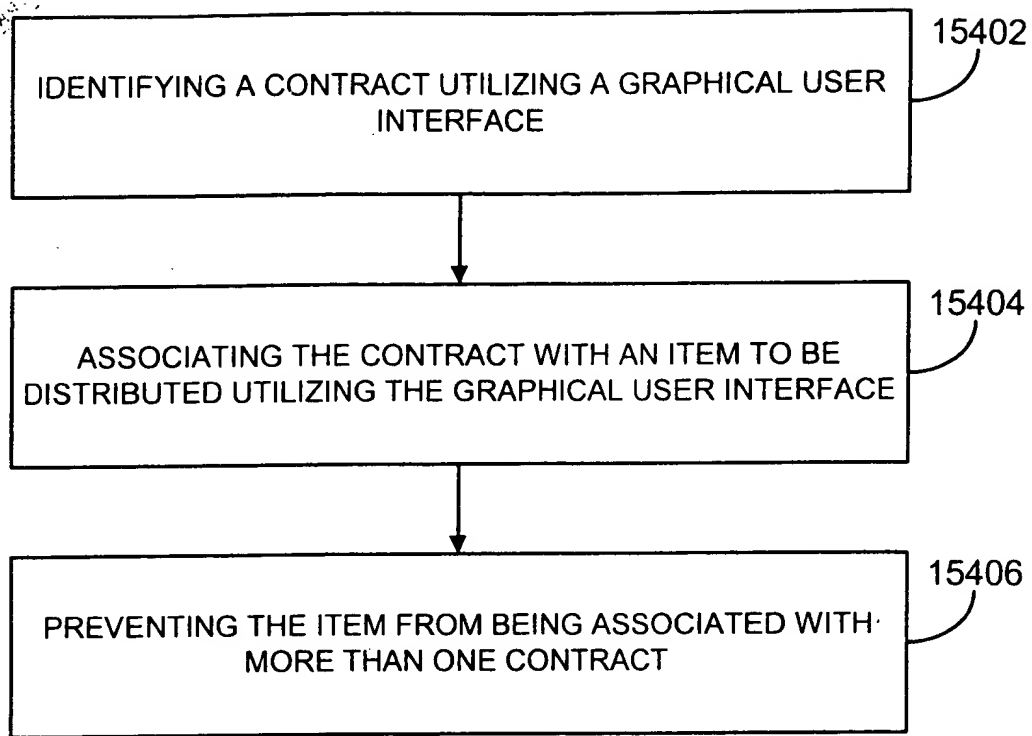
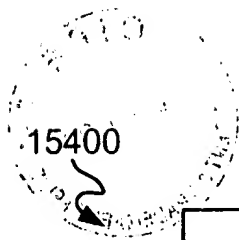
FIG. 152

15300



FIG. 153





**FIG. 154**

FIG. 154

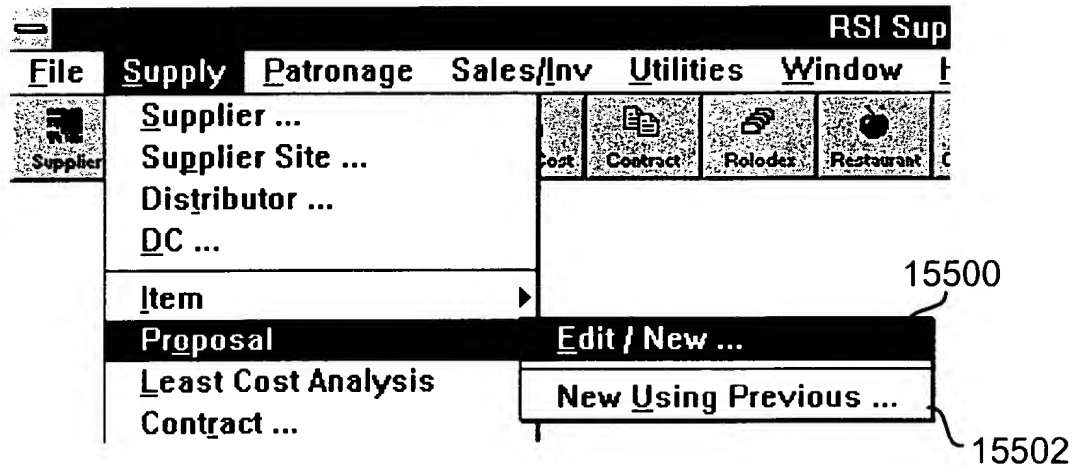


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids									
Main Info	Items	Suppliers	DCs						
<b>Proposal Information</b> <div> <div>Proposal ID: 1021</div> <div>Proposal Due Date: 06/12/97</div> </div> <div> <div>Proposal Name: Foam Hot Cups &amp; Polystyrene Lids</div> <div>Contract Begin Date: 07/01/97</div> </div> <div> <div>Buyer Name: Dennis Clabby</div> <div>Contract End Date: 06/30/98</div> </div>									
<b>Actions</b> <table border="1"> <thead> <tr> <th>#</th> <th>Date</th> <th>Action Description</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>05/28/97</td> <td>Sent this bid to Dart and also sent a request for information to WinCup.</td> </tr> </tbody> </table>				#	Date	Action Description	1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.
#	Date	Action Description							
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.							

FIG. 156

FIG. 156



15700



FIG. 157

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Search Query Reset

Query Values

Item Description

CUP-HOT

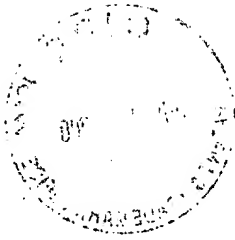
> >> << <

Item Description

LD-HOT 12/16 OZ (DRY)
LD-HOT 8 OZ (DRY)

2 Rows Selected

FIG. 158



15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Search Query Reset

6 Rows Found 5 Rows Selected

Item Description	
CUP-HOT 12 OZ (PAPER)	DRY
CUP-HOT 16 OZ (PAPER)	DRY
CUP-HOT 8 OZ (PAPER)	DRY

15902

15904

>

>>

<<

<

Item Description
CUP-HOT 12 OZ (DRY)
CUP-HOT 16 OZ (500 CT) (DRY)
CUP-HOT 8 OZ (DRY)
LID-HOT 12/16 OZ (DRY)
LID-HOT 8 OZ (DRY)

15906

15908

FIG. 159

16000

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Select The Appropriate FOB Price Component Worksheet For Each Item

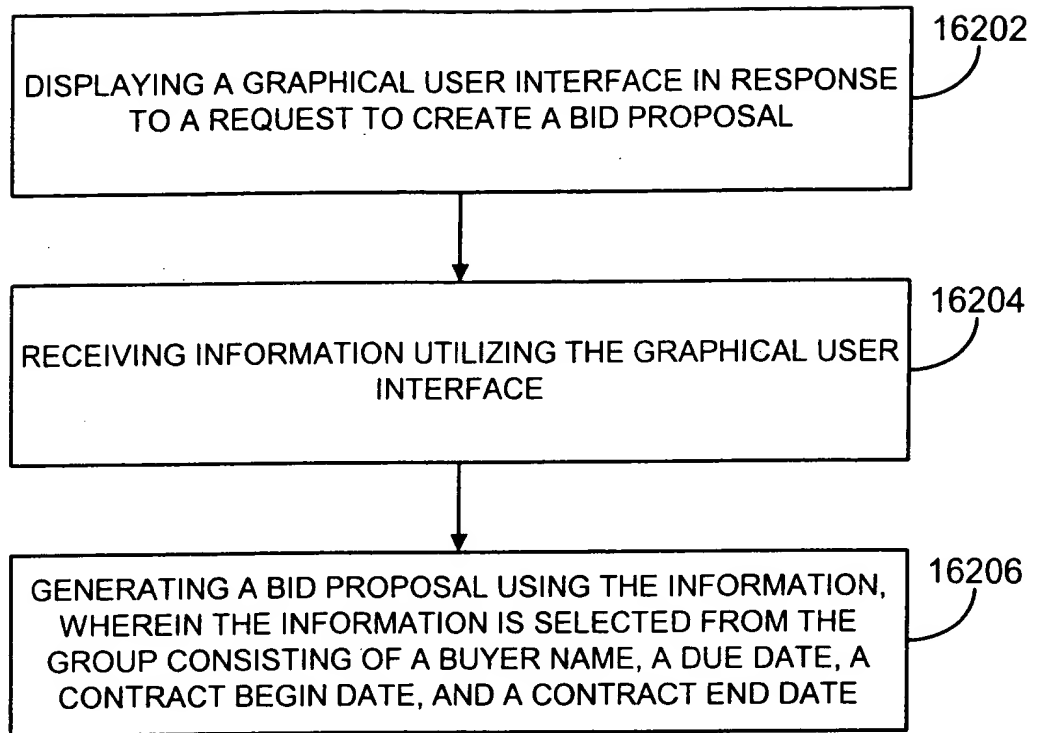
Item Description	FOB Price Component
MAYO-BULK	Mayonaise Components
	(None Selected)
	Generic FOB Pricing
	Mayonaise Components

FIG. 160

16100

[illegible]

**FIG. 161**



**FIG. 162**

FIG. 162



16300



FIG. 163

16400



	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
		<i>Word</i>	<i>Y/N</i>
<b>Bid Proposal Cover Letter</b>	?		<b>Y</b>
<b>General Terms and Conditions</b>	?		<b>N</b>
<b>Usage Estimates</b>	?		<b>N</b>
<b>Supplier Facility Worksheets</b>	?		<b>N</b>
<b>Item Information Worksheets</b>	?		<b>N</b>
<b>Sample Supply Agreement</b>		?	<b>N</b>
<b>BK Specification Request</b>		?	<b>N</b>
<b>FOB Price Component</b>		?	<b>Y</b>
<b>Truckload Freight Worksheet</b>	?		<b>N</b>
<b>LTL Freight Worksheet</b>	?		<b>N</b>

FIG. 164

FIG. 163



16500

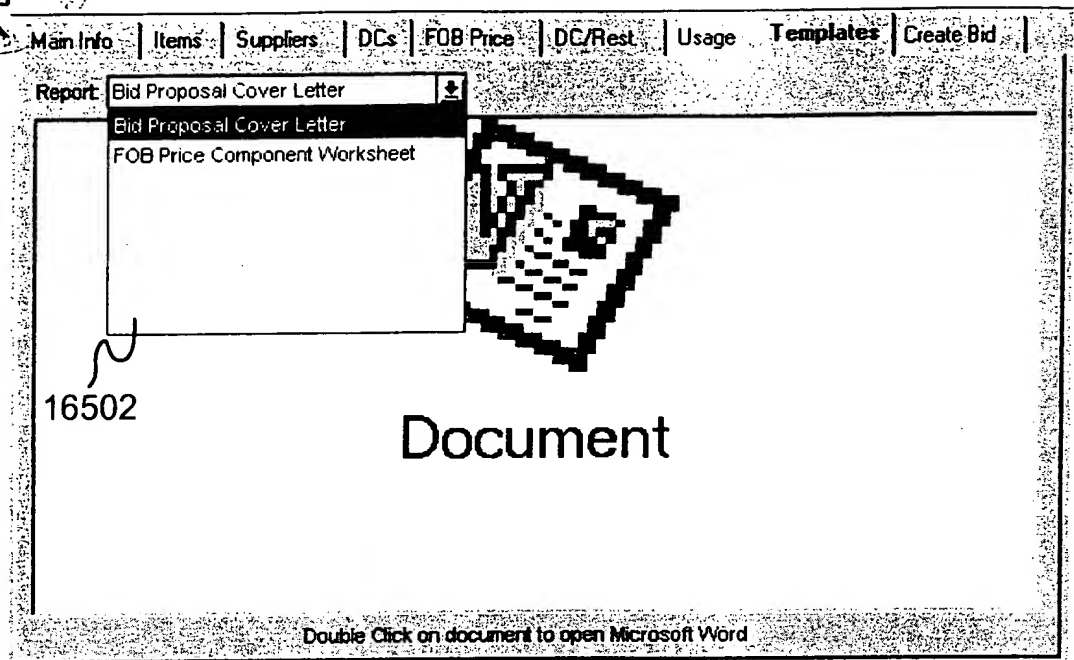


FIG. 165

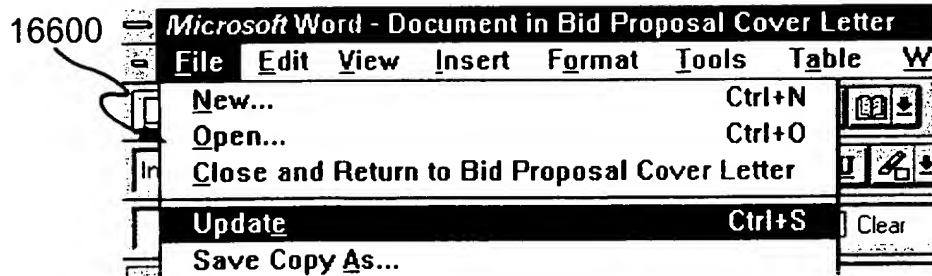


FIG. 166

16700

[Main Info](#) | [Items](#) | [Suppliers](#) | [DCs](#) | [FOB Price](#) | [DC/Rest](#) | [Usage](#) | [Templates](#) | [Create Bid](#)

Bid Proposal Sent ☐

Bid Proposal Will Include Checked Documents

General	Cost
Bid Proposal Cover Letter <input checked="" type="checkbox"/>	FOB Price Component Worksheet <input checked="" type="checkbox"/>
General Terms & Conditions <input checked="" type="checkbox"/>	Truckload Freight Worksheet <input checked="" type="checkbox"/>
Usage Estimates <input checked="" type="checkbox"/>	LTL Freight Worksheet <input checked="" type="checkbox"/>
Supplier Facility Worksheet <input checked="" type="checkbox"/>	
Item Information Worksheet <input checked="" type="checkbox"/>	
Sample Supply Agreement <input checked="" type="checkbox"/>	
BK Specification Request <input checked="" type="checkbox"/>	

\* LTL Freight Worksheet will be printed by system if necessary

FIG. 167

16800

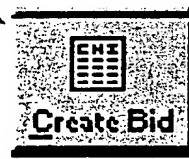


FIG. 168

16900

Report:

7/2/97

Supplier:

**Restaurant Services, Inc.**

**Item Information Worksheet**

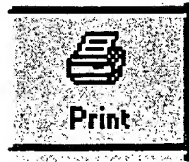
ATTY

DS

FIG. 169

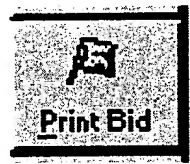


17000



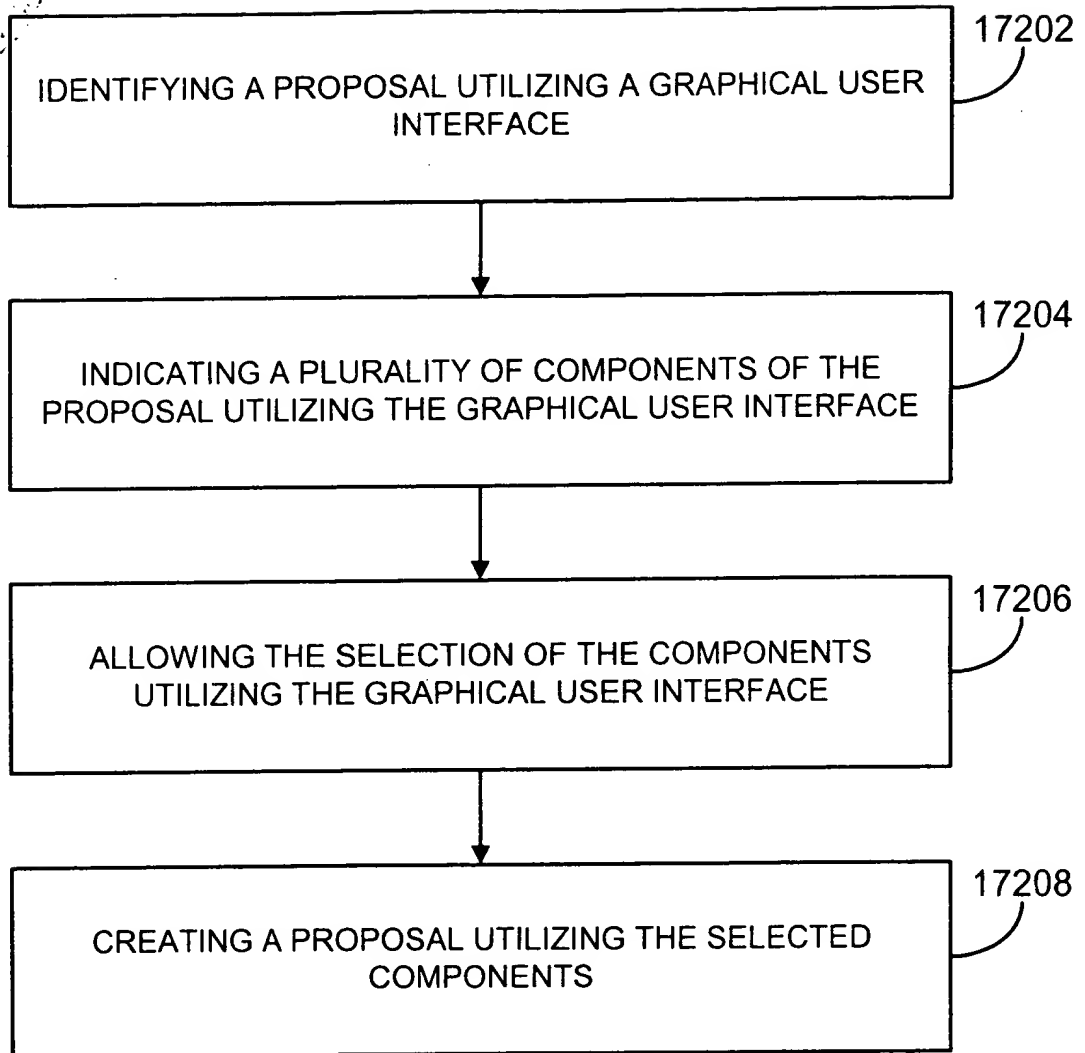
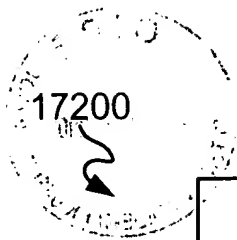
**FIG. 170**

17100



**FIG. 171**

17000 17100



**FIG. 172**



17300

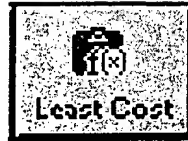


FIG. 173

17400

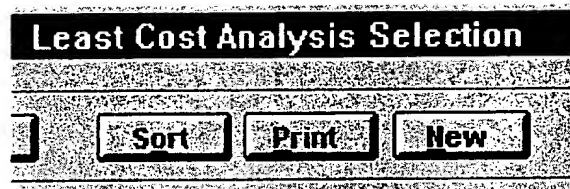


FIG. 174

17500

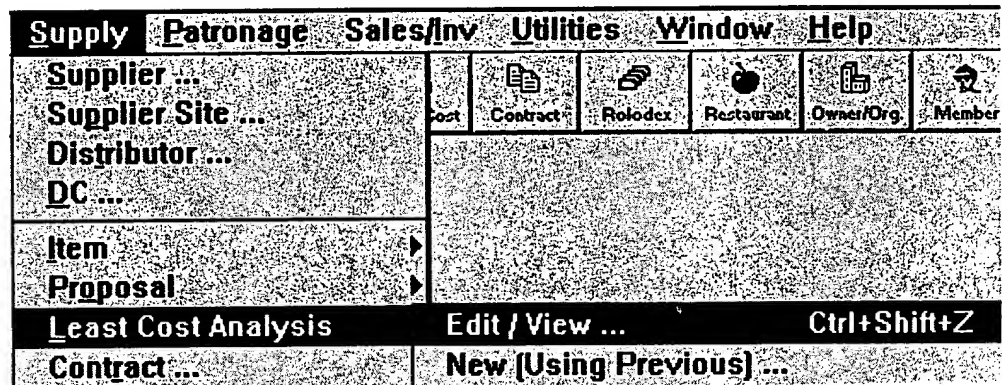


FIG. 175

**Bid Proposal Name:**

(None)

Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)

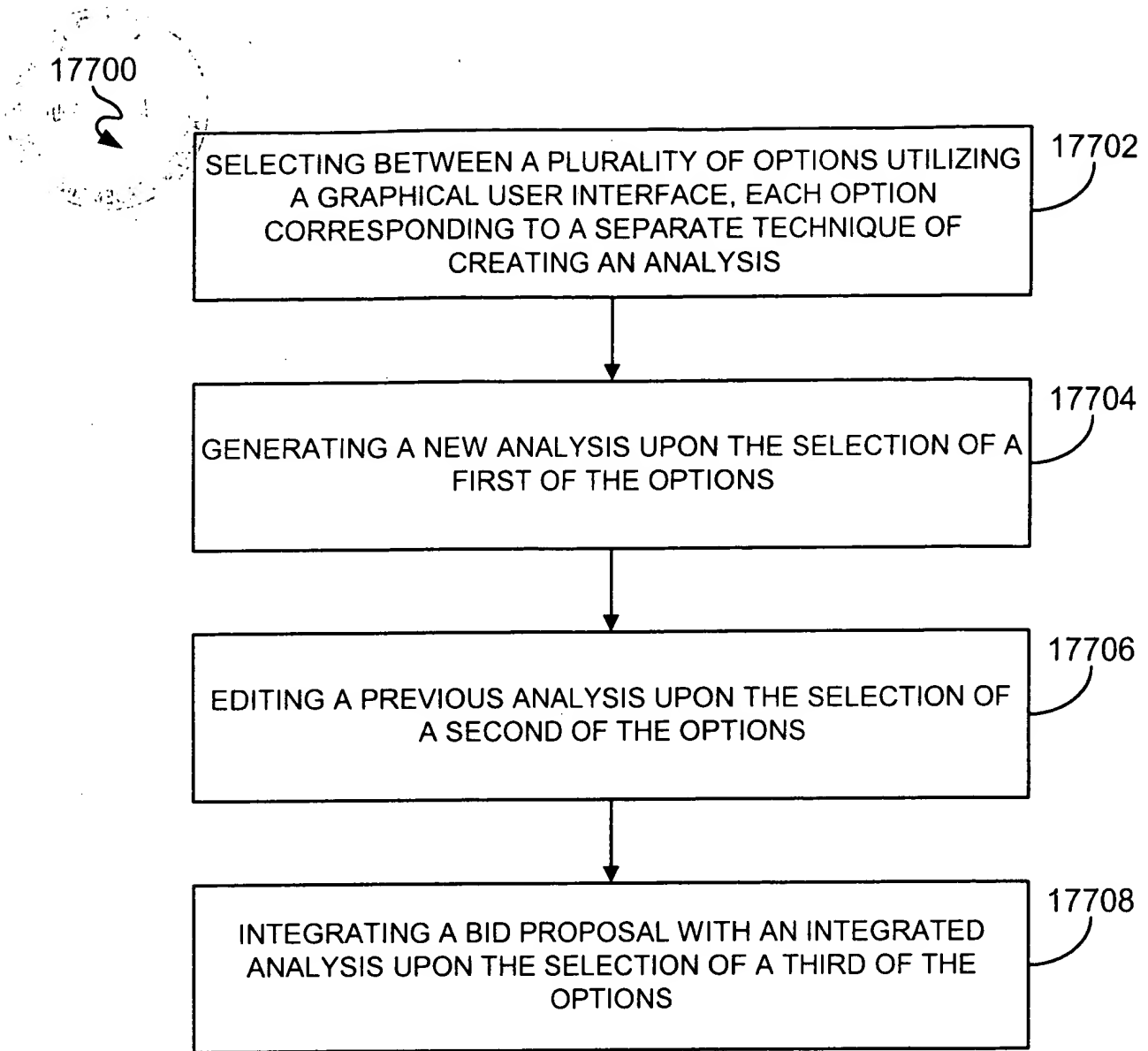
Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)

17600

**FIG. 176**

17600-34360

FIG. 177



**FIG. 177**



17800



Analysis Name:	Hash Brown Actual		
Analysis ID:	1036		
Buyer:	Dennis Clabby		
Period of Agreement:	10/1/97	THRU	9/30/98
Unit Of Measure:	CASE(S)		

FIG. 178

17900



Version ( 1 ) of ( 9 )		Base version
What is the max # of FOB points to allocate to each DC ?	One FOB	
What is pricing method for this version ?	FOB + Freight	
What is the RSI Invoice FOB Upcharge (Downcharge) ?	0.0000	
Override RDC Truckload Validation?	No	
Solution Strategy:	Standard	Last Revision: 9/15/97 1:04 PM

FIG. 179





18000



FIG. 180

18100

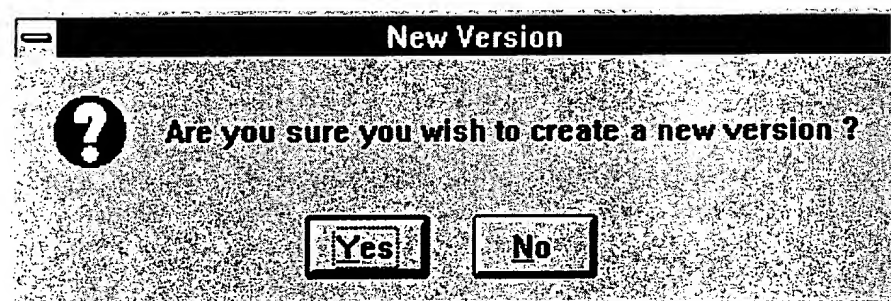
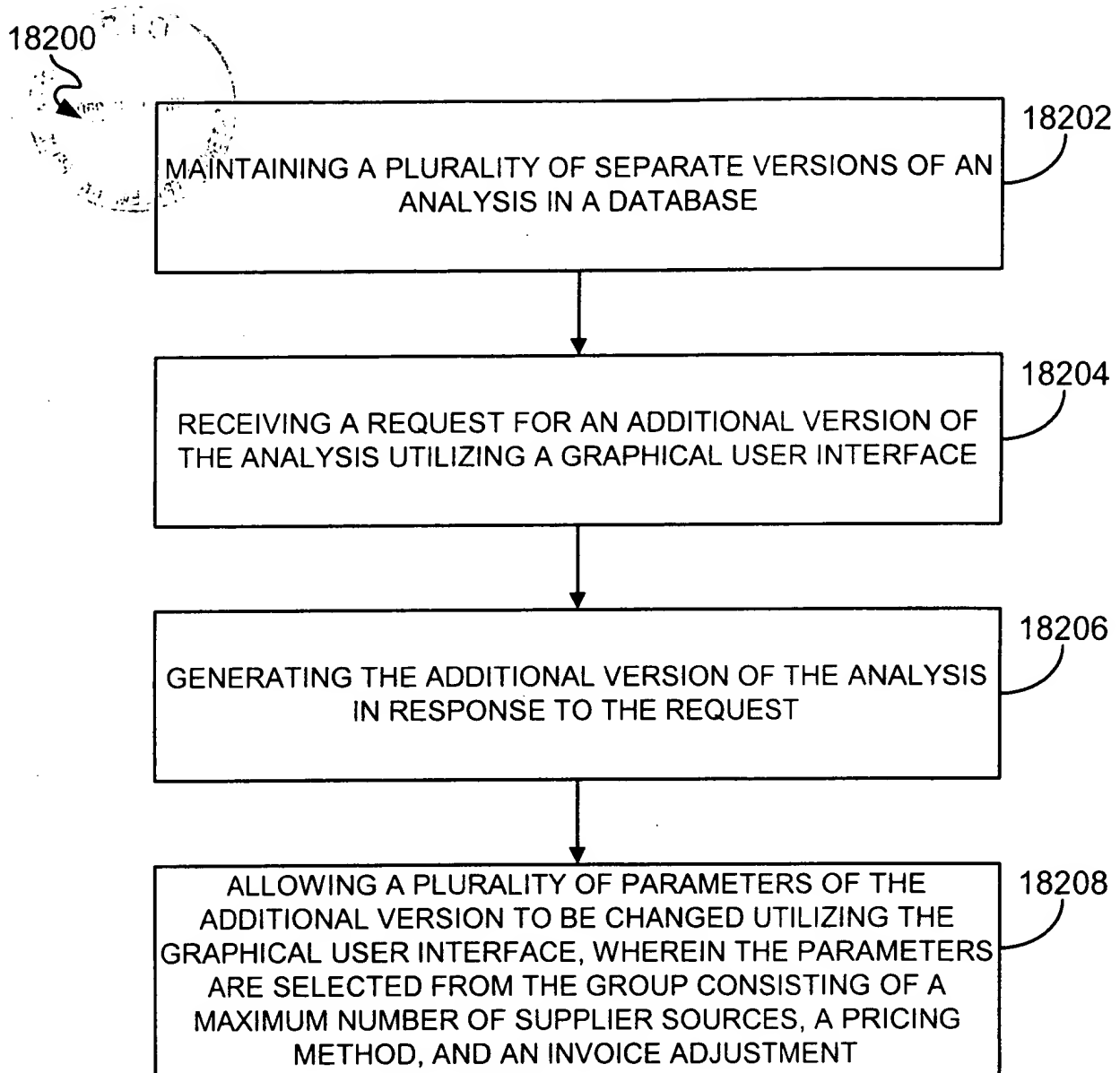


FIG. 181

18000 18100



**FIG. 182**



18300

Search Query Reset

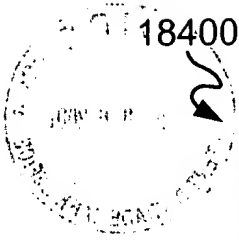
Query Values 7 Rows Selected

Supplier FOB	Supplier FOB
DOP	DOPACO-DOWNTOWN, PA
	DOPACO-KINSTON, NC
	DOPACO-ST. CHARLES, IL
	DOPACO-STOCKTON, CA
	IMPERIAL BONDWARE-SHELBYVILLE, IL

> >>

18302

FIG. 183



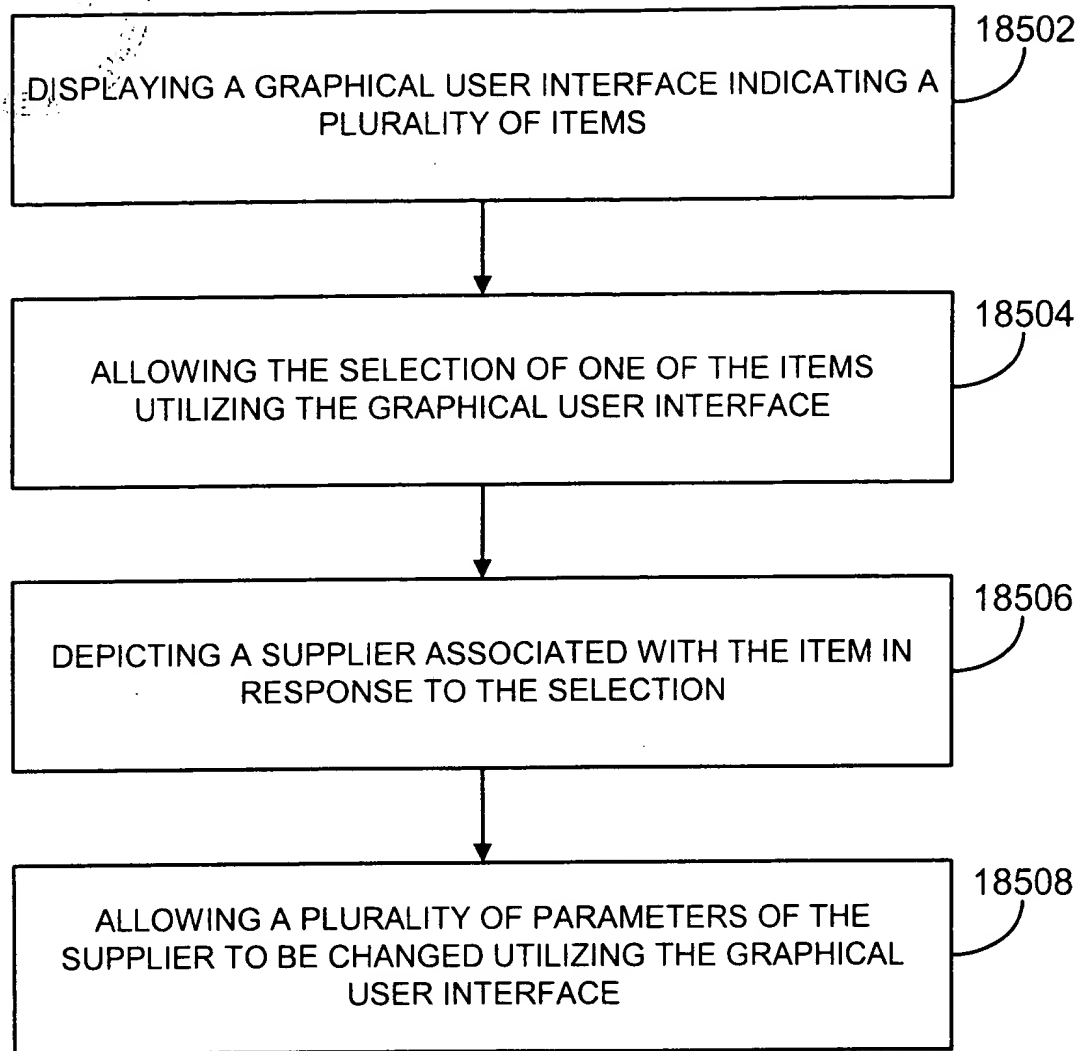
Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

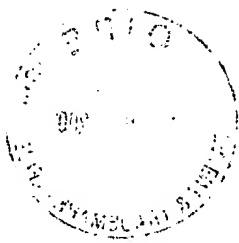
FIG. 184

18400 18401 18402 18403 18404 18405 18406 18407 18408 18409 18410 18411 18412 18413 18414 18415 18416 18417 18418 18419 18420 18421 18422 18423 18424 18425 18426 18427 18428 18429 18430 18431 18432 18433 18434 18435 18436 18437 18438 18439 18440 18441 18442 18443 18444 18445 18446 18447 18448 18449 18450 18451 18452 18453 18454 18455 18456 18457 18458 18459 18460 18461 18462 18463 18464 18465 18466 18467 18468 18469 18470 18471 18472 18473 18474 18475 18476 18477 18478 18479 18480 18481 18482 18483 18484 18485 18486 18487 18488 18489 18490 18491 18492 18493 18494 18495 18496 18497 18498 18499 18500

18500



**FIG. 185**



18600

Item Description		Supplier FOB	
CUP-COLD 16 OZ		DOPACO-DOWNTOWN, PA	
CUP-COLD 22 OZ		DOPACO-DOWNTOWN, PA	
CUP-COLD 32 OZ		DOPACO-DOWNTOWN, PA	

Supplier Item Desc:	16 OZ COLD CUP	Item No:	CP2942
Items per Case:		Tie Qty:	5
Innerpack Contents:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory Case Cube:	3.43 CUBIC FEET
Case Width:	15.125	Cases Per Truckload:	769
Case Depth:	17.75	Gross Weight:	29.28 POUND(S)
Case U/M:	INCH(S)	Net Weight:	27.28 POUND(S)

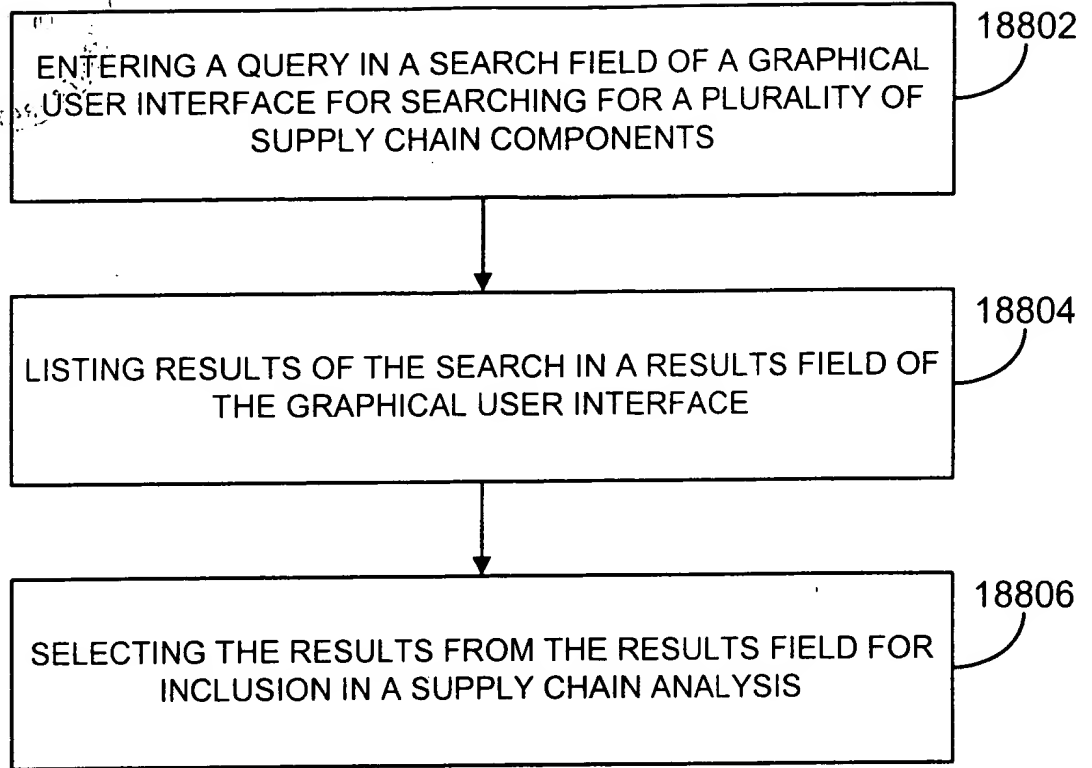
FIG. 186

18700



FIG. 187

18800



**FIG. 188**

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.		↓ Pallet ↓	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
LAMB-WESTON, INC. - PASCO, WA			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC. - RICHLAND, WA			0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC. - AMERICAN FALLS, ID			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 189

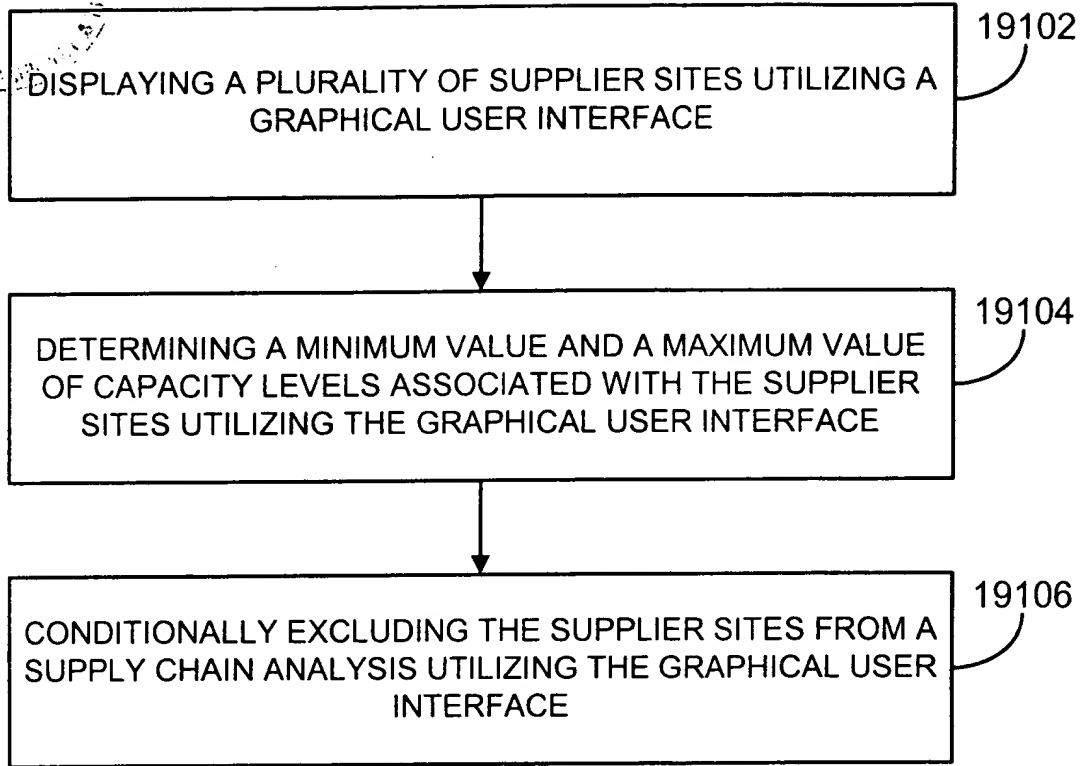
19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
NESTLE FOOD COMPANY		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS		↓ Pallet ↓	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
MCCAIN FOODS, LTD. - PRINCE EDWARD ISLAND			18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, LTD. - PORTAGE LE PRAIRIE			45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, INC. - OTHELLO, WA			27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190



19100



**FIG. 191**



103020" 92334300

19200  
↪

Supplier	#	Volume	
HUDSON INDUSTRIES	0		
INTERNATIONAL DIVERSE FOODS	0		
SUPERIOR COFFEE & FOODS	0		

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY, AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY, AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

19300

Supplier	#	Volume	
SSI FOOD SERVICES	0		
TEXAS AMERICAN FOOD SERVICE	0		
WHITEFORD FOODS	0		

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume	
VENTURA FOODS	0		
VENTURA FOODS	1	100,000	

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

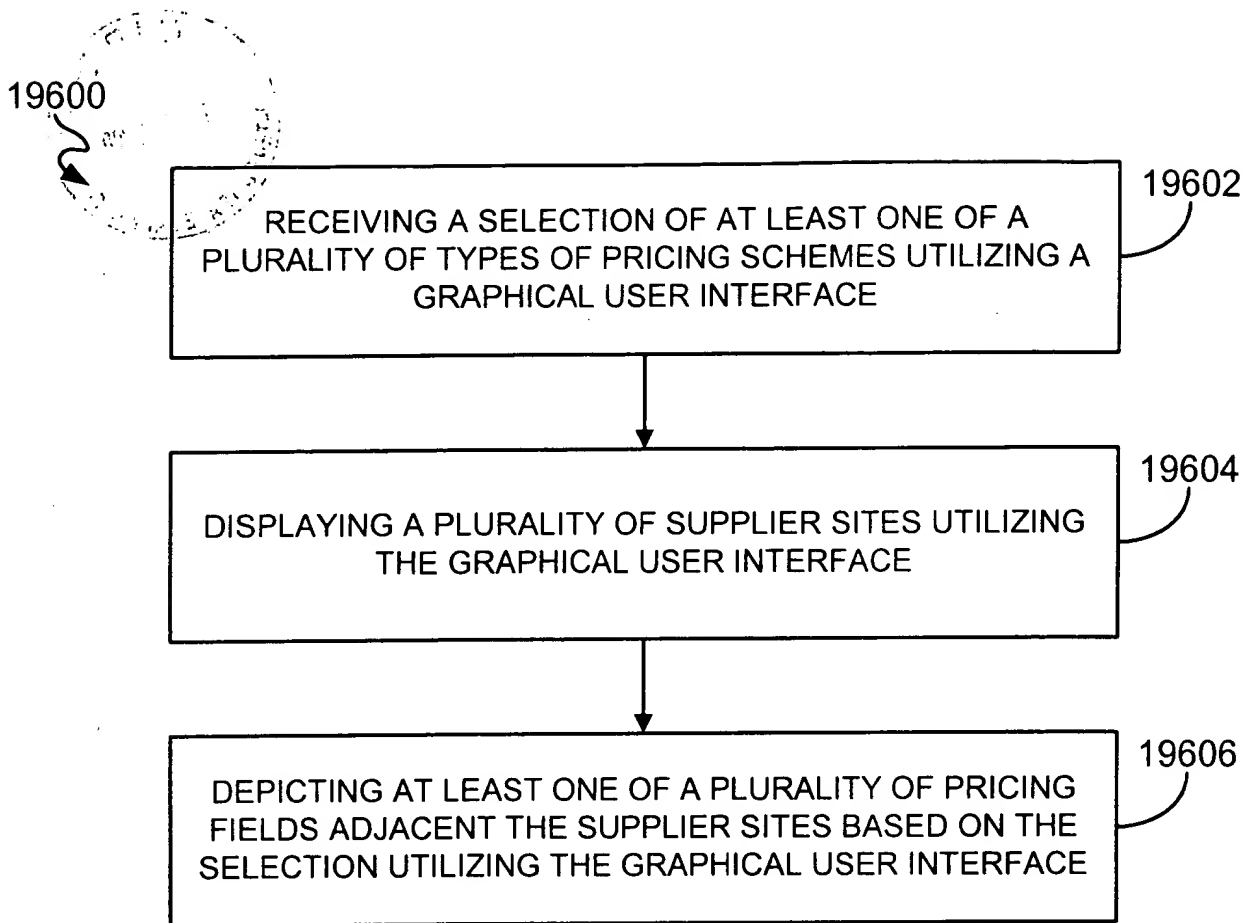
FIG. 194

19500






[illegible]



**FIG. 196**

19700

Total Rest. Growth Amount		Usage Period	
5.00% ~ 19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVEPOST-ALBUQUERQUE	27	5.00%	28
AMERISERVEPOST-DENVER	35	5.00%	37
AMERISERVEPOST-SALT LAKE UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800

Item		Item Growth %	Usage Period			
CHICKEN-PATTY		0.00				
Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

19900

DISPLAYING A PLURALITY OF SUPPLY CHAIN  
DISTRIBUTORS UTILIZING A GRAPHICAL USER INTERFACE

19902

ALLOWING THE ENTRY OF A GROWTH VALUE UTILIZING  
THE GRAPHICAL USER INTERFACE

19904

CALCULATING A PROJECTED PARAMETER AMOUNT  
ASSOCIATED WITH THE SUPPLY CHAIN DISTRIBUTORS  
BASED ON THE GROWTH VALUE

19906

**FIG. 199**

20000

Supplier FOB		Address	
CAVENDISH FARMS		Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR 99999
LAMB-WESTON, INC-AMERICAN FALLS ID		American Falls	ID 83211

Distribution Center	Lane Restriction		Honor TL Rate
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-SALT LAKE UT	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>

20002

FIG. 200

20100

Supplier FOB		Address	
CAVENDISH FARMS		Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR 99999
LAMB-WESTON, INC-AMERICAN FALLS ID		American Falls	ID 83211


  

Distribution Center	Lane Restriction	
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input checked="" type="radio"/> Required <input type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required <input type="radio"/> Excluded

FIG. 201

20200

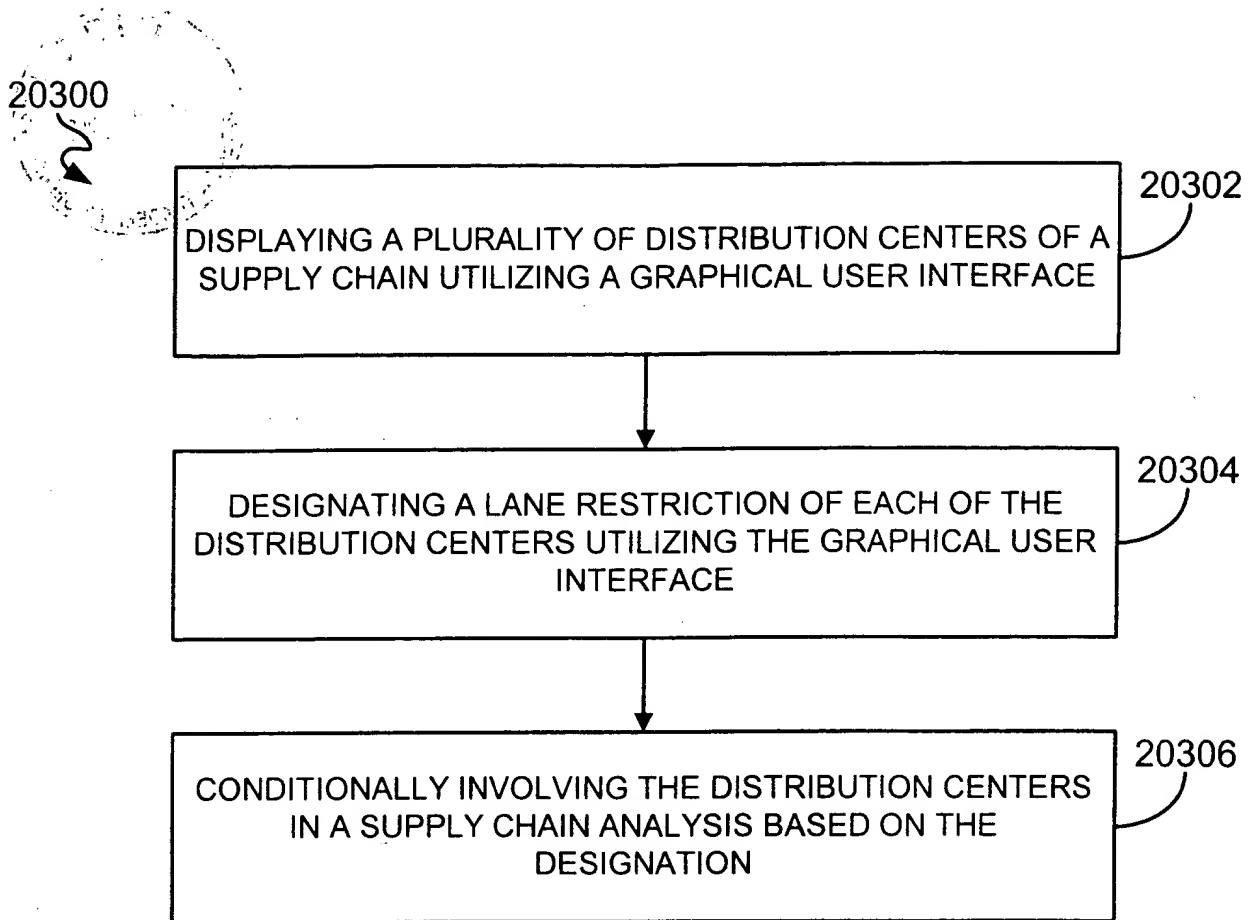
Invalid Selection


**AMERISERVE/POST-ALBUQUERQUE is already required by J.R. SIMPLOT COMPANY-HERMISTON, OR.**

OK

FIG. 202





**FIG. 203**

20400

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB WESTON, INC -AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Truckload Freight	Lane Distance
AMERISERVEPOST-ALBUQUERQUE	1,617	
AMERISERVEPOST-DENVER	1,277	
AMERISERVEPOST-SALT LAKE UT	691	

FIG. 204

20500

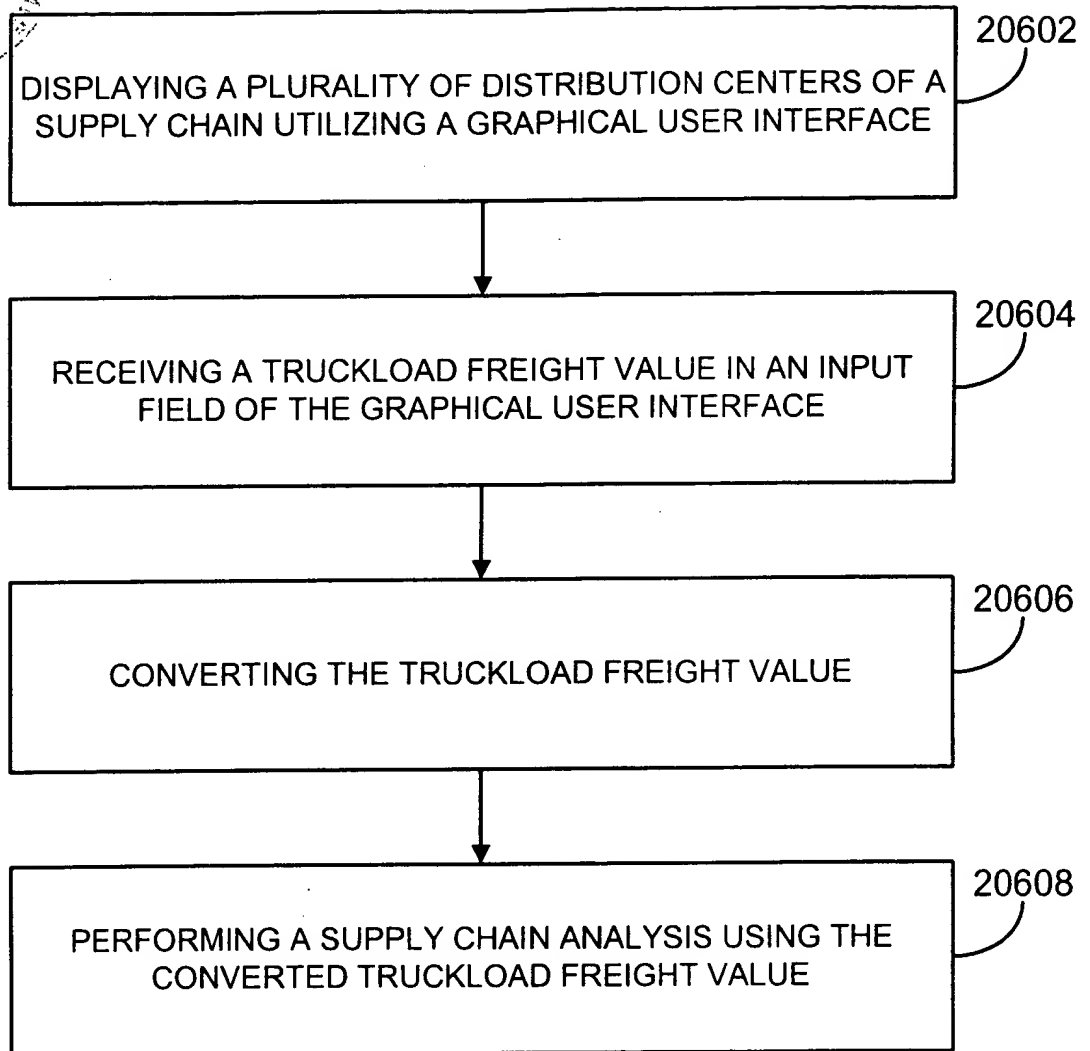
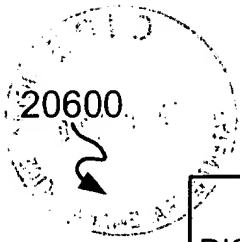
Supplier FOB		Address	
O.K. FOODS-FORT SMITH AR	Fort Smith	AR	72904
TYSON FOODS-GREEN FORREST, AR	Green Forest	AR	72638
TYSON FOODS-RUSSELVILLE AR	Russellville	AR	72801

Distribution Center	Weight	LTL Minimum	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS
PS-ATLANTA	15,000					1.10	
PS-BURLINGTON	15,000	400.00				1.20	

FIG. 205

FIG. 204



**FIG. 206**



20700

20700



Analysis Region	Force FOB
MCCABE-PORTLAND/NW-ANCHORAGE	<input checked="" type="radio"/> Yes <input type="radio"/> No
Distribution Center Name	Site Role
MCCABE QUALITY FOODS-PORTLAND	Corporate & FOB Point
RESTAURANTS NW-ANCHORAGE	Corporate & FOB Point

FIG. 207

20800

DISPLAYING A PLURALITY OF DISTRIBUTION CENTERS OF A  
SUPPLY CHAIN UTILIZING A GRAPHICAL USER INTERFACE

20802

IDENTIFYING A FREE ON BOARD (FOB) POINT ASSOCIATED  
WITH A REGION IN WHICH THE DISTRIBUTION CENTERS  
RESIDE

20804

FORCING THE DISTRIBUTION CENTERS TO USE THE FOB IN  
RESPONSE TO A USER ACTION UTILIZING THE GRAPHICAL  
USER INTERFACE

20806

**FIG. 208**

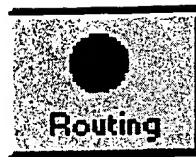
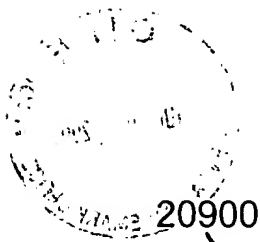


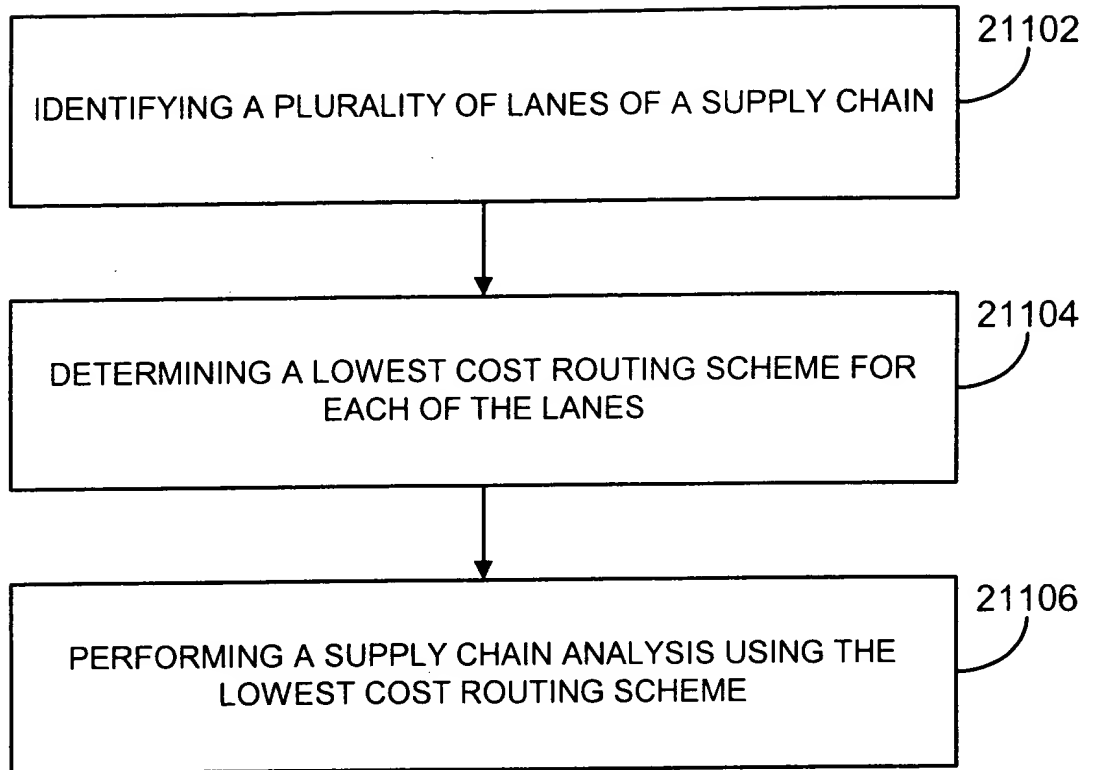
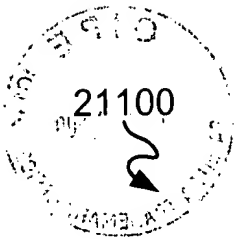
FIG. 209

21000

Report Selection	
Report Type:	Report Name:
Optimal Product Routing	Freight Information Provided
Report Parameters	
Supplier:	(All)
Supplier FOB:	(All)
Distribution Center:	(All)
Version:	Base Version

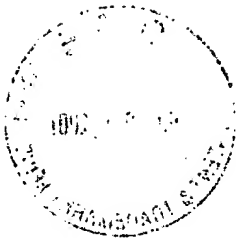
Freight Information Provided
Freight Information Provided
LTL Routing Grid By Lane
Routing Results By Lane
Routing Results By Lane, Item
Routing Results w/ RDC Breakout By Lane
Routing Results w/ RDC Breakout By Lane, Item
TL Freight Variance Analysis

FIG. 210



**FIG. 211**

2025 RELEASE UNDER E.O. 14176



21200

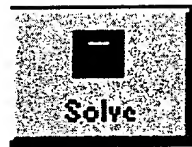


FIG. 212

21300

21302

**Report Selection**

Report Type:	Report Name:
Awarded Volume	Awarded Volume by Item - Detail
Awarded Volume	
Comparison Reports	
Cost Matrix Preview	
Optimal Product Routing	
Tab Reports	
	ew Capacity & Prices

FIG. 213





21400

- Awarded Volume by Item - Detail
- Awarded Volume by Item - Detail
- Awarded Volume by Item - Freight
- Awarded Volume by Item - Summary
- Competing DC Freight Analysis by Item
- Lane Assignment Matrix
- Lane Weighted Average Delivered Cost

**FIG. 214**

21500

- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)
- Invoice FOB Detail Comparison (with conversion)
- Invoice FOB Savings Comparison (no conversion)
- Invoice FOB Savings Comparison (with conversion)

**FIG. 215**

21600

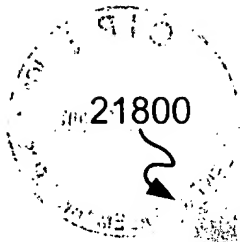
Report Type:	Report Name:
Comparison Reports	Assigned Volume Percentages (no conversion)

**FIG. 216**

21700

- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)

**FIG. 217**



Item:	HASH BROWNS(ROUND)		<input type="checkbox"/>
Comparison Versions:	Base version		<input type="checkbox"/>
	With LTL riding with CCF, forced TL		<input type="checkbox"/>
	LTL moving with CCF, no Cavendish		<input type="checkbox"/>
Include Cost Matrices:		Yes: <input checked="" type="radio"/> No: <input type="radio"/>	

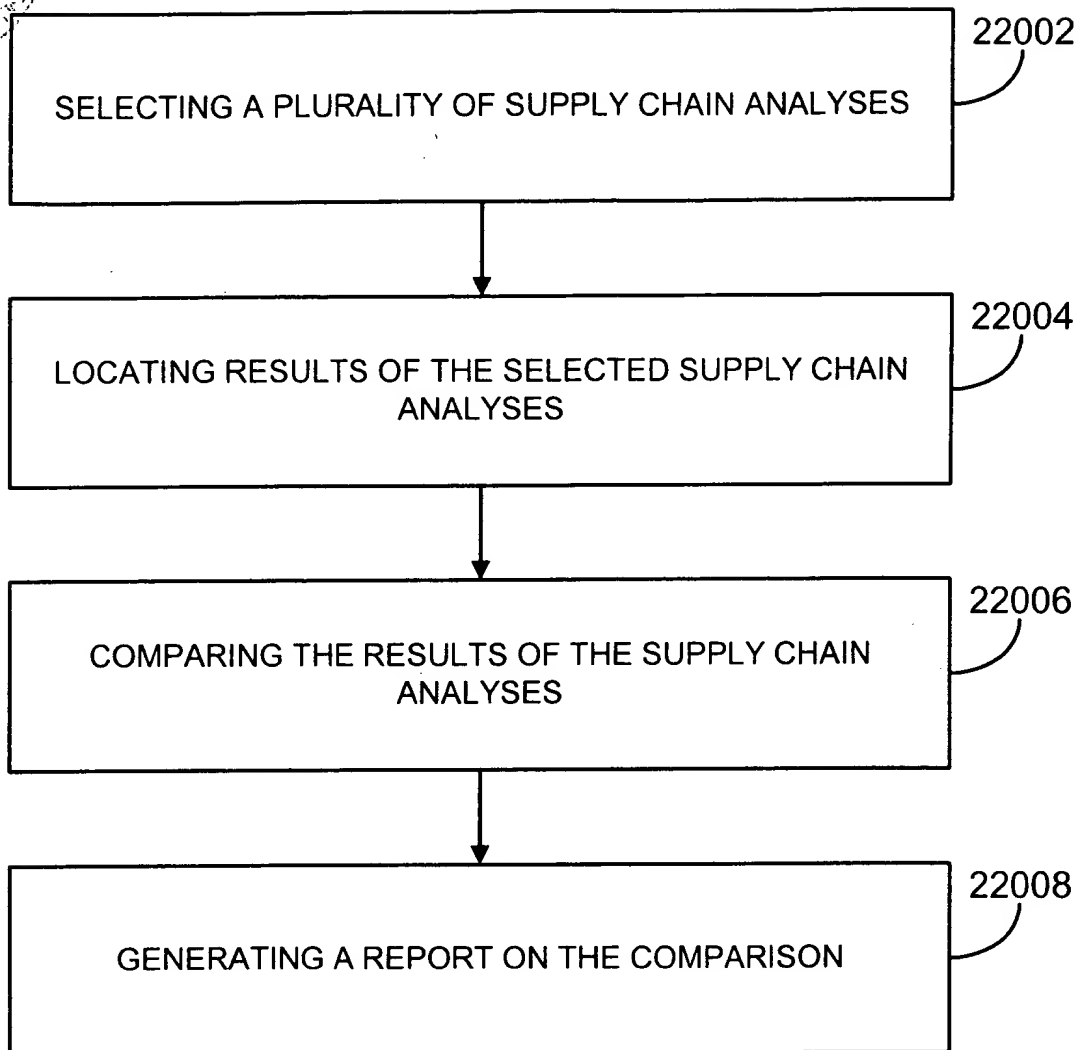
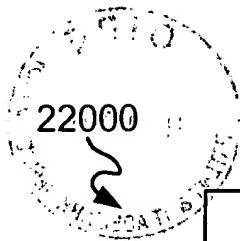
FIG. 218

21900



FIG. 219

FIG. 218



**FIG. 220**

FIG. 220



22100

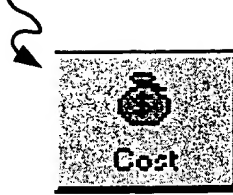


FIG. 221

22200

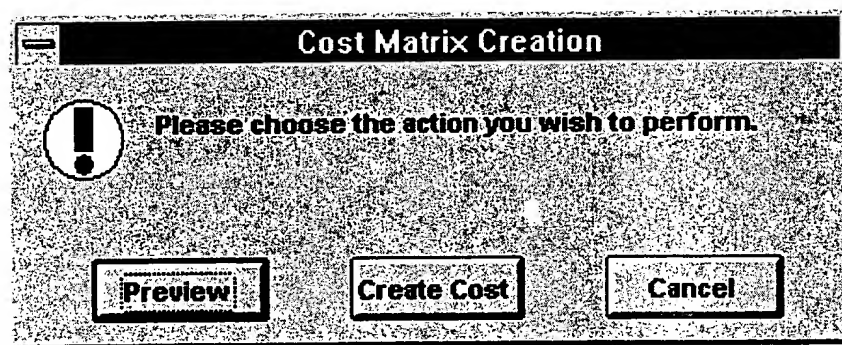


FIG. 222

FIG. 221



Supply Patronage Sales/Inv Utilities Data Options

Supplier	Least Cost	Contract
Supplier Site		
Distributor		
DC		
Item		
Proposal		
Least Cost Analysis		
Formula Pricing	Edit / View	
Contract	New (Using Previous)	
Cost		
Vendor Rating		
Contact Management		
Logistics & Distribution		
Bakery Coverage		

22300

FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments
--------------	---------	---------	----------	------------	-------------

Pricing ID: 12

Description: Beef Pricing 04/06/01

Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01

Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01

FOB Adjustment Amount: 0.0000

FIG. 224

22500

Formula Pricing - BEEF - 77% - 04/06/98													
General Info   Pricing   Freight   Formulas   Block Cost   Adjustments													
Date	FRSH DOM 50% TRIM	FRSH DOM 65% TRIM	FRSH DOM 77% TRIM	FRSH DOM 75% TRIM	FRSH DOM 88% LEAN	FRSH DOM 85% LEAN	FRSH DOM 90% LEAN BL	FRSH DOM 90% LEAN	FRSH DOM 90% LEAN YW	FRZN DOM 90% LEAN BL	BMP AUS 30% LEAN	Lean Fine Tstr Beef	
03/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500	0.7960	
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	0.8400	
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300	0.9200	
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	1.0000	
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	0.8400	
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650	0.7998	
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	0.9000	
04/01/98	0.9700	0.9200	0.9383	0.9650	0.9224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630	0.9840	
04/02/98	0.8500	0.9400	0.9490	0.9750	0.9318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	0.8200	
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870	0.8600	
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0690	1.0950	1.1210	0.9572	0.9659	0.8760	

FIG. 225

22600

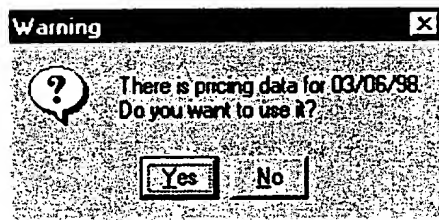


FIG. 226

22700

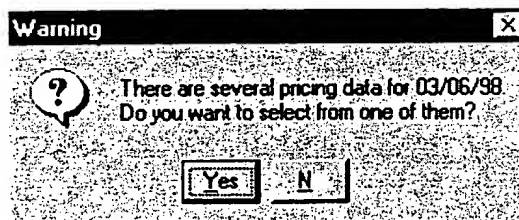


FIG. 227

FIG. 225



22800

**Formula Pricing Selection**

Pricing ID	Calc. Date	Description
10	03/08/98	Beef Pricing 3/8/98
11	03/23/98	Beef Pricing 3/23/98

OK Cancel

FIG. 228

22900

**Formula Pricing - BEEF - 77% - 04/06/98**

General Info | Pricing | Freight | Formulas | Block Cost | Adjustments

Supplier FOB	Address
AMERICAN FOOD SERVICE	King of Prussia, PA 19406
DIVERSITY FOOD PROCESSING-VIRGINIA	Petersburg, VA 23805
GOOD SERVINGS PRODUCTS-NH	Manchester, NH 03108

Material Type	Freight Amt
Fresh Domestic 50% Trim	0.0450
Fresh Domestic 65% Trim	0.0000
Fresh Domestic 73% Trim	0.0000
Fresh Domestic 75% Trim	0.0000
Fresh Domestic 80% Lean	0.0000
Fresh Domestic 85% Lean	0.0000
Fresh Domestic 90% Lean	0.0400
Fresh Domestic 90% Lean-Blue	0.0000
Fresh Domestic 90% Lean-Yellow	0.0000
Frozen Domestic 90% Lean	0.0000
Imported Australia 90% Lean	0.0150

FIG. 229

23100

Formula Pricing - BEEF - 77% - 04/06/98						
General Info	Pricing	Freight	Formulas	Block Cost	Adjustments	
Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>
WHL-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>

**FIG. 231**





Formula Pricing - BEEF - 77% - 04/06/98						
General Info   Pricing   Freight   Formulas   Block Cost   Adjustments						
Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9920	1.0123	0.1669	0.1500	1.3292
GS-1	0.9666	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299
Amount   Adjustment Desc						
0.1500	Upcharge					

FIG. 232

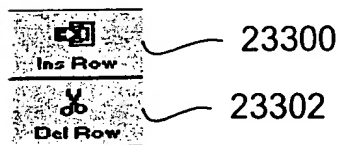


FIG. 233

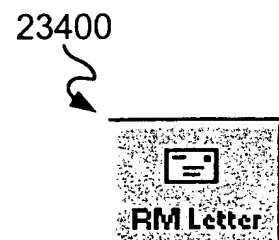


FIG. 234



23500

Formula Maintenance			
Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGINIA	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1
Number of Rows: 14			
Material Type		Begin Date	Percentage
Fresh Domestic 50% Trim		10/03/1997	31.2000%
Fresh Domestic 73% Trim		10/01/1996	20.0000%
Fresh Domestic 85% Lean		10/01/1997	5.0000%
Fresh Domestic 90% Lean		10/01/1997	18.8000%
Number of Rows: 6			100.0000%

FIG. 235

Supply	Patronage	Sales/Inv	Utilities	Window	Hel
Supplier					
Supplier Site					
Distributor					
DC					
Item					
Proposal					
Least Cost Analysis					
Formula Pricing					
Contract					
Cost					
Vendor Rating					
Contact Management					
Logistics & Distribution					
Bakery Coverage					

23600

FIG. 236